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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		SEP 1988	SEP 1987	JUL-SEP 1988/89	JUL-SEP 1987/88
AL	Alabama	9,099	10,478	12,632	19,634
AK	Alaska	0	0	0	61
AZ	Arizona	122	26	283	195
AR	Arkansas	2,234	8,872	11,319	12,291
CA	California	6,228	7,197	14,557	14,899
CO	Colorado	424	411	959	732
CT	Connecticut	261	247	531	507
DE	Delaware	1,792	4,718	3,799	5,426
FL	Florida	6,009	10,380	13,291	31,835
GA	Georgia	4,217	6,676	19,706	29,476
HI	Hawaii	(10)	1,941	159	4,916
ID	Idaho	2,125	1,901	4,871	4,013
IL	Illinois	25,239	65,165	128,508	179,754
IN	Indiana	17,616	47,275	60,709	99,255
IA	Iowa	30,852	52,879	138,100	119,999
KS	Kansas	6,472	5,530	12,235	8,652
KY	Kentucky	2,183	9,274	19,305	22,126
LA	Louisiana	1,467	2,391	16,944	3,138
ME	Maine	0	0	18	36
MD	Maryland	3,744	5,032	10,488	5,751
MA	Massachusetts	62	175	846	371
MI	Michigan	9,562	27,436	48,131	43,492
MN	Minnesota	23,009	36,589	77,100	73,052
MS	Mississippi	2,739	7,487	5,001	12,250
MO	Missouri	19,851	26,224	62,180	60,367
MT	Montana	910	1,217	1,896	2,083
NE	Nebraska	1,670	2,793	3,615	5,437
NV	Nevada	61	0	61	0
NH	New Hampshire	59	0	59	93
NJ	New Jersey	471	615	908	1,211
NM	New Mexico	4,605	155	8,534	1,949
NY	New York	3,523	2,053	6,820	5,133
NC	North Carolina	6,035	4,767	13,135	9,100
ND	North Dakota	329	2,299	3,364	5,562
OH	Ohio	45,066	37,031	96,948	107,657
OK	Oklahoma	3,494	3,654	6,051	7,156
OR	Oregon	2,235	4,313	5,912	6,729
PA	Pennsylvania	3,279	7,011	7,941	10,375
RI	Rhode Island	75	0	1,102	84
SC	South Carolina	1,146	10,438	12,024	13,899
SD	South Dakota	661	1,433	1,831	2,576
TN	Tennessee	1,394	2,598	15,104	9,224
TX	Texas	8,948	10,538	18,431	19,072
UT	Utah	343	196	665	1,753
VT	Vermont	86	285	149	610
VA	Virginia	998	5,755	10,459	7,960
WA	Washington	1,545	1,757	6,437	2,994
WV	West Virginia	0	181	106	242
WI	Wisconsin	18,806	26,254	47,133	51,115
WY	Wyoming	29	67	440	598
	TOTAL U.S.:	281,065	463,714	930,797	1,024,840
CANADA					
AB	Alberta	1,495	1,510	2,438	2,356
BC	Brit. Columbia	46	140	210	337
MB	Manitoba	2,583	2,656	3,935	3,046
NB	New Brunswick	478	566	730	1,205
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	464	67	876	779
ON	Ontario	16,534	30,818	32,827	53,107
PE	Pr.Edward Isle	2,041	865	4,015	1,980
PQ	Quebec	1,463	17,275	4,165	23,635
SK	Saskatchewan	746	1,589	1,144	11,574
	TOTAL CAN:	25,850	55,486	50,340	98,019
EXPORT SALES		334,236	245,658	1,088,141	929,192
TOTAL AG SALES		641,151	764,858	2,069,278	2,052,051
Non-Ag U.S.		35,478	31,339	104,656	90,581
	Canada	4,499	1,670	8,580	5,074
	Exports	12,734	12,507	26,402	24,446
TOTAL NON-AG SALES		52,711	45,516	139,638	120,101
GRAND TOTAL		**693,862**	**810,374**	**2,208,916**	**2,172,152**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	852	3,950	2,185	1,885	227	9,099
AK Alaska	0	0	0	0	0	0
AZ Arizona	45	0	61	0	16	122
AR Arkansas	123	0	1,950	128	33	2,234
CA California	1,998	1,817	1,455	32	926	6,228
CO Colorado	137	0	263	0	24	424
CT Connecticut	0	124	75	0	62	261
DE Delaware	0	(61)	1,853	0	0	1,792
FL Florida	525	1,237	913	409	2,925	6,009
GA Georgia	407	2,128	691	525	466	4,217
HI Hawaii	0	(63)	0	0	53	(10)
ID Idaho	84	496	1,677	(132)	0	2,125
IL Illinois	480	16,418	3,460	4,737	144	25,239
IN Indiana	566	12,800	1,428	2,717	105	17,616
IA Iowa	248	17,698	6,280	6,541	85	30,852
KS Kansas	510	333	5,191	386	52	6,472
KY Kentucky	0	1,683	495	0	5	2,183
LA Louisiana	0	249	1,218	0	0	1,467
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	3,724	15	5	3,744
MA Massachusetts	0	62	0	0	0	62
MI Michigan	(857)	7,997	2,166	121	135	9,562
MN Minnesota	0	9,930	12,344	642	93	23,009
MS Mississippi	0	0	2,731	0	8	2,739
MO Missouri	391	823	13,199	5,327	111	19,851
MT Montana	0	121	693	96	0	910
NE Nebraska	277	187	795	361	50	1,670
NV Nevada	0	61	0	0	0	61
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	0	232	151	88	471
NM New Mexico	4,246	16	288	0	55	4,605
NY New York	61	338	2,996	48	80	3,523
NC North Carolina	1,092	911	3,777	140	115	6,035
ND North Dakota	0	114	202	13	0	329
OH Ohio	1,238	28,501	13,908	683	736	45,066
OK Oklahoma	377	314	2,629	106	68	3,494
OR Oregon	70	378	1,686	75	26	2,235
PA Pennsylvania	206	104	2,351	44	574	3,279
RI Rhode Island	0	0	59	0	16	75
SC South Carolina	243	303	288	0	312	1,146
SD South Dakota	0	352	257	52	0	661
TN Tennessee	271	455	652	16	0	1,394
TX Texas	1,516	646	5,335	310	1,141	8,948
UT Utah	174	0	169	0	0	343
VT Vermont	0	0	67	0	19	86
VA Virginia	0	305	(122)	771	44	998
WA Washington	0	527	938	63	17	1,545
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	317	12,714	5,457	264	54	18,806
WY Wyoming	0	23	0	0	6	29
TOTAL U.S.:	15,597	123,991	106,075	26,526	8,876	281,065
CANADA						
AB Alberta	41	25	1,404	25	0	1,495
BC Brit. Columbia	0	0	46	0	0	46
MB Manitoba	0	438	1,588	557	0	2,583
NB New Brunswick	0	180	282	16	0	478
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	464	0	0	464
ON Ontario	21	6,694	9,669	0	150	16,534
PE Pr.Edward Isle	0	0	2,041	0	0	2,041
PQ Quebec	18	0	1,418	0	27	1,463
SK Saskatchewan	2	15	726	3	0	746
TOTAL CAN:	82	7,352	17,638	601	177	25,850
*EXPORT SALES:	206,195	28,531	77,207	11,698	10,605	334,236
TOTAL AG SALES	221,874	159,874	200,920	38,825	19,658	641,151
NON-AG U.S.	26,266	-	-	8,568	644	35,478
Canada	4,044	-	-	430	25	4,499
*Exports	735	-	-	11,999	0	12,734
TOTAL NON-AG SALES	31,045	-	-	20,997	669	52,711
GRAND TOTAL	**252,919**	**159,874**	**200,920**	**59,822**	**20,327**	**693,862**

***Exports listed on reverse.**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	13	0	16,880	0	0	16,893
Bangladesh	21,202	0	0	0	0	21,202
Brazil	8,779	15,525	54,291	0	728	79,323
Chile	11,156	0	1,392	0	0	12,548
China	37,625	0	0	0	0	37,625
Columbia	2,008	0	0	0	0	2,008
Denmark	5,148	0	0	0	0	5,148
India	33	0	0	0	0	33
Indonesia	32,563	0	0	0	0	32,563
Japan	14,137	11,192	3,686	11,698	4,855	45,568
Korea	21,202	0	0	0	0	21,202
Malaysia	20,371	0	0	0	0	20,371
Mexico	269	0	0	0	63	332
New Zealand	4,343	0	0	0	0	4,343
Norway	10,487	0	0	0	0	10,487
Panama	0	0	958	0	0	958
Puerto Rico	0	1,814	0	0	109	1,923
Saudi Arabia	0	0	0	0	4,850	4,850
Switzerland	16,859	0	0	0	0	16,859
TOTAL AG:	206,195	28,531	77,207	11,698	10,605	334,236
NON-AGRICULTURAL						
Argentina	21	-	-	0	0	21
Italy	0	-	-	9,290	0	9,290
Japan	187	-	-	2,709	0	2,896
Korea	75	-	-	0	0	75
Mexico	452	-	-	0	0	452
TOTAL NON-AG:	735	-	-	11,999	0	12,734
TOTAL EXPORTS	206,930	28,531	77,207	23,697	10,605	346,970

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
SEPTEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	852	3,731	1,466	1,871	7,920
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	0	0	0
CA	California	0	0	0	32	32
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	124	75	0	199
DE	Delaware	0	(61)	1,853	0	1,792
FL	Florida	400	1,237	733	409	2,779
GA	Georgia	242	2,128	692	525	3,587
HI	Hawaii	0	(63)	0	0	(63)
ID	Idaho	0	219	871	(132)	958
IL	Illinois	480	16,418	2,736	4,737	24,371
IN	Indiana	446	12,800	1,428	2,717	17,391
IA	Iowa	0	16,877	5,313	6,541	28,731
KS	Kansas	0	0	0	48	48
KY	Kentucky	0	1,683	0	0	1,683
LA	Louisiana	0	0	0	0	0
ME	Maine	0	0	0	0	0
MD	Maryland	0	0	3,724	15	3,739
MA	Massachusetts	0	62	0	0	62
MI	Michigan	(857)	7,997	2,166	121	9,427
MN	Minnesota	0	9,823	12,330	642	22,795
MS	Mississippi	0	0	1,876	0	1,876
MO	Missouri	0	127	5,305	4,976	10,408
MT	Montana	0	121	693	96	910
NE	Nebraska	0	187	295	361	843
NV	Nevada	0	61	0	0	61
NH	New Hampshire	0	0	59	0	59
NJ	New Jersey	0	0	232	151	383
NM	New Mexico	0	0	0	0	0
NY	New York	61	338	2,996	48	3,443
NC	North Carolina	1,033	911	3,777	140	5,861
ND	North Dakota	0	114	202	13	329
OH	Ohio	997	28,501	13,908	683	44,089
OK	Oklahoma	0	5	187	0	192
OR	Oregon	17	305	1,077	75	1,474
PA	Pennsylvania	182	104	2,351	44	2,681
RI	Rhode Island	0	0	59	0	59
SC	South Carolina	243	303	61	0	607
SD	South Dakota	0	352	257	52	661
TN	Tennessee	0	455	621	0	1,076
TX	Texas	0	0	16	0	16
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	67	0	67
VA	Virginia	0	305	(122)	771	954
WA	Washington	0	527	860	63	1,450
WV	West Virginia	0	0	0	0	0
WI	Wisconsin	317	12,714	5,457	264	18,752
WY	Wyoming	0	0	0	0	0
	TOTAL U.S.:	4,413	118,405	73,621	25,263	221,702
CANADA						
AB	Alberta	41	25	1,404	25	1,495
BC	Brit. Columbia	0	0	46	0	46
MB	Manitoba	0	438	1,588	557	2,583
NB	New Brunswick	0	180	282	16	478
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	464	0	464
ON	Ontario	21	6,694	9,669	0	16,384
PE	Pr.Edward Isle	0	0	2,041	0	2,041
PQ	Quebec	18	0	1,418	0	1,436
SK	Saskatchewan	2	15	726	3	746
	TOTAL CAN:	82	7,352	17,638	601	25,673
*EXPORT SALES:		199,052	20,422	60,911	11,698	292,083
TOTAL AG SALES		203,547	146,179	152,170	37,562	539,458
NON-AG U.S.		17,128	-	-	7,658	24,786
	Canada	4,044	-	-	430	4,474
	*Exports	262	-	-	11,999	12,261
TOTAL NON-AG SALES		21,434	-	-	20,087	41,521
GRAND TOTAL		**224,981**	**146,179**	**152,170**	**57,649**	**580,979**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	0	16,880	0	16,893
Bangladesh	21,202	0	0	0	21,202
Brazil	3,913	9,230	38,953	0	52,096
Chile	11,156	0	1,392	0	12,548
China	37,625	0	0	0	37,625
nmark	5,148	0	0	0	5,148
ia	33	0	0	0	33
nesia	32,563	0	0	0	32,563
Japan	14,137	11,192	3,686	11,698	40,713
Korea	21,202	0	0	0	21,202
Malaysia	20,371	0	0	0	20,371
New Zealand	4,343	0	0	0	4,343
Norway	10,487	0	0	0	10,487
Switzerland	16,859	0	0	0	16,859
TOTAL AG:	199,052	20,422	60,911	11,698	292,083
NON-AGRICULTURAL					
Italy	0	-	-	9,290	9,290
Japan	187	-	-	2,709	2,896
Korea	75	-	-	0	75
TOTAL NON-AG:	262	-	-	11,999	12,261
TOTAL EXPORTS	199,314	20,422	60,911	23,697	304,344

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
SEPTEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	0	219	719	14	227	1,179
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	45	0	61	0	16	122
AR	Arkansas	123	0	1,950	128	33	2,234
CA	California	1,998	1,817	1,455	0	926	6,196
CO	Colorado	137	0	263	0	24	424
CT	Connecticut	0	0	0	0	62	62
DE	Delaware	0	0	0	0	0	0
FL	Florida	125	0	180	0	2,925	3,230
GA	Georgia	165	0	(1)	0	466	630
HI	Hawaii	0	0	0	0	53	53
ID	Idaho	84	277	806	0	0	1,167
IL	Illinois	0	0	724	0	144	868
IN	Indiana	120	0	0	0	105	225
IA	Iowa	248	821	967	0	85	2,121
KS	Kansas	510	333	5,191	338	52	6,424
KY	Kentucky	0	0	495	0	5	500
LA	Louisiana	0	249	1,218	0	0	1,467
ME	Maine	0	0	0	0	0	0
MD	Maryland	0	0	0	0	5	5
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	0	0	0	135	135
MN	Minnesota	0	107	14	0	93	214
MS	Mississippi	0	0	855	0	8	863
MO	Missouri	391	696	7,894	351	111	9,443
MT	Montana	0	0	0	0	0	0
NE	Nebraska	277	0	500	0	50	827
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	88	88
NM	New Mexico	4,246	16	288	0	55	4,605
NY	New York	0	0	0	0	80	80
NC	North Carolina	59	0	0	0	115	174
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	241	0	0	0	736	977
OK	Oklahoma	377	309	2,442	106	68	3,302
OR	Oregon	53	73	609	0	26	761
PA	Pennsylvania	24	0	0	0	574	598
RI	Rhode Island	0	0	0	0	16	16
SC	South Carolina	0	0	227	0	312	539
SD	South Dakota	0	0	0	0	0	0
TN	Tennessee	271	0	31	16	0	318
TX	Texas	1,516	646	5,319	310	1,141	8,932
UT	Utah	174	0	169	0	0	343
VT	Vermont	0	0	0	0	19	19
VA	Virginia	0	0	0	0	44	44
WA	Washington	0	0	78	0	17	95
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	0	0	54	54
WY	Wyoming	0	23	0	0	6	29
	TOTAL U.S.:	11,184	5,586	32,454	1,263	8,876	59,363
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	0	0
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	0	0
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	0	0
ON	Ontario	0	0	0	0	150	150
PE	Pr.Edward Isle	0	0	0	0	0	0
PQ	Quebec	0	0	0	0	27	27
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	177	177
*EXPORT SALES:		7,143	8,109	16,296	0	10,605	42,153
TOTAL AG SALES		18,327	13,695	48,750	1,263	19,658	101,693
NON-AG U.S.		9,138	-	-	910	644	10,692
Canada		0	-	-	0	25	25
*Exports		473	-	-	0	0	473
TOTAL NON-AG SALES		9,611	-	-	910	669	11,190
GRAND TOTAL		**27,938**	**13,695**	**48,750**	**2,173**	**20,327**	**112,883**

***Exports listed on reverse.**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	4,866	6,295	15,338	0	728	27,227
Columbia	2,008	0	0	0	0	2,008
Japan	0	0	0	0	4,855	4,855
Mexico	269	0	0	0	63	332
Panama	0	0	958	0	0	958
Puerto Rico	0	1,814	0	0	109	1,923
Saudi Arabia	0	0	0	0	4,850	4,850
TOTAL AG:	7,143	8,109	16,296	0	10,605	42,153
NON-AGRICULTURAL						
Argentina	21	-	-	0	0	21
Mexico	452	-	-	0	0	452
TOTAL NON-AG:	473	-	-	0	0	473
TOTAL EXPORTS	7,616	8,109	16,296	0	10,605	42,626

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		OCT 1988	OCT 1987	JUL-OCT 1988/89	JUL-OCT 1987/88
AL	Alabama	4,881	2,288	17,513	21,922
AK	Alaska	0	0	0	61
AZ	Arizona	265	399	548	594
AR	Arkansas	2,563	3,906	13,882	16,197
CA	California	7,938	9,923	22,495	24,822
CO	Colorado	448	197	1,407	929
CT	Connecticut	257	225	788	732
DE	Delaware	2,227	72	6,026	5,498
FL	Florida	13,165	6,250	26,456	38,085
GA	Georgia	14,624	5,225	34,330	34,701
HI	Hawaii	0	(151)	159	4,765
ID	Idaho	1,809	1,852	6,680	5,865
IL	Illinois	72,056	76,293	200,564	256,047
IN	Indiana	23,932	14,410	84,641	113,665
IA	Iowa	41,555	32,964	179,655	152,963
KS	Kansas	7,020	7,103	19,255	15,755
KY	Kentucky	9,581	2,330	28,886	24,456
LA	Louisiana	18,100	18,446	35,044	21,584
ME	Maine	0	3,120	18	3,156
MD	Maryland	3,098	5,317	13,586	11,068
MA	Massachusetts	370	150	1,216	521
MI	Michigan	8,636	7,615	56,767	51,107
MN	Minnesota	24,992	22,074	102,092	95,126
MS	Mississippi	2,274	3,938	7,275	16,188
MO	Missouri	23,090	17,734	85,270	78,101
MT	Montana	679	330	2,575	2,413
NE	Nebraska	2,100	2,169	5,715	7,606
NV	Nevada	0	0	61	0
NH	New Hampshire	0	46	59	139
NJ	New Jersey	539	155	1,447	1,366
NM	New Mexico	250	70	8,784	2,019
NY	New York	2,290	962	9,110	6,095
NC	North Carolina	4,281	2,642	17,416	11,742
ND	North Dakota	880	1,289	4,244	6,851
OH	Ohio	24,194	27,900	121,142	135,557
OK	Oklahoma	2,523	2,412	8,574	9,568
OR	Oregon	1,457	1,889	7,369	8,618
PA	Pennsylvania	3,819	2,446	11,760	12,821
RI	Rhode Island	61	0	1,163	84
SC	South Carolina	3,536	1,967	15,560	15,866
SD	South Dakota	792	349	2,623	2,925
TN	Tennessee	2,873	2,125	17,977	11,349
TX	Texas	9,638	17,155	28,069	36,227
UT	Utah	1,266	103	1,931	1,856
VT	Vermont	0	222	149	832
VA	Virginia	3,865	7,564	14,324	15,524
WA	Washington	1,679	1,952	8,116	4,946
WV	West Virginia	136	0	242	242
WI	Wisconsin	27,906	9,596	75,039	60,711
WY	Wyoming	84	94	524	692
	TOTAL U.S.:	377,729	325,117	1,308,526	1,349,957
CANADA					
AB	Alberta	3,495	3,423	5,933	5,779
BC	Brit. Columbia	263	294	473	631
MB	Manitoba	2,188	2,153	6,123	5,199
NB	New Brunswick	2,360	1,532	3,090	2,737
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	190	586	1,066	1,365
ON	Ontario	2,796	12,893	35,623	66,000
PE	Pr.Edward Isle	0	673	4,015	2,653
PQ	Quebec	13,876	9,641	18,041	33,276
SK	Saskatchewan	1,423	1,265	2,567	12,839
	TOTAL CAN:	26,591	32,460	76,931	130,479
EXPORT SALES:		361,855	393,940	1,449,996	1,323,132
TOTAL AG SALES		766,175	751,517	2,835,453	2,803,568
Non-Ag U.S.		33,962	40,766	138,618	131,347
	Canada	2,028	2,126	10,608	7,200
	Exports	4,303	6,853	30,705	31,299
TOTAL NON-AG SALES		40,293	49,745	179,931	169,846
GRAND TOTAL		**806,468**	**801,262**	**3,015,384**	**2,973,414**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
OCTOBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	867	725	2,836	34	419	4,881
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	60	47	125	0	33	265
AR	Arkansas	2	0	2,527	14	20	2,563
CA	California	2,811	1,692	1,812	0	1,623	7,938
CO	Colorado	109	0	325	0	14	448
CT	Connecticut	0	185	0	0	72	257
DE	Delaware	0	0	2,125	58	44	2,227
FL	Florida	2,380	2,170	4,105	416	4,094	13,165
GA	Georgia	701	2,793	8,654	714	1,762	14,624
HI	Hawaii	0	0	0	0	0	0
ID	Idaho	83	1,219	507	0	0	1,809
IL	Illinois	422	65,042	2,286	3,944	362	72,056
IN	Indiana	954	16,587	5,454	670	267	23,932
IA	Iowa	293	30,115	7,175	3,927	45	41.555
KS	Kansas	400	1,457	4,433	578	152	7,020
KY	Kentucky	2	2,615	6,757	0	207	9,581
LA	Louisiana	241	7,365	10,181	313	0	18,100
ME	Maine	0	0	0	0	0	0
MD	Maryland	2,688	0	70	318	22	3,098
MA	Massachusetts	0	0	180	186	4	370
MI	Michigan	0	6,842	1,580	0	214	8,636
MN	Minnesota	153	9,193	14,226	1,169	251	24,992
MS	Mississippi	0	30	2,173	0	71	2,274
MO	Missouri	1,097	5,151	15,497	1,251	94	23,090
MT	Montana	0	121	481	77	0	679
NE	Nebraska	177	482	743	383	315	2,100
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	170	236	122	11	539
NM	New Mexico	31	0	183	0	36	250
NY	New York	181	161	1,880	63	5	2,290
NC	North Carolina	848	2,420	427	78	508	4,281
ND	North Dakota	0	314	517	49	0	880
OH	Ohio	4,520	9,752	8,947	326	649	24,194
OK	Oklahoma	218	363	1,815	83	44	2,523
OR	Oregon	101	346	980	0	30	1,457
PA	Pennsylvania	281	0	2,863	471	204	3,819
RI	Rhode Island	0	0	61	0	0	61
SC	South Carolina	852	1,521	305	314	544	3,536
SD	South Dakota	0	451	300	41	0	792
TN	Tennessee	271	1,603	563	436	0	2,873
TX	Texas	1,014	1,526	6,344	0	754	9,638
UT	Utah	633	0	224	409	0	1,266
VT	Vermont	0	0	0	0	0	0
VA	Virginia	60	0	3,325	193	287	3,865
WA	Washington	14	339	1,221	93	12	1,679
WV	West Virginia	0	121	15	0	0	136
WI	Wisconsin	3,709	12,795	10,462	767	173	27,906
WY	Wyoming	28	0	17	0	39	84
	TOTAL U.S.:	26,201	185,713	134,937	17,497	13,381	377,729
CANADA							
AB	Alberta	0	0	3,241	254	0	3,495
BC	Brit. Columbia	0	0	226	15	22	263
MB	Manitoba	0	567	1,495	126	0	2,188
NB	New Brunswick	0	2,340	20	0	0	2,360
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	190	0	0	190
ON	Ontario	13	1,469	770	172	372	2,796
PE	Pr.Edward Isle	0	0	0	0	0	0
PQ	Quebec	22	10,694	2,970	24	166	13,876
SK	Saskatchewan	0	49	1,360	14	0	1,423
	TOTAL CAN:	35	15,119	10,272	605	560	26,591
*EXPORT SALES:		280,633	11,200	54,936	10,493	4,593	361,855
TOTAL AG SALES		306,869	212,032	200,145	28,595	18,534	766,175
NON-AG U.S.		23,919	-	-	9,378	665	33,962
Canada		1,884	-	-	115	29	2,028
*Exports		1,309	-	-	2,950	44	4,303
TOTAL NON-AG SALES		27,112	-	-	12,443	738	40,293
GRAND TOTAL		**333,981**	**212,032**	**200,145**	**41,038**	**19,272**	**806,468**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

OCTOBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	2,538	3,542	10,462	0	12	16,554
Brazil	7,379	7,658	14,868	0	121	30,026
Chile	16,637	0	0	0	0	16,637
China	92,336	0	0	0	0	92,336
Columbia	2,994	0	0	0	0	2,994
Costa Rica	1,967	0	0	0	0	1,967
Denmark	3,335	0	0	0	0	3,335
Dom. Republic	0	0	4,960	0	441	5,401
Ecuador	661	0	0	0	0	661
Finland	10,859	0	0	0	0	10,859
French Guiana	629	0	0	0	0	629
Honduras	330	0	0	0	0	330
Indonesia	53,672	0	0	0	0	53,672
Jamaica	0	0	2,246	0	0	2,246
Japan	13,265	0	4,554	10,493	0	28,312
Korea	18,976	0	0	0	0	18,976
Malaysia	26,652	0	0	0	3,716	30,368
Martinique	0	0	0	0	284	284
Mexico	331	0	0	0	19	350
Peru	4,435	0	0	0	0	4,435
Philippines	3,066	0	0	0	0	3,066
South Africa	0	0	3,682	0	0	3,682
Sri Lanka	6,707	0	0	0	0	6,707
Switzerland	0	0	7,266	0	0	7,266
Venezuela	13,864	0	6,898	0	0	20,762
TOTAL AG:	280,633	11,200	54,936	10,493	4,593	361,855
NON-AGRICULTURAL						
Japan	150	-	-	2,950	0	3,100
Korea	138	-	-	0	0	138
Mexico	488	-	-	0	44	532
Pakistan	38	-	-	0	0	38
Sweden	383	-	-	0	0	383
United Kingdom	112	-	-	0	0	112
TOTAL NON-AG:	1,309	-	-	2,950	44	4,303
TOTAL EXPORTS	**281,942**	**11,200**	**54,936**	**13,443**	**4,637**	**366,158**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
OCTOBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	852	725	365	34	1,976
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	1,045	0	1,045
CA	California	0	0	0	0	0
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	185	0	0	185
DE	Delaware	0	0	2,125	58	2,183
FL	Florida	1,144	2,170	1,098	416	4,828
GA	Georgia	489	2,793	8,654	700	12,636
HI	Hawaii	0	0	0	0	0
ID	Idaho	0	202	163	0	365
IL	Illinois	422	64,026	1,471	3,944	69,863
IN	Indiana	954	16,587	3,711	670	21,922
IA	Iowa	16	27,793	6,514	3,927	38,250
KS	Kansas	0	62	468	127	657
KY	Kentucky	0	2,615	4,620	0	7,235
LA	Louisiana	0	7,164	7,256	0	14,420
ME	Maine	0	0	0	0	0
MD	Maryland	2,688	0	70	318	3,076
MA	Massachusetts	0	0	180	186	366
MI	Michigan	0	6,842	1,580	0	8,422
MN	Minnesota	153	9,067	14,226	1,153	24,599
MS	Mississippi	0	0	1,005	0	1,005
MO	Missouri	0	3,562	6,800	571	10,933
MT	Montana	0	121	481	77	679
NE	Nebraska	0	449	221	366	1,036
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0
NJ	New Jersey	0	170	236	122	528
NM	New Mexico	0	0	0	0	0
NY	New York	181	161	1,880	63	2,285
NC	North Carolina	486	2,420	427	78	3,411
ND	North Dakota	0	314	517	49	880
OH	Ohio	4,220	9,752	8,947	326	23,245
OK	Oklahoma	0	30	295	0	325
OR	Oregon	20	95	230	0	345
PA	Pennsylvania	243	0	1,958	471	2,672
RI	Rhode Island	0	0	61	0	61
SC	South Carolina	852	1,521	305	314	2,992
SD	South Dakota	0	451	300	41	792
TN	Tennessee	0	1,603	547	436	2,586
TX	Texas	0	0	0	0	0
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	0	0	0
VA	Virginia	60	0	3,325	193	3,578
WA	Washington	14	339	1,221	93	1,667
WV	West Virginia	0	121	15	0	136
WI	Wisconsin	3,709	12,795	10,462	767	27,733
WY	Wyoming	0	0	17	0	17
	TOTAL U.S.:	16,503	174,135	92,796	15,500	298,934
CANADA						
AB	Alberta	0	0	3,241	254	3,495
BC	Brit. Columbia	0	0	226	15	241
MB	Manitoba	0	567	1,495	126	2,188
NB	New Brunswick	0	2,340	20	0	2,360
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	190	0	190
ON	Ontario	13	1,469	770	172	2,424
PE	Pr.Edward Isle	0	0	0	0	0
PQ	Quebec	22	10,694	2,970	24	13,710
SK	Saskatchewan	0	49	1,360	14	1,423
	TOTAL CAN:	35	15,119	10,272	605	26,031
*EXPORT SALES:		265,665	11,200	45,644	10,493	333,002
TOTAL AG SALES		282,203	200,454	148,712	26,598	657,967
NON-AG U.S.		14,916	-	-	8,407	23,323
Canada		1,884	-	-	115	1,999
*Exports		438	-	-	2,950	3,388
TOTAL NON-AG SALES		17,238	-	-	11,472	28,710
GRAND TOTAL		299,441	200,454	148,712	38,070	686,677

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,538	3,542	10,462	0	16,542
Brazil	7,379	7,658	10,536	0	25,573
Chile	16,637	0	0	0	16,637
China	92,336	0	0	0	92,336
Denmark	3,335	0	0	0	3,335
Finland	10,859	0	0	0	10,859
Indonesia	53,672	0	0	0	53,672
Jamaica	0	0	2,246	0	2,246
Japan	9,644	0	4,554	10,493	24,691
Korea	18,976	0	0	0	18,976
Malaysia	26,652	0	0	0	26,652
Philippines	3,066	0	0	0	3,066
South Africa	0	0	3,682	0	3,682
Sri Lanka	6,707	0	0	0	6,707
Switzerland	0	0	7,266	0	7,266
Venezuela	13,864	0	6,898	0	20,762
TOTAL AG:	265,665	11,200	45,644	10,493	333,002
NON-AGRICULTURAL					
Japan	150	-	-	2,950	3,100
Korea	138	-	-	0	138
Pakistan	38	-	-	0	38
United Kingdom	112	-	-	0	112
TOTAL NON-AG:	438	-	-	2,950	3,388
TOTAL EXPORTS	**266,103**	**11,200**	**45,644**	**13,443**	**336,390**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
OCTOBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	15	0	2,471	0	419	2,905
AK Alaska	0	0	0	0	0	0
AZ Arizona	60	47	125	0	33	265
AR Arkansas	2	0	1,482	14	20	1,518
CA California	2,811	1,692	1,812	0	1,623	7,938
CO Colorado	109	0	325	0	14	448
CT Connecticut	0	0	0	0	72	72
DE Delaware	0	0	0	0	44	44
FL Florida	1,236	0	3,007	0	4,094	8,337
GA Georgia	212	0	0	14	1,762	1,988
HI Hawaii	0	0	0	0	0	0
ID Idaho	83	1,017	344	0	0	1,444
IL Illinois	0	1,016	815	0	362	2,193
IN Indiana	0	0	1,743	0	267	2,010
IA Iowa	277	2,322	661	0	45	3,305
KS Kansas	400	1,395	3,965	451	152	6,363
KY Kentucky	2	0	2,137	0	207	2,346
LA Louisiana	241	201	2,925	313	0	3,680
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	22	22
MA Massachusetts	0	0	0	0	4	4
MI Michigan	0	0	0	0	214	214
MN Minnesota	0	126	0	16	251	393
MS Mississippi	0	30	1,168	0	71	1,269
MO Missouri	1,097	1,589	8,697	680	94	12,157
MT Montana	0	0	0	0	0	0
NE Nebraska	177	33	522	17	315	1,064
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	11	11
NM New Mexico	31	0	183	0	36	250
NY New York	0	0	0	0	5	5
NC North Carolina	362	0	0	0	508	870
ND North Dakota	0	0	0	0	0	0
OH Ohio	300	0	0	0	649	949
OK Oklahoma	218	333	1,520	83	44	2,198
OR Oregon	81	251	750	0	30	1,112
PA Pennsylvania	38	0	905	0	204	1,147
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	544	544
SD South Dakota	0	0	0	0	0	0
TN Tennessee	271	0	16	0	0	287
TX Texas	1,014	1,526	6,344	0	754	9,638
UT Utah	633	0	224	409	0	1,266
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	287	287
WA Washington	0	0	0	0	12	12
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	173	173
WY Wyoming	28	0	0	0	39	67
TOTAL U.S.:	9,698	11,578	42,141	1,997	13,381	78,795
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	22	22
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	372	372
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	166	166
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	560	560
*EXPORT SALES:	14,968	0	9,292	0	4,593	28,853
TOTAL AG SALES	24,666	11,578	51,433	1,997	18,534	108,208
NON-AG U.S.	9,003	-	-	971	665	10,639
Canada	0	-	-	0	29	29
*Exports	871	-	-	0	44	915
TOTAL NON-AG SALES	9,874	-	-	971	738	11,583
GRAND TOTAL	**34,540**	**11,578**	**51,433**	**2,968**	**19,272**	**119,791**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

OCTOBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	12	12
Brazil	0	0	4,332	0	121	4,453
Columbia	2,994	0	0	0	0	2,994
Costa Rica	1,967	0	0	0	0	1,967
Dom. Republic	0	0	4,960	0	441	5,401
Ecuador	661	0	0	0	0	661
French Guiana	629	0	0	0	0	629
Honduras	330	0	0	0	0	330
Japan	3,621	0	0	0	0	3,621
Malaysia	0	0	0	0	3,716	3,716
Martinique	0	0	0	0	284	284
Mexico	331	0	0	0	19	350
Peru	4,435	0	0	0	0	4,435
TOTAL AG:	14,968	0	9,292	0	4,593	28,853
NON-AGRICULTURAL						
Mexico	488	-	-	0	44	532
Sweden	383	-	-	0	0	383
TOTAL NON-AG:	871	-	-	0	44	915
TOTAL EXPORTS	15,839	0	9,292	0	4,637	29,768

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		NOV 1988	NOV 1987	JUL-NOV 1988/89	JUL-NOV 1987/88
AL	Alabama	7,810	4,558	25,323	26,480
AK	Alaska	0	9	0	70
AZ	Arizona	362	808	910	1,402
AR	Arkansas	2,511	2,869	16,393	19,066
CA	California	10,131	6,303	32,626	31,125
CO	Colorado	601	86	2,008	1,015
CT	Connecticut	283	27	1,071	759
DE	Delaware	303	17	6,329	5,515
FL	Florida	8,125	12,077	34,581	50,162
GA	Georgia	7,730	4,640	42,060	39,341
HI	Hawaii	2,860	2,541	3,019	7,306
ID	Idaho	1,625	1,157	8,305	7,022
IL	Illinois	44,313	30,412	244,877	286,459
IN	Indiana	36,987	18,139	121,628	131,804
IA	Iowa	37,490	45,942	217,145	198,905
KS	Kansas	3,468	3,535	22,723	19,290
KY	Kentucky	16,292	3,807	45,178	28,263
LA	Louisiana	16,698	13,757	51,742	35,341
ME	Maine	1,842	203	1,860	3,359
MD	Maryland	559	311	14,145	11,379
MA	Massachusetts	0	60	1,216	581
MI	Michigan	6,231	5,499	62,998	56,606
MN	Minnesota	20,892	30,146	122,984	125,272
MS	Mississippi	258	310	7,533	16,498
MO	Missouri	21,807	27,294	107,077	105,395
MT	Montana	669	480	3,244	2,893
NE	Nebraska	2,861	3,058	8,576	10,664
NV	Nevada	0	0	61	0
NH	New Hampshire	0	9	59	148
NJ	New Jersey	391	284	1,838	1,650
NM	New Mexico	2,807	931	11,591	2,950
NY	New York	2,429	2,423	11,539	8,518
NC	North Carolina	2,804	4,740	20,220	16,482
ND	North Dakota	264	911	4,508	7,762
OH	Ohio	51,853	16,238	172,995	151,795
OK	Oklahoma	751	900	9,325	10,468
OR	Oregon	1,679	1,982	9,048	10,600
PA	Pennsylvania	3,317	2,726	15,077	15,547
RI	Rhode Island	59	61	1,222	145
SC	South Carolina	4,012	1,899	19,572	17,765
SD	South Dakota	1,172	612	3,795	3,537
TN	Tennessee	4,671	5,174	22,648	16,523
TX	Texas	6,396	15,123	34,465	51,350
UT	Utah	973	1,339	2,904	3,195
VT	Vermont	102	105	251	937
VA	Virginia	10,827	8,393	25,151	23,917
WA	Washington	2,721	3,948	10,837	8,894
WV	West Virginia	119	0	361	242
WI	Wisconsin	23,446	11,521	98,485	72,232
WY	Wyoming	91	30	615	722
	TOTAL U.S.:	373,592	297,394	1,682,118	1,647,351
CANADA					
AB	Alberta	1,660	1,662	7,593	7,441
BC	Brit. Columbia	195	420	668	1,051
MB	Manitoba	1,255	1,891	7,378	7,090
NB	New Brunswick	1,490	862	4,580	3,599
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	147	166	1,213	1,531
ON	Ontario	10,483	13,041	46,106	79,041
PE	Pr.Edward Isle	290	1,607	4,305	4,260
PQ	Quebec	15,782	11,057	33,823	44,333
SK	Saskatchewan	378	162	2,945	13,001
	TOTAL CAN:	31,680	30,868	108,611	161,347
EXPORT SALES:		363,071	227,525	1,813,067	1,550,657
TOTAL AG SALES		768,343	555,787	3,603,796	3,359,355
Non-Ag U.S.		39,102	34,273	177,720	165,620
	Canada	2,437	3,540	13,045	10,740
	Exports	12,250	25,846	42,955	57,145
TOTAL NON-AG SALES		53,789	63,659	233,720	233,505
GRAND TOTAL		**822,132**	**619,446**	**3,837,516**	**3,592,860**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
NOVEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	1,473	2,132	2,128	1,807	270	7,810
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	29	32	301	0	0	362
AR	Arkansas	106	0	2,369	0	36	2,511
CA	California	4,900	2,124	1,640	0	1,467	10,131
CO	Colorado	235	0	280	0	86	601
CT	Connecticut	0	171	62	0	50	283
DE	Delaware	0	0	303	0	0	303
FL	Florida	2,604	1,789	730	284	2,718	8,125
GA	Georgia	921	1,945	1,797	1,171	1,896	7,730
HI	Hawaii	129	2,720	0	0	11	2,860
ID	Idaho	193	948	484	0	0	1,625
IL	Illinois	548	34,833	4,844	3,953	135	44,313
IN	Indiana	579	32,921	2,485	855	147	36,987
IA	Iowa	104	24,100	7,249	6,015	22	37,490
KS	Kansas	210	670	2,001	467	120	3,468
KY	Kentucky	0	14,426	1,812	0	54	16,292
LA	Louisiana	558	7,765	7,156	1,208	11	16,698
ME	Maine	0	0	1,798	0	44	1,842
MD	Maryland	0	0	277	238	44	559
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	2,981	3,137	0	113	6,231
MN	Minnesota	0	4,280	15,669	718	225	20,892
MS	Mississippi	0	0	181	0	77	258
MO	Missouri	501	3,009	17,381	883	33	21,807
MT	Montana	0	104	525	40	0	669
NE	Nebraska	183	255	1,213	267	943	2,861
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	107	177	56	51	391
NM	New Mexico	2,494	0	231	0	82	2,807
NY	New York	0	116	2,139	25	149	2,429
NC	North Carolina	605	368	609	890	332	2,804
ND	North Dakota	0	(21)	285	0	0	264
OH	Ohio	1,281	34,712	14,881	538	441	51,853
OK	Oklahoma	152	126	409	59	5	751
OR	Oregon	94	579	785	183	38	1,679
PA	Pennsylvania	438	61	2,498	72	248	3,317
RI	Rhode Island	0	0	59	0	0	59
SC	South Carolina	608	1,944	851	186	423	4,012
SD	South Dakota	16	370	665	121	0	1,172
TN	Tennessee	255	2,461	637	1,318	0	4,671
TX	Texas	551	308	4,126	663	748	6,396
UT	Utah	763	0	210	0	0	973
VT	Vermont	0	0	91	0	11	102
VA	Virginia	364	125	7,726	2,346	266	10,827
WA	Washington	378	626	1,531	156	30	2,721
WV	West Virginia	0	119	0	0	0	119
WI	Wisconsin	1,711	8,804	12,642	94	195	23,446
WY	Wyoming	15	21	55	0	0	91
	TOTAL U.S.:	22,998	188,031	126,429	24,613	11,521	373,592
CANADA							
AB	Alberta	0	25	1,635	0	0	1,660
BC	Brit. Columbia	0	0	129	0	66	195
MB	Manitoba	0	203	1,052	0	0	1,255
NB	New Brunswick	0	883	607	0	0	1,490
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	147	0	0	147
ON	Ontario	0	4,049	5,092	151	1,191	10,483
PE	Pr.Edward Isle	0	0	72	0	218	290
PQ	Quebec	18	3,437	11,540	0	787	15,782
SK	Saskatchewan	13	3	362	0	0	378
	TOTAL CAN:	31	8,600	20,636	151	2,262	31,680
*EXPORT SALES:		298,386	14,009	30,029	18,711	1,936	363,071
TOTAL AG SALES		321,415	210,640	177,094	43,475	15,719	768,343
NON-AG U.S.		28,409	-	-	10,195	498	39,102
Canada		2,189	-	-	168	80	2,437
*Exports		729	-	-	11,521	0	12,250
TOTAL NON-AG SALES		31,327	-	-	21,884	578	53,789
GRAND TOTAL		**352,742**	**210,640**	**177,094**	**65,359**	**16,297**	**822,132**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

NOVEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,413	0	0	0	0	1,413
Australia	2,825	4,612	3,816	0	1,212	12,465
Belize	0	0	463	0	0	463
Brazil	3,027	0	0	0	0	3,027
China	93,894	0	0	0	0	93,894
Columbia	1,934	2,058	0	0	0	3,992
Costa Rica	4,037	0	0	0	485	4,522
Denmark	13,088	0	0	0	0	13,088
Dom. Republic	0	0	1,951	0	0	1,951
France	19,909	0	0	0	0	19,909
French Guiana	529	0	0	0	0	529
Honduras	78	0	0	0	0	78
India	53,134	0	0	8,763	0	61,897
Indonesia	8,746	0	0	0	0	8,746
Japan	11,211	7,339	9,860	6,478	0	34,888
Korea	31,230	0	0	0	0	31,230
Malaysia	685	0	0	0	0	685
Mexico	11,274	0	13,939	0	208	25,421
Nigeria	6,725	0	0	0	0	6,725
Pakistan	13	0	0	0	0	13
Puerto Rico	0	0	0	0	11	11
Sri Lanka	6,391	0	0	0	0	6,391
Switzerland	11,704	0	0	0	0	11,704
Taiwan	10,003	0	0	3,470	20	13,493
Venezuela	6,536	0	0	0	0	6,536
TOTAL AG:	298,386	14,009	30,029	18,711	1,936	363,071
NON-AGRICULTURAL						
Japan	138	-	-	2,776	0	2,914
Korea	0	-	-	8,745	0	8,745
Mexico	441	-	-	0	0	441
United Kingdom	150	-	-	0	0	150
TOTAL NON-AG:	729	-	-	11,521	0	12,250
TOTAL EXPORTS	299,115	14,009	30,029	30,232	1,936	375,321

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
NOVEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	1,216	1,946	1,165	1,807	6,134
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	181	0	181
CA	California	0	0	309	0	309
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	171	62	0	233
DE	Delaware	0	0	303	0	303
FL	Florida	1,451	1,789	730	284	4,254
GA	Georgia	829	1,945	1,797	1,171	5,742
HI	Hawaii	0	2,720	0	0	2,720
ID	Idaho	0	266	83	0	349
IL	Illinois	548	34,833	4,764	3,953	44,098
IN	Indiana	579	31,201	2,485	855	35,120
IA	Iowa	0	23,318	7,036	6,015	36,369
KS	Kansas	0	0	203	248	451
KY	Kentucky	0	14,363	908	0	15,271
LA	Louisiana	0	7,326	5,328	0	12,654
ME	Maine	0	0	1,798	0	1,798
MD	Maryland	0	0	277	238	515
MA	Massachusetts	0	0	0	0	0
MI	Michigan	0	2,981	3,137	0	6,118
MN	Minnesota	0	4,213	15,370	718	20,301
MS	Mississippi	0	0	46	0	46
MO	Missouri	0	930	5,078	243	6,251
MT	Montana	0	104	510	40	654
NE	Nebraska	0	255	94	236	585
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0
NJ	New Jersey	0	107	177	56	340
NM	New Mexico	0	0	0	0	0
NY	New York	0	116	2,139	25	2,280
NC	North Carolina	0	368	609	890	1,867
ND	North Dakota	0	(21)	285	0	264
OH	Ohio	862	34,712	14,881	538	50,993
OK	Oklahoma	0	0	0	59	59
OR	Oregon	20	564	561	183	1,328
PA	Pennsylvania	42[illegible]	61	1,656	72	2,213
RI	Rhode Island	0	0	59	0	59
SC	South Carolina	608	1,944	851	186	3,589
SD	South Dakota	0	370	665	121	1,156
TN	Tennessee	0	2,461	637	1,318	4,416
TX	Texas	0	0	0	0	0
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	91	0	91
VA	Virginia	364	125	7,726	2,346	10,561
WA	Washington	0	582	1,531	156	2,269
WV	West Virginia	0	119	0	0	119
WI	Wisconsin	1,711	8,804	12,642	94	23,251
WY	Wyoming	0	0	39	0	39
	TOTAL U.S.:	8,612	178,673	96,213	21,852	305,350
CANADA						
AB	Alberta	0	25	1,635	0	1,660
BC	Brit. Columbia	0	0	129	0	129
MB	Manitoba	0	203	1,052	0	1,255
NB	New Brunswick	0	883	607	0	1,490
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	147	0	147
ON	Ontario	0	4,049	5,092	151	9,292
PE	Pr.Edward Isle	0	0	72	0	72
PQ	Quebec	18	3,437	11,540	0	14,995
SK	Saskatchewan	13	3	362	0	378
	TOTAL CAN:	31	8,600	20,636	151	29,418
*EXPORT SALES:		278,035	11,951	27,615	18,711	336,312
TOTAL AG SALES		286,678	199,224	144,464	40,714	671,080
NON-AG U.S.		18,065	-	-	9,545	27,610
Canada		2,189	-	-	168	2,357
*Exports		275	-	-	11,521	11,796
TOTAL NON-AG SALES		20,529	-	-	21,234	41,763
GRAND TOTAL		307,207	199,224	144,464	61,948	712,843

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

NOVEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	1,413	0	0	0	1,413
Australia	2,825	4,612	3,816	0	11,253
Brazil	3,027	0	0	0	3,027
China	93,894	0	0	0	93,894
Costa Rica	4,037	0	0	0	4,037
Denmark	13,088	0	0	0	13,088
e	19,909	0	0	0	19,909
	53,134	0	0	8,763	61,897
sia	8,746	0	0	0	8,746
n	11,211	7,339	9,860	6,478	34,888
Korea	31,230	0	0	0	31,230
Malaysia	685	0	0	0	685
Mexico	0	0	13,939	0	13,939
Nigeria	6,725	0	0	0	6,725
Pakistan	13	0	0	0	13
Sri Lanka	6,391	0	0	0	6,391
Switzerland	11,704	0	0	0	11,704
Taiwan	10,003	0	0	3,470	13,473
TOTAL AG:	278,035	11,951	27,615	18,711	336,312
NON-AGRICULTURAL					
Japan	125	-	-	2,776	2,901
Korea	0	-	-	8,745	8,745
United Kingdom	150	-	-	0	150
TOTAL NON-AG:	275	-	-	11,521	11,796
TOTAL EXPORTS	278,310	11,951	27,615	30,232	348,108

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
NOVEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	257	186	963	0	270	1,676
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	29	32	301	0	0	362
AR	Arkansas	106	0	2,188	0	36	2,330
CA	California	4,900	2,124	1,331	0	1,467	9,822
CO	Colorado	235	0	280	0	86	601
CT	Connecticut	0	0	0	0	50	50
DE	Delaware	0	0	0	0	0	0
FL	Florida	1,153	0	0	0	2,718	3,871
GA	Georgia	92	0	0	0	1,896	1,988
HI	Hawaii	129	0	0	0	11	140
ID	Idaho	193	682	401	0	0	1,276
IL	Illinois	0	0	80	0	135	215
IN	Indiana	0	1,720	0	0	147	1,867
IA	Iowa	104	782	213	0	22	1,121
KS	Kansas	210	670	1,798	219	120	3,017
KY	Kentucky	0	63	904	0	54	1,021
LA	Louisiana	558	439	1,828	1,208	11	4,044
ME	Maine	0	0	0	0	44	44
MD	Maryland	0	0	0	0	44	44
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	0	0	0	113	113
MN	Minnesota	0	67	299	0	225	591
MS	Mississippi	0	0	135	0	77	212
MO	Missouri	501	2,079	12,303	640	33	15,556
MT	Montana	0	0	15	0	0	15
NE	Nebraska	183	0	1,119	31	943	2,276
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	51	51
NM	New Mexico	2,494	0	231	0	82	2,807
NY	New York	0	0	0	0	149	149
NC	North Carolina	605	0	0	0	332	937
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	419	0	0	0	441	860
OK	Oklahoma	152	126	409	0	5	692
OR	Oregon	74	15	224	0	38	351
PA	Pennsylvania	14	0	842	0	248	1,104
RI	Rhode Island	0	0	0	0	0	0
SC	South Carolina	0	0	0	0	423	423
SD	South Dakota	16	0	0	0	0	16
TN	Tennessee	255	0	0	0	0	255
TX	Texas	551	308	4,126	663	748	6,396
UT	Utah	763	0	210	0	0	973
VT	Vermont	0	0	0	0	11	11
VA	Virginia	0	0	0	0	266	266
WA	Washington	378	44	0	0	30	452
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	0	0	195	195
WY	Wyoming	15	21	16	0	0	52
	TOTAL U.S.:	14,386	9,358	30,216	2,761	11,521	68,242
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	66	66
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	0	0
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	0	0
ON	Ontario	0	0	0	0	1,191	1,191
PE	Pr.Edward Isle	0	0	0	0	218	218
PQ	Quebec	0	0	0	0	787	787
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	2,262	2,262
*EXPORT SALES:		20,351	2,058	2,414	0	1,936	26,759
TOTAL AG SALES		34,737	11,416	32,630	2,761	15,719	97,263
NON-AG U.S.		10,344	-	-	650	498	11,492
	Canada	0	-	-	0	80	80
	*Exports	454	-	-	0	0	454
TOTAL NON-AG SALES		10,798	-	-	650	578	12,026
GRAND TOTAL		**45,535**	**11,416**	**32,630**	**3,411**	**16,297**	**109,289**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

NOVEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,212	1,212
Belize	0	0	463	0	0	463
Columbia	1,934	2,058	0	0	0	3,992
Costa Rica	0	0	0	0	485	485
Dom. Republic	0	0	1,951	0	0	1,951
French Guiana	529	0	0	0	0	529
Honduras	78	0	0	0	0	78
Mexico	11,274	0	0	0	208	11,482
Puerto Rico	0	0	0	0	11	11
Taiwan	0	0	0	0	20	20
Venezuela	6,536	0	0	0	0	6,536
TOTAL AG:	20,351	2,058	2,414	0	1,936	26,759
NON-AGRICULTURAL						
Japan	13	-	-	0	0	13
Mexico	441	-	-	0	0	441
TOTAL NON-AG:	454	-	-	0	0	454
TOTAL EXPORTS	20,805	2,058	2,414	0	1,936	27,213

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	DEC 1988	DEC 1987	JUL-DEC 1988/89	JUL-DEC 1987/88
AL Alabama	5,898	3,713	31,221	30,193
AK Alaska	0	61	0	131
AZ Arizona	331	304	1,241	1,706
AR Arkansas	2,570	3,740	18,963	22,806
CA California	6,070	4,928	38,696	36,053
CO Colorado	640	853	2,648	1,868
CT Connecticut	178	175	1,249	934
DE Delaware	1,205	621	7,534	6,136
FL Florida	8,111	11,734	42,692	61,896
GA Georgia	7,624	4,835	49,684	44,176
HI Hawaii	43	75	3,062	7,381
ID Idaho	1,080	776	9,385	7,798
IL Illinois	71,461	72,723	316,338	359,182
IN Indiana	42,865	48,941	164,493	180,745
IA Iowa	59,517	67,459	276,662	266,364
KS Kansas	2,835	4,525	25,558	23,815
KY Kentucky	10,660	1,057	55,838	29,320
LA Louisiana	17,599	28,762	69,341	64,103
ME Maine	1,853	15	3,713	3,374
MD Maryland	1,859	556	16,004	11,935
MA Massachusetts	318	641	1,534	1,222
MI Michigan	14,932	16,497	77,930	73,103
MN Minnesota	43,804	50,355	166,788	175,627
MS Mississippi	1,188	2,061	8,721	18,559
MO Missouri	20,415	20,112	127,492	125,507
MT Montana	557	2,062	3,801	4,955
NE Nebraska	3,324	2,294	11,900	12,958
NV Nevada	0	0	61	0
NH New Hampshire	11	241	70	389
NJ New Jersey	522	200	2,360	1,850
NM New Mexico	844	1,218	12,435	4,168
NY New York	5,878	3,623	17,417	12,141
NC North Carolina	13,073	5,433	33,293	21,915
ND North Dakota	1,711	2,059	6,219	9,821
OH Ohio	48,050	30,474	221,045	182,269
OK Oklahoma	1,079	1,266	10,404	11,734
OR Oregon	769	3,033	9,817	13,633
PA Pennsylvania	5,338	2,761	20,415	18,308
RI Rhode Island	119	116	1,341	261
SC South Carolina	15,834	2,170	35,406	19,935
SD South Dakota	1,866	1,381	5,661	4,918
TN Tennessee	22,644	29,870	45,292	46,393
TX Texas	8,294	18,071	42,759	69,421
UT Utah	730	97	3,634	3,292
VT Vermont	63	14	314	951
VA Virginia	1,282	2,285	26,433	26,202
WA Washington	2,772	5,428	13,609	14,322
WV West Virginia	61	122	422	364
WI Wisconsin	25,967	41,041	124,452	113,273
WY Wyoming	102	57	717	779
TOTAL U.S.:	483,946	500,835	2,166,064	2,148,186
CANADA				
AB Alberta	1,494	1,883	9,087	9,324
BC Brit. Columbia	3,087	213	3,755	1,264
MB Manitoba	2,162	2,033	9,540	9,123
NB New Brunswick	432	3,110	5,012	6,709
NF Newfoundland	0	0	0	0
NS Nova Scotia	452	225	1,665	1,756
ON Ontario	12,140	22,437	58,246	101,478
PE Pr.Edward Isle	945	478	5,250	4,738
PQ Quebec	2,426	(660)	36,249	43,673
SK Saskatchewan	1,288	320	4,233	13,321
TOTAL CAN:	24,426	30,039	133,037	191,386
EXPORT SALES:	340,479	348,902	2,153,546	1,899,559
TOTAL AG SALES	848,851	879,776	4,452,647	4,239,131
Non-Ag U.S.	38,061	42,972	215,781	208,592
Canada	1,428	2,972	14,473	13,712
Exports	25,520	3,106	68,475	60,251
TOTAL NON-AG SALES	65,009	49,050	298,729	282,555
GRAND TOTAL	**913,860**	**928,826**	**4,751,376**	**4,521,686**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
DECEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	1,996	2,775	616	27	484	5,898
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	111	0	108	0	112	331
AR	Arkansas	62	248	810	1,450	0	2,570
CA	California	3,331	806	640	0	1,293	6,070
CO	Colorado	117	0	461	51	11	640
CT	Connecticut	0	367	(189)	0	0	178
DE	Delaware	0	0	1,205	0	0	1,205
FL	Florida	2,499	2,448	665	131	2,368	8,111
GA	Georgia	1,505	1,642	2,152	1,185	1,140	7,624
HI	Hawaii	0	0	0	0	43	43
ID	Idaho	119	722	239	0	0	1,080
IL	Illinois	2,675	55,890	5,922	6,865	109	71,461
IN	Indiana	1,930	31,897	6,734	2,293	11	42,865
IA	Iowa	103	38,804	16,345	4,254	11	59,517
KS	Kansas	308	483	1,236	732	76	2,835
KY	Kentucky	0	9,126	0	16	1,518	10,660
LA	Louisiana	2,925	5,690	7,484	1,500	0	17,599
ME	Maine	0	1,260	311	0	282	1,853
MD	Maryland	0	0	1,239	620	0	1,859
MA	Massachusetts	0	61	243	0	14	318
MI	Michigan	15	11,713	2,902	105	197	14,932
MN	Minnesota	41	13,445	29,066	1,152	100	43,804
MS	Mississippi	0	0	232	930	26	1,188
MO	Missouri	1,161	2,603	15,649	965	37	20,415
MT	Montana	0	21	536	0	0	557
NE	Nebraska	183	428	1,837	602	274	3,324
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	11	11
NJ	New Jersey	0	33	423	29	37	522
NM	New Mexico	0	0	691	0	153	844
NY	New York	240	653	4,376	404	205	5,878
NC	North Carolina	367	8,071	1,277	2,743	615	13,073
ND	North Dakota	0	214	1,497	0	0	1,711
OH	Ohio	1,513	34,208	10,289	1,094	946	48,050
OK	Oklahoma	322	25	587	135	10	1,079
OR	Oregon	113	184	491	0	(19)	769
PA	Pennsylvania	363	304	4,300	218	153	5,338
RI	Rhode Island	0	119	0	0	0	119
SC	South Carolina	669	13,804	547	252	562	15,834
SD	South Dakota	16	633	1,143	74	0	1,866
TN	Tennessee	400	11,017	10,866	312	49	22,644
TX	Texas	1,939	469	3,788	1,010	1,088	8,294
UT	Utah	401	35	294	0	0	730
VT	Vermont	0	0	0	0	63	63
VA	Virginia	100	61	182	114	825	1,282
WA	Washington	182	660	1,721	203	6	2,772
WV	West Virginia	0	61	0	0	0	61
WI	Wisconsin	883	24,382	(3,192)	3,705	189	25,967
WY	Wyoming	0	43	53	0	6	102
	TOTAL U.S.:	26,589	275,405	135,776	33,171	13,005	483,946
CANADA							
AB	Alberta	25	0	1,446	23	0	1,494
BC	Brit. Columbia	2,882	0	205	0	0	3,087
MB	Manitoba	0	318	1,790	54	0	2,162
NB	New Brunswick	0	0	0	397	35	432
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	157	295	0	452
ON	Ontario	27	9,922	317	237	1,637	12,140
PE	Pr.Edward Isle	0	0	923	0	22	945
PQ	Quebec	23	0	79	62	2,262	2,426
SK	Saskatchewan	(13)	0	1,133	168	0	1,288
	TOTAL CAN:	2,944	10,240	6,050	1,236	3,956	24,426
*EXPORT SALES:		276,694	15,220	39,210	5,172	4,183	340,479
TOTAL AG SALES		306,227	300,865	181,036	39,579	21,144	848,851
NON-AG U.S.		28,653	-	-	8,888	520	38,061
Canada		1,338	-	-	75	15	1,428
*Exports		1,018	-	-	24,502	0	25,520
TOTAL NON-AG SALES		31,009	-	-	33,465	535	65,009
GRAND TOTAL		**337,236**	**300,865**	**181,036**	**73,044**	**21,679**	**913,860**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

DECEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	26	0	6,829	0	1,329	8,184
Brazil	0	8,929	967	0	0	9,896
Chile	22,226	0	0	0	0	22,226
China	102,935	0	0	0	2,497	105,432
Columbia	5,115	1,996	1,984	0	0	9,095
Ecuador	1,810	0	666	0	0	2,476
French Guiana	0	0	181	0	0	181
Guatemala	6,283	0	0	0	0	6,283
Holland	5,377	0	16,843	0	0	22,220
India	14,417	0	0	0	0	14,417
Jamaica	0	1,945	0	0	0	1,945
Japan	15,339	2,350	2,665	5,172	346	25,872
Korea	40,918	0	0	0	0	40,918
Malaysia	11,763	0	0	0	0	11,763
Mexico	377	0	0	0	0	377
New Zealand	12	0	0	0	0	12
Puerto Rico	0	0	0	0	11	11
Sri Lanka	6,770	0	0	0	0	6,770
Switzerland	16,761	0	0	0	0	16,761
Taiwan	23,029	0	0	0	0	23,029
Thailand	3,536	0	0	0	0	3,536
Venezuela	0	0	9,075	0	0	9,075
TOTAL AG:	276,694	15,220	39,210	5,172	4,183	340,479
NON-AGRICULTURAL						
Argentina	33	-	-	0	0	33
Italy	0	-	-	12,005	0	12,005
Japan	213	-	-	12,497	0	12,710
Korea	214	-	-	0	0	214
Mexico	553	-	-	0	0	553
Puerto Rico	5	-	-	0	0	5
TOTAL NON-AG:	1,018	-	-	24,502	0	25,520
TOTAL EXPORTS	**277,712**	**15,220**	**39,210**	**29,674**	**4,183**	**365,999**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

DECEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	1,096	2,510	429	27	4,062
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	30	0	30
AR	Arkansas	0	0	31	0	31
CA	California	0	0	124	0	124
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	367	(189)	0	178
DE	Delaware	0	0	1,205	0	1,205
FL	Florida	1,702	2,448	485	131	4,766
GA	Georgia	1,286	1,642	2,152	1,162	6,242
HI	Hawaii	0	0	0	0	0
ID	Idaho	0	145	120	0	265
IL	Illinois	390	52,802	5,922	6,865	65,979
IN	Indiana	805	30,027	4,831	2,293	37,956
IA	Iowa	0	38,045	15,129	4,254	57,428
KS	Kansas	0	0	17	109	126
KY	Kentucky	0	9,026	0	16	9,042
LA	Louisiana	2,737	5,483	7,083	0	15,303
ME	Maine	0	1,260	311	0	1,571
MD	Maryland	0	0	1,239	620	1,859
MA	Massachusetts	0	61	243	0	304
MI	Michigan	15	11,713	2,902	105	14,735
MN	Minnesota	0	13,378	28,146	1,152	42,676
MS	Mississippi	0	0	16	930	946
MO	Missouri	0	783	6,302	383	7,468
MT	Montana	0	21	536	0	557
NE	Nebraska	0	412	174	602	1,188
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0
NJ	New Jersey	0	33	423	29	485
NM	New Mexico	0	0	0	0	0
NY	New York	240	653	4,376	404	5,673
NC	North Carolina	367	8,071	1,277	2,743	12,458
ND	North Dakota	0	214	1,497	0	1,711
OH	Ohio	1,213	32,707	10,289	1,094	45,303
OK	Oklahoma	0	0	74	29	103
OR	Oregon	0	184	309	0	493
PA	Pennsylvania	363	304	4,300	218	5,185
RI	Rhode Island	0	119	0	0	119
SC	South Carolina	669	13,804	547	252	15,272
SD	South Dakota	0	633	1,143	74	1,850
TN	Tennessee	0	11,017	9,367	312	20,696
TX	Texas	0	14	0	0	14
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	0	0	0
VA	Virginia	0	61	182	114	357
WA	Washington	182	645	1,570	203	2,600
WV	West Virginia	0	61	0	0	61
WI	Wisconsin	883	24,382	(3,192)	3,705	25,778
WY	Wyoming	0	0	21	0	21
	TOTAL U.S.:	11,948	263,025	109,421	27,826	412,220
CANADA						
AB	Alberta	25	0	1,446	23	1,494
BC	Brit. Columbia	2,882	0	205	0	3,087
MB	Manitoba	0	318	1,790	54	2,162
NB	New Brunswick	0	0	0	397	397
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	157	295	452
ON	Ontario	27	9,922	317	237	10,503
PE	Pr.Edward Isle	0	0	923	0	923
PQ	Quebec	23	0	79	62	164
SK	Saskatchewan	(13)	0	1,133	168	1,288
	TOTAL CAN:	2,944	10,240	6,050	1,236	20,470
*EXPORT SALES:		252,565	13,224	23,672	5,172	294,633
TOTAL AG SALES		267,457	286,489	139,143	34,234	727,323
NON-AG U.S.		16,326	-	-	7,751	24,077
Canada		1,338	-	-	75	1,413
*Exports		213	-	-	24,502	24,715
TOTAL NON-AG SALES		17,877	-	-	32,328	50,205
GRAND TOTAL		**285,334**	**286,489**	**139,143**	**66,562**	**777,528**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

DECEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	26	0	6,829	0	6,855
Brazil	0	8,929	0	0	8,929
Chile	22,226	0	0	0	22,226
China	95,164	0	0	0	95,164
Holland	5,377	0	16,843	0	22,220
India	14,417	0	0	0	14,417
Jamaica	0	1,945	0	0	1,945
Japan	12,566	2,350	0	5,172	20,088
Korea	40,918	0	0	0	40,918
Malaysia	11,763	0	0	0	11,763
New Zealand	12	0	0	0	12
Sri Lanka	6,770	0	0	0	6,770
Switzerland	16,761	0	0	0	16,761
Taiwan	23,029	0	0	0	23,029
Thailand	3,536	0	0	0	3,536
TOTAL AG:	252,565	13,224	23,672	5,172	294,633
NON-AGRICULTURAL					
Italy	0	-	-	12,005	12,005
Japan	213	-	-	12,497	12,710
TOTAL NON-AG:	213	-	-	24,502	24,715
TOTAL EXPORTS	**252,778**	**13,224**	**23,672**	**29,674**	**319,348**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
DECEMBER 1988

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	900	265	187	0	484	1,836
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	111	0	78	0	112	301
AR	Arkansas	62	248	779	1,450	0	2,539
CA	California	3,331	806	516	0	1,293	5,946
CO	Colorado	117	0	461	51	11	640
CT	Connecticut	0	0	0	0	0	0
DE	Delaware	0	0	0	0	0	0
FL	Florida	797	0	180	0	2,368	3,345
GA	Georgia	219	0	0	23	1,140	1,382
HI	Hawaii	0	0	0	0	43	43
ID	Idaho	119	577	119	0	0	815
IL	Illinois	2,285	3,088	0	0	109	5,482
IN	Indiana	1,125	1,870	1,903	0	11	4,909
IA	Iowa	103	759	1,216	0	11	2,089
KS	Kansas	308	483	1,219	623	76	2,709
KY	Kentucky	0	100	0	0	1,518	1,618
LA	Louisiana	188	207	401	1,500	0	2,296
ME	Maine	0	0	0	0	282	282
MD	Maryland	0	0	0	0	0	0
MA	Massachusetts	0	0	0	0	14	14
MI	Michigan	0	0	0	0	197	197
MN	Minnesota	41	67	920	0	100	1,128
MS	Mississippi	0	0	216	0	26	242
MO	Missouri	1,161	1,820	9,347	582	37	12,947
MT	Montana	0	0	0	0	0	0
NE	Nebraska	183	16	1,663	0	274	2,136
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	11	11
NJ	New Jersey	0	0	0	0	37	37
NM	New Mexico	0	0	691	0	153	844
NY	New York	0	0	0	0	205	205
NC	North Carolina	0	0	0	0	615	615
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	300	1,501	0	0	946	2,747
OK	Oklahoma	322	25	513	106	10	976
OR	Oregon	113	0	182	0	(19)	276
PA	Pennsylvania	0	0	0	0	153	153
RI	Rhode Island	0	0	0	0	0	0
SC	South Carolina	0	0	0	0	562	562
SD	South Dakota	16	0	0	0	0	16
TN	Tennessee	400	0	1,499	0	49	1,948
TX	Texas	1,939	455	3,788	1,010	1,088	8,280
UT	Utah	401	35	294	0	0	730
VT	Vermont	0	0	0	0	63	63
VA	Virginia	100	0	0	0	825	925
WA	Washington	0	15	151	0	6	172
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	0	0	189	189
WY	Wyoming	0	43	32	0	6	81
	TOTAL U.S.:	14,641	12,380	26,355	5,345	13,005	71,726
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	0	0
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	35	35
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	0	0
ON	Ontario	0	0	0	0	1,637	1,637
PE	Pr.Edward Isle	0	0	0	0	22	22
PQ	Quebec	0	0	0	0	2,262	2,262
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	3,956	3,956
*EXPORT SALES:		24,129	1,996	15,538	0	4,183	45,846
TOTAL AG SALES		38,770	14,376	41,893	5,345	21,144	121,528
NON-AG U.S.		12,327	-	-	1,137	520	13,984
Canada		0	-	-	0	15	15
*Exports		805	-	-	0	0	805
TOTAL NON-AG SALES		13,132	-	-	1,137	535	14,804
GRAND TOTAL		**51,902**	**14,376**	**41,893**	**6,482**	**21,679**	**136,332**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

DECEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,329	1,329
Brazil	0	0	967	0	0	967
China	7,771	0	0	0	2,497	10,268
Columbia	5,115	1,996	1,984	0	0	9,095
Ecuador	1,810	0	666	0	0	2,476
French Guiana	0	0	181	0	0	181
Guatemala	6,283	0	0	0	0	6,283
Japan	2,773	0	2,665	0	346	5,784
Mexico	377	0	0	0	0	377
Puerto Rico	0	0	0	0	11	11
Venezuela	0	0	9,075	0	0	9,075
TOTAL AG:	24,129	1,996	15,538	0	4,183	45,846
NON-AGRICULTURAL						
Argentina	33	-	-	0	0	33
Korea	214	-	-	0	0	214
Mexico	553	-	-	0	0	553
Puerto Rico	5	-	-	0	0	5
TOTAL NON-AG:	805	-	-	0	0	805
TOTAL EXPORTS	**24,934**	**1,996**	**15,538**	**0**	**4,183**	**46,651**

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		JAN 1989	JAN 1988	JUL-JAN 1988/89	JUL-JAN 1987/88
AL	Alabama	7,043	4,301	38,264	34,494
AK	Alaska	61	120	61	251
AZ	Arizona	271	159	1,512	1,865
AR	Arkansas	2,605	4,011	21,568	26,817
CA	California	4,310	5,154	43,006	41,207
CO	Colorado	1,066	524	3,714	2,392
CT	Connecticut	4,487	549	5,736	1,483
DE	Delaware	2,529	1,662	10,063	7,798
FL	Florida	26,811	9,882	69,503	71,778
GA	Georgia	21,197	6,792	70,881	50,968
HI	Hawaii	5,406	1,670	8,468	9,051
ID	Idaho	1,685	2,374	11,070	10,172
IL	Illinois	56,249	89,905	372,587	449,087
IN	Indiana	28,097	42,161	192,590	222,906
IA	Iowa	68,710	48,519	345,372	314,883
KS	Kansas	3,983	3,316	29,541	27,131
KY	Kentucky	5,445	25,216	61,283	54,536
LA	Louisiana	18,486	4,532	87,827	68,635
ME	Maine	203	0	3,916	3,374
MD	Maryland	3,384	5,606	19,388	17,541
MA	Massachusetts	242	947	1,776	2,169
MI	Michigan	20,252	22,729	98,182	95,832
MN	Minnesota	41,412	31,574	208,200	207,201
MS	Mississippi	120	1,006	8,841	19,565
MO	Missouri	30,809	19,054	158,301	144,561
MT	Montana	1,478	807	5,279	5,762
NE	Nebraska	3,983	2,640	15,883	15,598
NV	Nevada	0	0	61	0
NH	New Hampshire	181	0	251	389
NJ	New Jersey	317	305	2,677	2,155
NM	New Mexico	324	302	12,759	4,470
NY	New York	2,401	4,639	19,818	16,780
NC	North Carolina	14,717	9,457	48,010	31,372
ND	North Dakota	4,132	3,367	10,351	13,188
OH	Ohio	44,625	137,923	265,670	320,192
OK	Oklahoma	1,781	590	12,185	12,324
OR	Oregon	1,305	1,054	11,122	14,687
PA	Pennsylvania	2,293	8,445	22,708	26,753
RI	Rhode Island	119	60	1,460	321
SC	South Carolina	11,866	4,847	47,272	24,782
SD	South Dakota	1,827	1,600	7,488	6,518
TN	Tennessee	12,220	8,630	57,512	55,023
TX	Texas	9,728	13,168	52,487	82,589
UT	Utah	3,675	1,182	7,309	4,474
VT	Vermont	159	24	473	975
VA	Virginia	9,197	3,767	35,630	29,969
WA	Washington	7,002	3,287	20,611	17,609
WV	West Virginia	0	0	422	364
WI	Wisconsin	36,219	26,434	160,671	139,707
WY	Wyoming	115	90	832	869
	TOTAL U.S.:	524,527	564,381	2,690,591	2,712,567
CANADA					
AB	Alberta	925	1,911	10,012	11,235
BC	Brit. Columbia	379	584	4,134	1,848
MB	Manitoba	1,498	6,468	11,038	15,591
NB	New Brunswick	582	531	5,594	7,240
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	210	248	1,875	2,004
ON	Ontario	6,443	39,855	64,689	141,333
PE	Pr.Edward Isle	133	378	5,383	5,116
PQ	Quebec	699	50,118	36,948	93,791
SK	Saskatchewan	742	719	4,975	14,040
	TOTAL CAN:	11,611	100,812	144,648	292,198
EXPORT SALES:		181,297	346,572	2,334,843	2,246,131
TOTAL AG SALES		717,435	1,011,765	5,170,082	5,250,896
Non-Ag	U.S.	41,162	31,494	256,943	240,086
	Canada	1,631	1,936	16,104	15,648
	Exports	8,238	11,075	76,713	71,326
TOTAL NON-AG SALES		51,031	44,505	349,760	327,060
GRAND TOTAL		**768,466**	**1,056,270**	**5,519,842**	**5,577,956**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JANUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,461	3,191	1,851	0	540	7,043
AK Alaska	0	61	0	0	0	61
AZ Arizona	29	32	89	0	121	271
AR Arkansas	91	0	2,233	276	5	2,605
CA California	2,018	810	688	124	670	4,310
CO Colorado	224	23	607	194	18	1,066
CT Connecticut	0	4,393	60	0	34	4,487
DE Delaware	0	0	2,430	99	0	2,529
FL Florida	17,997	2,708	1,261	553	4,292	26,811
GA Georgia	3,642	2,287	8,462	5,510	1,296	21,197
HI Hawaii	0	5,144	0	0	262	5,406
ID Idaho	123	1,130	412	20	0	1,685
IL Illinois	2,285	45,917	1,415	6,522	110	56,249
IN Indiana	1,399	19,548	3,413	3,673	64	28,097
IA Iowa	181	45,912	16,951	5,633	33	68,710
KS Kansas	183	704	2,596	416	84	3,983
KY Kentucky	0	4,658	360	0	427	5,445
LA Louisiana	697	7,440	10,270	75	4	18,486
ME Maine	0	34	169	0	0	203
MD Maryland	0	0	3,133	251	0	3,384
MA Massachusetts	0	0	242	0	0	242
MI Michigan	0	15,050	4,591	519	92	20,252
MN Minnesota	125	17,117	23,127	936	107	41,412
MS Mississippi	0	0	120	0	0	120
MO Missouri	1,614	3,665	22,251	3,217	62	30,809
MT Montana	0	20	1,318	140	0	1,478
NE Nebraska	219	971	1,339	949	505	3,983
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	181	0	0	181
NJ New Jersey	0	91	206	15	5	317
NM New Mexico	0	0	217	0	107	324
NY New York	120	654	1,185	268	174	2,401
NC North Carolina	3,755	853	8,342	854	913	14,717
ND North Dakota	0	1,031	3,082	19	0	4,132
OH Ohio	8,803	25,771	7,670	1,907	474	44,625
OK Oklahoma	151	151	1,434	40	5	1,781
OR Oregon	0	283	957	59	6	1,305
PA Pennsylvania	500	0	1,175	469	149	2,293
RI Rhode Island	0	0	119	0	0	119
SC South Carolina	547	850	9,654	189	626	11,866
SD South Dakota	0	644	1,124	59	0	1,827
TN Tennessee	299	6,206	5,684	0	31	12,220
TX Texas	1,187	803	5,618	1,142	978	9,728
UT Utah	3,283	35	353	0	4	3,675
VT Vermont	0	0	159	0	0	159
VA Virginia	2,153	122	6,645	34	243	9,197
WA Washington	2,201	339	4,015	307	140	7,002
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	1,655	22,155	12,077	248	84	36,219
WY Wyoming	0	0	109	0	6	115
TOTAL U.S.:	56,942	240,803	179,394	34,717	12,671	524,527
CANADA						
AB Alberta	0	0	834	91	0	925
BC Brit. Columbia	0	0	330	0	49	379
MB Manitoba	0	70	1,312	116	0	1,498
NB New Brunswick	0	201	381	0	0	582
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	192	0	18	210
ON Ontario	13	876	4,817	75	662	6,443
PE Pr.Edward Isle	0	0	133	0	0	133
PQ Quebec	18	0	542	0	139	699
SK Saskatchewan	7	7	728	0	0	742
TOTAL CAN:	38	1,154	9,269	282	868	11,611
*EXPORT SALES:	118,069	5,360	28,360	10,525	18,983	181,297
TOTAL AG SALES	175,049	247,317	217,023	45,524	32,522	717,435
NON-AG U.S.	28,769	-	-	11,866	527	41,162
Canada	1,304	-	-	304	23	1,631
*Exports	545	-	-	7,693	0	8,238
TOTAL NON-AG SALES	30,618	-	-	19,863	550	51,031
GRAND TOTAL	**205,667**	**247,317**	**217,023**	**65,387**	**33,072**	**768,466**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JANUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	11,721	0	0	11,721
Chile	661	0	0	0	3,807	4,468
China	53,408	0	0	0	13,947	67,355
Columbia	3,849	0	0	0	0	3,849
Costa Rica	1,256	0	1,570	0	1,036	3,862
Denmark	10,872	0	0	0	0	10,872
Dom. Republic	0	0	3,703	0	97	3,800
India	386	0	0	0	0	386
Japan	9,094	5,360	7,103	9,805	39	31,401
Korea	10,027	0	0	0	0	10,027
Malaysia	93	0	0	0	0	93
Mexico	230	0	0	0	57	287
New Zealand	3,365	0	0	720	0	4,085
South Africa	4,441	0	0	0	0	4,441
Sri Lanka	9,825	0	0	0	0	9,825
Switzerland	10,562	0	0	0	0	10,562
Venezuela	0	0	4,263	0	0	4,263
TOTAL AG:	118,069	5,360	28,360	10,525	18,983	181,297
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	125	-	-	2,079	0	2,204
Korea	0	-	-	5,614	0	5,614
Mexico	388	-	-	0	0	388
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	545	-	-	7,693	0	8,238
TOTAL EXPORTS	**118,614**	**5,360**	**28,360**	**18,218**	**18,983**	**189,535**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
JANUARY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	782	2,864	1,851	0	5,497
AK	Alaska	0	61	0	0	61
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	0	0	0
CA	California	0	0	248	124	372
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	4,393	60	0	4,453
DE	Delaware	0	0	2,430	99	2,529
FL	Florida	9,802	2,708	912	553	13,975
GA	Georgia	2,353	2,287	8,462	5,510	18,612
HI	Hawaii	0	4,961	0	0	4,961
ID	Idaho	0	175	375	20	570
IL	Illinois	534	44,823	1,356	6,522	53,235
IN	Indiana	434	19,548	3,413	2,707	26,102
IA	Iowa	59	43,238	12,479	5,602	61,378
KS	Kansas	0	0	0	144	144
KY	Kentucky	0	4,417	305	0	4,722
LA	Louisiana	0	7,221	8,219	0	15,440
ME	Maine	0	0	169	0	169
MD	Maryland	0	0	3,133	251	3,384
MA	Massachusetts	0	0	242	0	242
MI	Michigan	0	15,050	4,591	519	20,160
MN	Minnesota	125	17,117	23,095	921	41,258
MS	Mississippi	0	0	0	0	0
MO	Missouri	0	1,566	12,994	2,400	16,960
MT	Montana	0	20	1,318	140	1,478
NE	Nebraska	0	923	361	645	1,929
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	181	0	181
NJ	New Jersey	0	91	206	15	312
NM	New Mexico	0	0	0	0	0
NY	New York	120	654	1,185	268	2,227
NC	North Carolina	3,678	853	8,342	854	13,727
ND	North Dakota	0	1,031	3,082	19	4,132
OH	Ohio	8,803	24,864	7,670	1,907	43,244
OK	Oklahoma	0	0	31	0	31
OR	Oregon	0	261	853	59	1,173
PA	Pennsylvania	486	0	1,175	469	2,130
RI	Rhode Island	0	0	119	0	119
SC	South Carolina	547	850	9,654	189	11,240
SD	South Dakota	0	644	1,124	59	1,827
TN	Tennessee	0	6,206	5,684	0	11,890
TX	Texas	0	0	305	377	682
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	159	0	159
VA	Virginia	1,902	122	6,645	34	8,703
WA	Washington	2,201	339	3,608	307	6,455
WV	West Virginia	0	0	0	0	0
WI	Wisconsin	1,655	22,155	12,047	248	36,105
WY	Wyoming	0	0	0	0	0
	TOTAL U.S.:	33,481	229,442	148,083	30,962	441,968
CANADA						
AB	Alberta	0	0	834	91	925
BC	Brit. Columbia	0	0	330	0	330
MB	Manitoba	0	70	1,312	116	1,498
NB	New Brunswick	0	201	381	0	582
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	192	0	192
ON	Ontario	13	876	4,817	75	5,781
PE	Pr.Edward Isle	0	0	133	0	133
PQ	Quebec	18	0	542	0	560
SK	Saskatchewan	7	7	728	0	742
	TOTAL CAN:	38	1,154	9,269	282	10,743
*EXPORT SALES:		108,754	5,360	18,824	10,525	143,463
TOTAL AG SALES		142,273	235,956	176,176	41,769	596,174
NON-AG U.S.		18,886	-	-	11,310	30,196
	Canada	1,304	-	-	304	1,608
	*Exports	137	-	-	7,693	7,830
TOTAL NON-AG SALES		20,327	-	-	19,307	39,634
GRAND TOTAL		**162,600**	**235,956**	**176,176**	**61,076**	**635,808**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JANUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	11,721	0	11,721
China	50,089	0	0	0	50,089
Denmark	10,872	0	0	0	10,872
India	386	0	0	0	386
Japan	9,094	5,360	7,103	9,805	31,362
Korea	10,027	0	0	0	10,027
Malaysia	93	0	0	0	93
New Zealand	3,365	0	0	720	4,085
South Africa	4,441	0	0	0	4,441
Sri Lanka	9,825	0	0	0	9,825
Switzerland	10,562	0	0	0	10,562
TOTAL AG:	108,754	5,360	18,824	10,525	143,463
NON-AGRICULTURAL					
Japan	125	-	-	2,079	2,204
Korea	0	-	-	5,614	5,614
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	137	-	-	7,693	7,830
TOTAL EXPORTS	**108,891**	**5,360**	**18,824**	**18,218**	**151,293**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
JANUARY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	679	327	0	0	540	1,546
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	29	32	89	0	121	271
AR	Arkansas	91	0	2,233	276	5	2,605
CA	California	2,018	810	440	0	670	3,938
CO	Colorado	224	23	607	194	18	1,066
CT	Connecticut	0	0	0	0	34	34
DE	Delaware	0	0	0	0	0	0
FL	Florida	8,195	0	349	0	4,292	12,836
GA	Georgia	1,289	0	0	0	1,296	2,585
HI	Hawaii	0	183	0	0	262	445
ID	Idaho	123	955	37	0	0	1,115
IL	Illinois	1,751	1,094	59	0	110	3,014
IN	Indiana	965	0	0	966	64	1,995
IA	Iowa	122	2,674	4,472	31	33	7,332
KS	Kansas	183	704	2,596	272	84	3,839
KY	Kentucky	0	241	55	0	427	723
LA	Louisiana	697	219	2,051	75	4	3,046
ME	Maine	0	34	0	0	0	34
MD	Maryland	0	0	0	0	0	0
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	0	0	0	92	92
MN	Minnesota	0	0	32	15	107	154
MS	Mississippi	0	0	120	0	0	120
MO	Missouri	1,614	2,099	9,257	817	62	13,849
MT	Montana	0	0	0	0	0	0
NE	Nebraska	219	48	978	304	505	2,054
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	5	5
NM	New Mexico	0	0	217	0	107	324
NY	New York	0	0	0	0	174	174
NC	North Carolina	77	0	0	0	913	990
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	0	907	0	0	474	1,381
OK	Oklahoma	151	151	1,403	40	5	1,750
OR	Oregon	0	22	104	0	6	132
PA	Pennsylvania	14	0	0	0	149	163
RI	Rhode Island	0	0	0	0	0	0
SC	South Carolina	0	0	0	0	626	626
SD	South Dakota	0	0	0	0	0	0
TN	Tennessee	299	0	0	0	31	330
TX	Texas	1,187	803	5,313	765	978	9,046
UT	Utah	3,283	35	353	0	4	3,675
VT	Vermont	0	0	0	0	0	0
VA	Virginia	251	0	0	0	243	494
WA	Washington	0	0	407	0	140	547
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	30	0	84	114
WY	Wyoming	0	0	109	0	6	115
	TOTAL U.S.:	23,461	11,361	31,311	3,755	12,671	82,559
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	49	49
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	0	0
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	18	18
ON	Ontario	0	0	0	0	662	662
PE	Pr.Edward Isle	0	0	0	0	0	0
PQ	Quebec	0	0	0	0	139	139
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	868	868
*EXPORT SALES:		9,315	0	9,536	0	18,983	37,834
TOTAL AG SALES		32,776	11,361	40,847	3,755	32,522	121,261
NON-AG U.S.		9,883	-	-	556	527	10,966
Canada		0	-	-	0	23	23
*Exports		408	-	-	0	0	408
TOTAL NON-AG SALES		10,291	-	-	556	550	11,397
GRAND TOTAL		**43,067**	**11,361**	**40,847**	**4,311**	**33,072**	**132,658**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

JANUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Chile	661	0	0	0	3,807	4,468
China	3,319	0	0	0	13,947	17,266
Columbia	3,849	0	0	0	0	3,849
Costa Rica	1,256	0	1,570	0	1,036	3,862
Dom. Republic	0	0	3,703	0	97	3,800
Japan	0	0	0	0	39	39
Mexico	230	0	0	0	57	287
Venezuela	0	0	4,263	0	0	4,263
TOTAL AG:	9,315	0	9,536	0	18,983	37,834
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	388	-	-	0	0	388
TOTAL NON-AG:	408	-	-	0	0	408
TOTAL EXPORTS	**9,723**	**0**	**9,536**	**0**	**18,983**	**38,242**

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	FEB 1989	FEB 1988	JUL-FEB 1988/89	JUL-FEB 1987/88
AL Alabama	8,103	7,307	46,367	41,801
AK Alaska	120	0	181	251
AZ Arizona	120	61	1,632	1,926
AR Arkansas	861	3,211	22,429	30,028
CA California	5,542	7,472	48,548	48,679
CO Colorado	884	759	4,598	3,151
CT Connecticut	344	281	6,080	1,764
DE Delaware	1,009	3,325	11,072	11,123
FL Florida	20,346	13,524	89,849	85,302
GA Georgia	17,509	25,318	88,390	76,286
HI Hawaii	144	674	8,612	9,725
ID Idaho	374	1,009	11,444	11,181
IL Illinois	27,126	43,549	399,713	492,636
IN Indiana	13,493	20,859	206,083	243,765
IA Iowa	20,769	24,398	366,141	339,281
KS Kansas	1,914	2,527	31,455	29,658
KY Kentucky	5,048	6,945	66,331	61,481
LA Louisiana	24,534	38,298	112,361	106,933
ME Maine	240	821	4,156	4,195
MD Maryland	3,068	1,180	22,456	18,721
MA Massachusetts	0	61	1,776	2,230
MI Michigan	3,525	4,164	101,707	99,996
MN Minnesota	11,435	12,023	219,635	219,224
MS Mississippi	4,415	5,960	13,256	25,525
MO Missouri	18,246	17,832	176,547	162,393
MT Montana	182	500	5,461	6,262
NE Nebraska	3,299	4,258	19,182	19,856
NV Nevada	0	0	61	0
NH New Hampshire	60	0	311	389
NJ New Jersey	289	234	2,966	2,389
NM New Mexico	430	2,103	13,189	6,573
NY New York	2,528	4,227	22,346	21,007
NC North Carolina	12,985	17,194	60,995	48,566
ND North Dakota	16	494	10,367	13,682
OH Ohio	25,186	19,259	290,856	339,451
OK Oklahoma	1,374	1,391	13,559	13,715
OR Oregon	2,270	2,810	13,392	17,497
PA Pennsylvania	2,318	5,914	25,026	32,667
RI Rhode Island	332	239	1,792	560
SC South Carolina	4,357	13,823	51,629	38,605
SD South Dakota	465	1,069	7,953	7,587
TN Tennessee	1,346	8,336	58,858	63,359
TX Texas	8,635	12,205	61,122	94,794
UT Utah	4,073	1,097	11,382	5,571
VT Vermont	169	164	642	1,139
VA Virginia	10,787	14,104	46,417	44,073
WA Washington	1,626	2,142	22,237	19,751
WV West Virginia	61	500	483	864
WI Wisconsin	14,010	16,456	174,681	156,163
WY Wyoming	74	104	906	973
TOTAL U.S.:	286,041	370,181	2,976,632	3,082,748
CANADA				
AB Alberta	752	1,040	10,764	12,275
BC Brit. Columbia	414	204	4,548	2,052
MB Manitoba	764	580	11,802	16,171
NB New Brunswick	1,008	1,189	6,602	8,429
NF Newfoundland	0	0	0	0
NS Nova Scotia	329	379	2,204	2,383
ON Ontario	16,150	8,178	80,839	149,511
PE Pr.Edward Isle	72	66	5,455	5,182
PQ Quebec	861	1,791	37,809	95,582
SK Saskatchewan	205	236	5,180	14,276
TOTAL CAN:	20,555	13,663	165,203	305,861
EXPORT SALES:	224,626	374,922	2,559,469	2,621,053
TOTAL AG SALES	531,222	758,766	5,701,304	6,009,662
Non-Ag U.S.	36,432	37,327	293,375	277,413
Canada	1,238	1,236	17,342	16,884
Exports	515	5,363	77,228	76,689
TOTAL NON-AG SALES	38,185	43,926	387,945	370,986
GRAND TOTAL	**569,407**	**802,692**	**6,089,249**	**6,380,648**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
FEBRUARY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	1,096	4,655	1,283	477	592	8,103
AK	Alaska	0	0	120	0	0	120
AZ	Arizona	42	32	16	0	30	120
AR	Arkansas	58	0	777	16	10	861
CA	California	2,410	1,156	1,072	125	779	5,542
CO	Colorado	511	0	345	0	28	884
CT	Connecticut	0	201	58	29	56	344
DE	Delaware	0	0	910	0	99	1,009
FL	Florida	4,464	4,321	4,173	929	6,459	20,346
GA	Georgia	557	2,738	11,030	1,690	1,494	17,509
HI	Hawaii	0	0	0	0	144	144
ID	Idaho	8	311	50	0	5	374
IL	Illinois	843	20,119	4,864	1,174	126	27,126
IN	Indiana	2,002	5,594	2,519	2,923	455	13,493
IA	Iowa	159	14,245	4,193	2,161	11	20,769
KS	Kansas	316	187	978	310	123	1,914
KY	Kentucky	0	4,286	121	78	563	5,048
LA	Louisiana	4,038	9,052	11,123	321	0	24,534
ME	Maine	0	0	240	0	0	240
MD	Maryland	0	0	3,014	0	54	3,068
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	2,939	581	0	5	3,525
MN	Minnesota	0	6,944	4,158	179	154	11,435
MS	Mississippi	2,446	0	984	958	27	4,415
MO	Missouri	1,014	1,082	13,248	2,822	80	18,246
MT	Montana	0	0	160	22	0	182
NE	Nebraska	234	606	802	1,151	506	3,299
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	60	0	0	60
NJ	New Jersey	0	184	105	0	0	289
NM	New Mexico	0	0	207	0	223	430
NY	New York	403	224	1,809	70	22	2,528
NC	North Carolina	410	1,520	8,905	1,576	574	12,985
ND	North Dakota	0	0	(2)	18	0	16
OH	Ohio	821	12,388	11,299	320	358	25,186
OK	Oklahoma	289	76	1,009	0	0	1,374
OR	Oregon	465	402	1,293	20	90	2,270
PA	Pennsylvania	486	61	1,395	216	160	2,318
RI	Rhode Island	0	0	119	187	26	332
SC	South Carolina	303	1,643	1,209	248	954	4,357
SD	South Dakota	0	324	122	19	0	465
TN	Tennessee	244	804	77	0	221	1,346
TX	Texas	785	1,966	3,909	713	1,262	8,635
UT	Utah	3,890	0	183	0	0	4,073
VT	Vermont	0	0	44	125	0	169
VA	Virginia	557	0	9,489	309	432	10,787
WA	Washington	0	373	1,107	43	103	1,626
WV	West Virginia	0	0	61	0	0	61
WI	Wisconsin	1,319	9,422	3,098	79	92	14,010
WY	Wyoming	16	42	0	0	16	74
	TOTAL U.S.:	30,186	107,897	112,317	19,308	16,333	286,041
CANADA							
AB	Alberta	25	0	727	0	0	752
BC	Brit. Columbia	0	14	400	0	0	414
MB	Manitoba	0	122	590	52	0	764
NB	New Brunswick	0	273	617	0	118	1,008
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	329	0	0	329
ON	Ontario	55	13,641	1,469	768	217	16,150
PE	Pr.Edward Isle	0	0	72	0	0	72
PQ	Quebec	18	0	624	0	219	861
SK	Saskatchewan	0	0	205	0	0	205
	TOTAL CAN:	98	14,050	5,033	820	554	20,555
*EXPORT SALES:		166,868	15,917	28,061	7,044	6,736	224,626
TOTAL AG SALES		197,152	137,864	145,411	27,172	23,623	531,222
NON-AG U.S.		26,334	-	-	9,671	427	36,432
	Canada	1,107	-	-	116	15	1,238
	*Exports	515	-	-	0	0	515
TOTAL NON-AG SALES		27,956	-	-	9,787	442	38,185
GRAND TOTAL		**225,108**	**137,864**	**145,411**	**36,959**	**24,065**	**569,407**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FEBRUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	3,469	14,794	0	0	18,263
Belize	0	0	727	0	0	727
Chile	22,197	0	0	0	0	22,197
China	22,891	0	0	0	0	22,891
Columbia	5,139	6,822	0	0	0	11,961
Costa Rica	0	0	1,107	0	294	1,401
France	18,831	0	0	0	0	18,831
Jamaica	0	0	2,316	0	0	2,316
Japan	12,481	5,626	8,853	7,044	3,880	37,884
Korea	20,515	0	0	0	0	20,515
Malaysia	19,676	0	0	0	0	19,676
Martinique	0	0	264	0	0	264
Mexico	15,018	0	0	0	187	15,205
New Zealand	13,197	0	0	0	4	13,201
Nigeria	2,291	0	0	0	0	2,291
Peru	7,220	0	0	0	2,254	9,474
Philippines	7,412	0	0	0	0	7,412
Sri Lanka	0	0	0	0	97	97
Taiwan	0	0	0	0	20	20
TOTAL AG:	166,868	15,917	28,061	7,044	6,736	224,626
NON-AGRICULTURAL						
Argentina	21	-	-	0	0	21
Japan	100	-	-	0	0	100
Korea	12	-	-	0	0	12
Mexico	331	-	-	0	0	331
United Kingdom	51	-	-	0	0	51
TOTAL NON-AG:	515	-	-	0	0	515
TOTAL EXPORTS	**167,383**	**15,917**	**28,061**	**7,044**	**6,736**	**225,141**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
FEBRUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	535	4,267	1,207	463	6,472
AK Alaska	0	0	120	0	120
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	122	125	247
CO Colorado	0	0	0	0	0
CT Connecticut	0	201	58	29	288
DE Delaware	0	0	910	0	910
FL Florida	4,023	4,321	1,418	929	10,691
GA Georgia	480	2,738	10,850	1,662	15,730
HI Hawaii	0	0	0	0	0
ID Idaho	0	78	20	0	98
IL Illinois	407	19,190	3,777	1,174	24,548
IN Indiana	76	5,594	2,519	2,923	11,112
IA Iowa	17	13,977	3,958	2,080	20,032
KS Kansas	0	0	0	112	112
KY Kentucky	0	4,169	0	78	4,247
LA Louisiana	3,649	8,941	9,035	0	21,625
ME Maine	0	0	240	0	240
MD Maryland	0	0	3,014	0	3,014
MA Massachusetts	0	0	0	0	0
MI Michigan	0	2,939	581	0	3,520
MN Minnesota	0	6,944	4,142	179	11,265
MS Mississippi	0	0	849	943	1,792
MO Missouri	0	0	7,876	2,694	10,570
MT Montana	0	0	160	22	182
NE Nebraska	0	606	137	1,138	1,881
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	184	105	0	289
NM New Mexico	0	0	0	0	0
NY New York	403	224	1,809	70	2,506
NC North Carolina	363	1,520	8,848	1,576	12,307
ND North Dakota	0	0	(2)	18	16
OH Ohio	821	10,580	11,299	320	23,020
OK Oklahoma	0	0	44	0	44
OR Oregon	0	221	791	20	1,032
PA Pennsylvania	486	61	1,395	216	2,158
RI Rhode Island	0	0	119	187	306
SC South Carolina	303	1,643	1,209	248	3,403
SD South Dakota	0	324	107	19	450
TN Tennessee	0	804	61	0	865
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	44	125	169
VA Virginia	182	0	9,434	309	9,925
WA Washington	0	358	836	43	1,237
WV West Virginia	0	0	61	0	61
WI Wisconsin	1,319	9,422	3,098	79	13,918
WY Wyoming	0	42	0	0	42
TOTAL U.S.:	13,064	99,348	90,311	17,781	220,504
CANADA					
AB Alberta	25	0	727	0	752
BC Brit. Columbia	0	14	400	0	414
MB Manitoba	0	122	590	52	764
NB New Brunswick	0	273	617	0	890
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	329	0	329
ON Ontario	55	13,641	1,469	768	15,933
PE Pr.Edward Isle	0	0	72	0	72
PQ Quebec	18	0	624	0	642
SK Saskatchewan	0	0	205	0	205
TOTAL CAN:	98	14,050	5,033	820	20,001
*EXPORT SALES:	165,013	9,095	21,996	7,044	203,148
TOTAL AG SALES	178,175	122,493	117,340	25,645	443,653
NON-AG U.S.	15,949	-	-	8,991	24,940
Canada	1,107	-	-	116	1,223
*Exports	163	-	-	0	163
TOTAL NON-AG SALES	17,219	-	-	9,107	26,326
GRAND TOTAL	**195,394**	**122,493**	**117,340**	**34,752**	**469,979**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FEBRUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	3,469	14,794	0	18,263
Chile	22,197	0	0	0	22,197
China	22,891	0	0	0	22,891
Columbia	3,771	0	0	0	3,771
France	18,831	0	0	0	18,831
Jamaica	0	0	2,316	0	2,316
Japan	12,481	5,626	4,886	7,044	30,037
Korea	20,515	0	0	0	20,515
Malaysia	19,676	0	0	0	19,676
Mexico	14,531	0	0	0	14,531
New Zealand	13,197	0	0	0	13,197
Nigeria	2,291	0	0	0	2,291
Peru	7,220	0	0	0	7,220
Philippines	7,412	0	0	0	7,412
TOTAL AG:	165,013	9,095	21,996	7,044	203,148
NON-AGRICULTURAL					
Japan	100	-	-	0	100
Korea	12	-	-	0	12
United Kingdom	51	-	-	0	51
TOTAL NON-AG:	163	-	-	0	163
TOTAL EXPORTS	**165,176**	-	-	**7,044**	**203,311**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FEBRUARY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	561	388	76	14	592	1,631
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	42	32	16	0	30	120
AR	Arkansas	58	0	777	16	10	861
CA	California	2,410	1,156	950	0	779	5,295
CO	Colorado	511	0	345	0	28	884
CT	Connecticut	0	0	0	0	56	56
DE	Delaware	0	0	0	0	99	99
FL	Florida	441	0	2,755	0	6,459	9,655
GA	Georgia	77	0	180	28	1,494	1,779
HI	Hawaii	0	0	0	0	144	144
ID	Idaho	8	233	30	0	5	276
IL	Illinois	436	929	1,087	0	126	2,578
IN	Indiana	1,926	0	0	0	455	2,381
IA	Iowa	142	268	235	81	11	737
KS	Kansas	316	187	978	198	123	1,802
KY	Kentucky	0	117	121	0	563	801
LA	Louisiana	389	111	2,088	321	0	2,909
ME	Maine	0	0	0	0	0	0
MD	Maryland	0	0	0	0	54	54
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	0	0	0	5	5
MN	Minnesota	0	0	16	0	154	170
MS	Mississippi	2,446	0	135	15	27	2,623
MO	Missouri	1,014	1,082	5,372	128	80	7,676
MT	Montana	0	0	0	0	0	0
NE	Nebraska	234	0	665	13	506	1,418
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	0	0
NM	New Mexico	0	0	207	0	223	430
NY	New York	0	0	0	0	22	22
NC	North Carolina	47	0	57	0	574	678
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	0	1,808	0	0	358	2,166
OK	Oklahoma	289	76	965	0	0	1,330
OR	Oregon	465	181	502	0	90	1,238
PA	Pennsylvania	0	0	0	0	160	160
RI	Rhode Island	0	0	0	0	26	26
SC	South Carolina	0	0	0	0	954	954
SD	South Dakota	0	0	15	0	0	15
TN	Tennessee	244	0	16	0	221	481
TX	Texas	785	1,966	3,909	713	1,262	8,635
UT	Utah	3,890	0	183	0	0	4,073
VT	Vermont	0	0	0	0	0	0
VA	Virginia	375	0	55	0	432	862
WA	Washington	0	15	271	0	103	389
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	0	0	92	92
WY	Wyoming	16	0	0	0	16	32
	TOTAL U.S.:	17,122	8,549	22,006	1,527	16,333	65,537
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	0	0
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	118	118
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	0	0
ON	Ontario	0	0	0	0	217	217
PE	Pr.Edward Isle	0	0	0	0	0	0
PQ	Quebec	0	0	0	0	219	219
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	554	554
*EXPORT SALES:		1,855	6,822	6,065	0	6,736	21,478
TOTAL AG SALES		18,977	15,371	28,071	1,527	23,623	87,569
NON-AG U.S.		10,385	-	-	680	427	11,492
Canada		0	-	-	0	15	15
*Exports		352	-	-	0	0	352
TOTAL NON-AG SALES		10,737	-	-	680	442	11,859
GRAND TOTAL		**29,714**	**15,371**	**28,071**	**2,207**	**24,065**	**99,428**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	0	0	727	0	0	727
Columbia	1,368	6,822	0	0	0	8,190
Costa Rica	0	0	1,107	0	294	1,401
Japan	0	0	3,967	0	3,880	7,847
Martinique	0	0	264	0	0	264
Mexico	487	0	0	0	187	674
New Zealand	0	0	0	0	4	4
Peru	0	0	0	0	2,254	2,254
Sri Lanka	0	0	0	0	97	97
Taiwan	0	0	0	0	20	20
TOTAL AG:	1,855	6,822	6,065	0	6,736	21,478
NON-AGRICULTURAL						
Argentina	21	-	-	0	0	21
Mexico	331	-	-	0	0	331
TOTAL NON-AG:	352	-	-	0	0	352
TOTAL EXPORTS	**2,207**	**6,822**	**6,065**	**0**	**6,736**	**21,830**

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		MAR 1989	MAR 1988	JUL-MAR 1988/89	JUL-MAR 1987/88
AL	Alabama	4,689	5,568	51,056	47,369
AK	Alaska	882	0	1,063	251
AZ	Arizona	331	145	1,963	2,071
AR	Arkansas	7,535	9,562	29,964	39,590
CA	California	6,419	8,064	54,967	56,743
CO	Colorado	1,611	1,608	6,209	4,759
CT	Connecticut	388	250	6,468	2,014
DE	Delaware	311	1,879	11,383	13,002
FL	Florida	17,890	15,969	107,739	101,271
GA	Georgia	16,432	10,394	104,822	86,680
HI	Hawaii	0	24	8,612	9,749
ID	Idaho	1,689	4,147	13,133	15,328
IL	Illinois	19,237	33,741	418,950	526,377
IN	Indiana	13,155	11,133	219,238	254,898
IA	Iowa	18,056	26,236	384,197	365,517
KS	Kansas	7,351	6,623	38,806	36,281
KY	Kentucky	10,511	6,430	76,842	67,911
LA	Louisiana	21,979	17,759	134,340	124,692
ME	Maine	289	519	4,445	4,714
MD	Maryland	700	5,289	23,156	24,010
MA	Massachusetts	204	412	1,980	2,642
MI	Michigan	4,957	8,957	106,664	108,953
MN	Minnesota	11,481	17,089	231,116	236,313
MS	Mississippi	12,842	4,773	26,098	30,298
MO	Missouri	29,799	32,464	206,346	194,857
MT	Montana	422	995	5,883	7,257
NE	Nebraska	3,253	4,078	22,435	23,934
NV	Nevada	0	0	61	0
NH	New Hampshire	0	198	311	587
NJ	New Jersey	760	805	3,726	3,194
NM	New Mexico	1,200	1,085	14,389	7,658
NY	New York	3,810	3,086	26,156	24,093
NC	North Carolina	7,796	24,655	68,791	73,221
ND	North Dakota	698	727	11,065	14,409
OH	Ohio	16,152	9,820	307,008	349,271
OK	Oklahoma	3,268	2,742	16,827	16,457
OR	Oregon	5,445	5,167	18,837	22,664
PA	Pennsylvania	10,030	5,163	35,056	37,830
RI	Rhode Island	228	253	2,020	813
SC	South Carolina	5,742	13,934	57,371	52,539
SD	South Dakota	543	817	8,496	8,404
TN	Tennessee	8,973	5,773	67,831	69,132
TX	Texas	25,298	21,034	86,420	115,828
UT	Utah	(4,787)	113	6,595	5,684
VT	Vermont	394	67	1,036	1,206
VA	Virginia	10,783	21,072	57,200	65,145
WA	Washington	8,297	7,495	30,534	27,246
WV	West Virginia	436	362	919	1,226
WI	Wisconsin	12,800	7,738	187,481	163,901
WY	Wyoming	371	390	1,277	1,363
	TOTAL U.S.:	330,650	366,604	3,307,282	3,449,352
CANADA					
AB	Alberta	2,013	2,883	12,777	15,158
BC	Brit. Columbia	895	1,839	5,443	3,891
MB	Manitoba	788	837	12,590	17,008
NB	New Brunswick	1,292	1,932	7,894	10,361
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	946	947	3,150	3,330
ON	Ontario	12,012	16,468	92,851	165,979
PE	Pr.Edward Isle	603	318	6,058	5,500
PQ	Quebec	9,926	3,074	47,735	98,656
SK	Saskatchewan	607	413	5,787	14,689
	TOTAL CAN:	29,082	28,711	194,285	334,572
EXPORT SALES:		362,229	381,202	2,921,698	3,002,255
TOTAL AG SALES		721,961	776,517	6,423,265	6,786,179
Non-Ag U.S.		39,526	38,396	332,901	315,809
	Canada	1,297	2,660	18,639	19,544
	Exports	12,626	8,479	89,854	85,168
TOTAL NON-AG SALES		53,449	49,535	441,394	420,521
GRAND TOTAL		775,410	826,052	6,864,659	7,206,700

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
MARCH 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	318	1,156	2,445	69	701	4,689
AK	Alaska	29	0	853	0	0	882
AZ	Arizona	60	32	135	0	104	331
AR	Arkansas	29	0	5,334	2,164	8	7,535
CA	California	2,162	859	2,456	137	805	6,419
CO	Colorado	318	0	1,103	84	106	1,611
CT	Connecticut	0	307	59	0	22	388
DE	Delaware	187	0	16	42	66	311
FL	Florida	7,296	2,630	4,224	1,368	2,372	17,890
GA	Georgia	2,976	2,800	5,831	2,200	2,625	16,432
HI	Hawaii	0	0	0	0	0	0
ID	Idaho	115	1,034	534	0	6	1,689
IL	Illinois	581	11,979	5,080	1,316	281	19,237
IN	Indiana	752	7,960	2,260	1,907	276	13,155
IA	Iowa	126	4,653	7,890	5,283	104	18,056
KS	Kansas	431	1,808	3,946	942	224	7,351
KY	Kentucky	2	8,350	633	0	1,526	10,511
LA	Louisiana	2,949	2,703	15,083	1,184	60	21,979
ME	Maine	0	0	190	79	20	289
MD	Maryland	0	0	220	470	10	700
MA	Massachusetts	0	61	0	63	80	204
MI	Michigan	0	2,523	2,099	29	306	4,957
MN	Minnesota	124	2,649	7,456	937	315	11,481
MS	Mississippi	4,512	3,690	2,697	1,771	172	12,842
MO	Missouri	1,476	1,813	19,649	6,713	148	29,799
MT	Montana	0	20	386	16	0	422
NE	Nebraska	248	291	1,054	1,009	651	3,253
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	62	570	98	30	760
NM	New Mexico	15	0	692	0	493	1,200
NY	New York	0	249	2,447	715	399	3,810
NC	North Carolina	1,194	734	3,703	1,400	765	7,796
ND	North Dakota	0	149	549	0	0	698
OH	Ohio	1,763	7,837	4,608	531	1,413	16,152
OK	Oklahoma	232	253	2,672	46	65	3,268
OR	Oregon	242	1,503	3,414	147	139	5,445
PA	Pennsylvania	802	44	8,571	373	240	10,030
RI	Rhode Island	0	0	179	0	49	228
SC	South Carolina	669	1,520	2,059	564	930	5,742
SD	South Dakota	0	389	84	70	0	543
TN	Tennessee	312	3,208	5,383	15	55	8,973
TX	Texas	1,347	4,731	15,273	2,508	1,439	25,298
UT	Utah	(5,138)	15	336	0	0	(4,787)
VT	Vermont	0	0	394	0	0	394
VA	Virginia	1,537	554	7,611	529	552	10,783
WA	Washington	930	2,244	4,501	512	110	8,297
WV	West Virginia	0	364	72	0	0	436
WI	Wisconsin	1,625	6,583	2,922	1,174	496	12,800
WY	Wyoming	31	0	335	0	5	371
	TOTAL U.S.:	30,252	87,757	158,008	36,465	18,168	330,650
CANADA							
AB	Alberta	14	0	1,949	50	0	2,013
BC	Brit. Columbia	0	0	842	0	53	895
MB	Manitoba	0	87	578	123	0	788
NB	New Brunswick	0	461	665	0	166	1,292
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	946	0	0	946
ON	Ontario	68	9,971	1,593	41	339	12,012
PE	Pr.Edward Isle	0	0	603	0	0	603
PQ	Quebec	20	0	9,773	0	133	9,926
SK	Saskatchewan	0	0	607	0	0	607
	TOTAL CAN:	102	10,519	17,556	214	691	29,082
*EXPORT SALES:		242,646	22,093	81,600	13,169	2,721	362,229
TOTAL AG SALES		273,000	120,369	257,164	49,848	21,580	721,961
NON-AG U.S.		27,905	-	-	11,037	584	39,526
Canada		1,041	-	-	256	0	1,297
*Exports		948	-	-	11,678	0	12,626
TOTAL NON-AG SALES		29,894	-	-	22,971	584	53,449
GRAND TOTAL		302,894	120,369	257,164	72,819	22,164	775,410

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

MARCH 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	13	8,818	27,251	0	0	36,082
Bangladesh	21,177	0	0	0	0	21,177
Brazil	19,141	7,804	21,588	0	0	48,533
China	55,603	0	0	0	0	55,603
Columbia	2,851	0	0	0	684	3,535
Costa Rica	4,033	0	0	0	1,604	5,637
Denmark	9,974	0	0	0	0	9,974
Dom. Republic	0	0	10,778	13	138	10,929
Holland	0	0	4,987	0	0	4,987
India	365	0	0	0	0	365
Indonesia	23,462	0	0	0	0	23,462
Ireland		0	2,719	0	0	2,719
Japan	9,170	5,471	3,354	13,156	0	31,151
Korea	16,706	0	0	0	0	16,706
Malaysia	45,601	0	0	0	0	45,601
Mexico	298	0	0	0	94	392
New Zealand	12,603	0	10,923	0	0	23,526
Nigeria	6,614	0	0	0	0	6,614
Norway	10,692	0	0	0	0	10,692
Peru	0	0	0	0	21	21
Puerto Rico	0	0	0	0	11	11
Sri Lanka	4,302	0	0	0	169	4,471
Taiwan	41	0	0	0	0	41
TOTAL AG:	242,646	22,093	81,600	13,169	2,721	362,229
NON-AGRICULTURAL						
Japan	325	-	-	11,678	0	12,003
Korea	262	-	-	0	0	262
Mexico	221	-	-	0	0	221
Pakistan	26	-	-	0	0	26
Taiwan	51	-	-	0	0	51
United Kingdom	63	-	-	0	0	63
TOTAL NON-AG:	948	-	-	11,678	0	12,626
TOTAL EXPORTS	**243,594**	**22,093**	**81,600**	**24,847**	**2,721**	**374,855**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MARCH 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	305	982	2,416	69	3,772
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	921	1,749	2,670
CA	California	0	0	246	137	383
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	307	59	0	366
DE	Delaware	187	0	0	42	229
FL	Florida	7,172	2,599	4,178	1,368	15,317
GA	Georgia	2,727	2,800	5,831	2,187	13,545
HI	Hawaii	0	0	0	0	0
ID	Idaho	0	192	43	0	235
IL	Illinois	581	11,384	370	1,316	13,651
IN	Indiana	384	7,960	2,198	1,907	12,449
IA	Iowa	0	4,165	5,047	5,268	14,480
KS	Kansas	0	0	15	439	454
KY	Kentucky	0	7,984	28	0	8,012
LA	Louisiana	2,716	1,785	10,781	313	15,595
ME	Maine	0	0	190	0	190
MD	Maryland	0	0	220	470	690
MA	Massachusetts	0	61	0	63	124
MI	Michigan	0	2,523	2,099	29	4,651
MN	Minnesota	124	2,617	7,081	937	10,759
MS	Mississippi	0	3,675	0	1,756	5,431
MO	Missouri	0	157	7,733	6,371	14,261
MT	Montana	0	20	401	16	437
NE	Nebraska	0	274	319	961	1,554
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0
NJ	New Jersey	0	62	570	98	730
NM	New Mexico	0	0	0	0	0
NY	New York	0	249	2,447	715	3,411
NC	North Carolina	1,144	734	3,703	1,386	6,967
ND	North Dakota	0	149	549	0	698
OH	Ohio	1,763	7,837	3,634	531	13,765
OK	Oklahoma	0	0	252	0	252
OR	Oregon	0	1,327	2,467	147	3,941
PA	Pennsylvania	788	44	8,514	373	9,719
RI	Rhode Island	0	0	179	0	179
SC	South Carolina	669	1,520	2,059	564	4,812
SD	South Dakota	0	389	84	70	543
TN	Tennessee	0	3,208	5,322	0	8,530
TX	Texas	0	14	0	0	14
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	394	0	394
VA	Virginia	1,347	554	7,611	529	10,041
WA	Washington	930	2,141	4,409	512	7,992
WV	West Virginia	0	364	72	0	436
WI	Wisconsin	1,625	6,583	2,922	1,174	12,304
WY	Wyoming	0	0	74	0	74
	TOTAL U.S.:	22,462	74,660	95,438	31,497	224,057
CANADA						
AB	Alberta	14	0	1,949	50	2,013
BC	Brit. Columbia	0	0	842	0	842
MB	Manitoba	0	87	578	123	788
NB	New Brunswick	0	461	665	0	1,126
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	946	0	946
ON	Ontario	68	9,971	1,545	41	11,625
PE	Pr.Edward Isle	0	0	603	0	603
PQ	Quebec	20	0	9,773	0	9,793
SK	Saskatchewan	0	0	607	0	607
	TOTAL CAN:	102	10,519	17,508	214	28,343
*EXPORT SALES:		236,357	22,093	63,279	13,156	334,885
TOTAL AG SALES		258,921	107,272	176,225	44,867	587,285
NON-AG U.S.		16,309	-	-	10,319	26,628
	Canada	1,041	-	-	256	1,297
	*Exports	727	-	-	11,678	12,405
TOTAL NON-AG SALES		18,077	-	-	22,253	40,330
GRAND TOTAL		**276,998**	**107,272**	**176,225**	**67,120**	**627,615**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MARCH 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	8,818	27,251	0	36,082
Bangladesh	21,177	0	0	0	21,177
Brazil	16,001	7,804	14,045	0	37,850
China	55,603	0	0	0	55,603
Costa Rica	4,033	0	0	0	4,033
Denmark	9,974	0	0	0	9,974
Holland	0	0	4,987	0	4,987
India	365	0	0	0	365
Indonesia	23,462	0	0	0	23,462
Ireland	0	0	2,719	0	2,719
Japan	9,170	5,471	3,354	13,156	31,151
Korea	16,706	0	0	0	16,706
Malaysia	45,601	0	0	0	45,601
New Zealand	12,603	0	10,923	0	23,526
Nigeria	6,614	0	0	0	6,614
Norway	10,692	0	0	0	10,692
Sri Lanka	4,302	0	0	0	4,302
Taiwan	41	0	0	0	41
TOTAL AG:	236,357	22,093	63,279	13,156	334,885
NON-AGRICULTURAL					
Japan	325	-	-	11,678	12,003
Korea	262	-	-	0	262
Pakistan	26	-	-	0	26
Taiwan	51	-	-	0	51
United Kingdom	63	-	-	0	63
TOTAL NON-AG:	727	-	-	11,678	12,405
TOTAL EXPORTS	**237,084**	**22,093**	**63,279**	**24,834**	**347,290**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
MARCH 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	13	174	29	0	701	917
AK Alaska	29	0	853	0	0	882
AZ Arizona	60	32	135	0	104	331
AR Arkansas	29	0	4,413	415	8	4,865
CA California	2,162	859	2,210	0	805	6,036
CO Colorado	318	0	1,103	84	106	1,611
CT Connecticut	0	0	0	0	22	22
DE Delaware	0	0	16	0	66	82
FL Florida	124	31	46	0	2,372	2,573
GA Georgia	249	0	0	13	2,625	2,887
HI Hawaii	0	0	0	0	0	0
ID Idaho	115	842	491	0	6	1,454
IL Illinois	0	595	4,710	0	281	5,586
IN Indiana	368	0	62	0	276	706
IA Iowa	126	488	2,843	15	104	3,576
KS Kansas	431	1,808	3,931	503	224	6,897
KY Kentucky	2	366	605	0	1,526	2,499
LA Louisiana	233	918	4,302	871	60	6,384
ME Maine	0	0	0	79	20	99
MD Maryland	0	0	0	0	10	10
MA Massachusetts	0	0	0	0	80	80
MI Michigan	0	0	0	0	306	306
MN Minnesota	0	32	375	0	315	722
MS Mississippi	4,512	15	2,697	15	172	7,411
MO Missouri	1,476	1,656	11,916	342	148	15,538
MT Montana	0	0	(15)	0	0	(15)
NE Nebraska	248	17	735	48	651	1,699
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	30	30
NM New Mexico	15	0	692	0	493	1,200
NY New York	0	0	0	0	399	399
NC North Carolina	50	0	0	14	765	829
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	974	0	1,413	2,387
OK Oklahoma	232	253	2,420	46	65	3,016
OR Oregon	242	176	947	0	139	1,504
PA Pennsylvania	14	0	57	0	240	311
RI Rhode Island	0	0	0	0	49	49
SC South Carolina	0	0	0	0	930	930
SD South Dakota	0	0	0	0	0	0
TN Tennessee	312	0	61	15	55	443
TX Texas	1,347	4,717	15,273	2,508	1,439	25,284
UT Utah	(5,138)	15	336	0	0	(4,787)
VT Vermont	0	0	0	0	0	0
VA Virginia	190	0	0	0	552	742
WA Washington	0	103	92	0	110	305
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	496	496
WY Wyoming	31	0	261	0	5	297
TOTAL U.S.:	7,790	13,097	62,570	4,968	18,168	106,593
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	53	53
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	166	166
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	48	0	339	387
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	133	133
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	48	0	691	739
***EXPORT SALES:**	6,289	0	18,321	13	2,721	27,344
TOTAL AG SALES	14,079	13,097	80,939	4,981	21,580	134,676
NON-AG U.S.	11,596	-	-	718	584	12,898
Canada	0	-	-	0	0	0
*Exports	221	-	-	0	0	221
TOTAL NON-AG SALES	11,817	-	-	718	584	13,119
GRAND TOTAL	25,896	13,097	80,939	5,699	22,164	147,795

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

MARCH 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	3,140	0	7,543	0	0	10,683
Columbia	2,851	0	0	0	684	3,535
Costa Rica	0	0	0	0	1,604	1,604
Dom. Republic	0	0	10,778	13	138	10,929
Mexico	298	0	0	0	94	392
Peru	0	0	0	0	21	21
Puerto Rico	0	0	0	0	11	11
Sri Lanka	0	0	0	0	169	169
TOTAL AG:	6,289	0	18,321	13	2,721	27,344
NON-AGRICULTURAL						
Mexico	221	-	-	0	0	221
TOTAL NON-AG:	221	-	-	0	0	221
TOTAL EXPORTS	6,510	0	18,321	13	2,721	27,565

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		APR 1989	APR 1988	JUL-APR 1988/89	JUL-APR 1987/88
AL	Alabama	10,598	10,998	61,654	58,367
AK	Alaska	122	0	1,185	251
AZ	Arizona	350	142	2,313	2,213
AR	Arkansas	15,415	7,083	45,379	46,673
CA	California	9,511	7,141	64,478	63,884
CO	Colorado	1,955	1,776	8,164	6,535
CT	Connecticut	60	626	6,528	2,640
DE	Delaware	625	1,607	12,008	14,609
FL	Florida	11,143	7,449	118,882	108,720
GA	Georgia	7,876	17,532	112,698	104,212
HI	Hawaii	36	0	8,648	9,749
ID	Idaho	7,642	5,101	20,775	20,429
IL	Illinois	64,963	77,130	483,913	603,507
IN	Indiana	46,480	35,070	265,718	289,968
IA	Iowa	55,156	58,196	439,353	423,713
KS	Kansas	6,434	6,169	45,240	42,450
KY	Kentucky	26,911	7,005	103,753	74,916
LA	Louisiana	25,121	21,602	159,461	146,294
ME	Maine	331	376	4,776	5,090
MD	Maryland	5,013	1,077	28,169	25,087
MA	Massachusetts	157	391	2,137	3,033
MI	Michigan	30,381	18,973	137,045	127,926
MN	Minnesota	41,536	71,278	272,652	307,591
MS	Mississippi	6,264	5,083	32,362	35,381
MO	Missouri	44,291	38,527	250,637	233,384
MT	Montana	3,168	2,810	9,051	10,067
NE	Nebraska	7,710	5,189	30,145	29,123
NV	Nevada	17	0	78	0
NH	New Hampshire	0	1,934	311	2,521
NJ	New Jersey	779	837	4,505	4,031
NM	New Mexico	4,325	1,467	18,714	9,125
NY	New York	9,120	13,274	35,276	37,367
NC	North Carolina	12,928	7,935	81,719	81,156
ND	North Dakota	3,744	7,619	14,809	22,028
OH	Ohio	19,978	19,462	326,986	368,733
OK	Oklahoma	4,458	4,364	21,285	20,821
OR	Oregon	6,207	2,799	25,044	25,463
PA	Pennsylvania	10,353	6,609	45,409	44,439
RI	Rhode Island	385	420	2,405	1,233
SC	South Carolina	11,168	9,159	68,539	61,698
SD	South Dakota	3,909	3,438	12,405	11,842
TN	Tennessee	12,890	12,552	80,721	81,684
TX	Texas	37,430	32,821	123,850	148,649
UT	Utah	1,126	102	7,721	5,786
VT	Vermont	249	242	1,285	1,448
VA	Virginia	18,581	12,365	75,781	77,510
WA	Washington	8,617	6,944	39,151	34,190
WV	West Virginia	483	486	1,402	1,712
WI	Wisconsin	41,996	41,514	229,477	205,415
WY	Wyoming	546	353	1,823	1,716
	TOTAL U.S.:	638,538	595,027	3,945,820	4,044,379
CANADA					
AB	Alberta	5,276	5,986	18,053	21,144
BC	Brit. Columbia	1,970	2,184	7,413	6,075
MB	Manitoba	2,547	4,100	15,137	21,108
NB	New Brunswick	1,854	2,354	9,748	12,715
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	1,035	1,118	4,185	4,448
ON	Ontario	16,894	25,321	109,745	191,300
PE	Pr.Edward Isle	171	544	6,229	6,044
PQ	Quebec	21,399	11,984	69,134	110,640
SK	Saskatchewan	1,522	1,428	7,309	16,117
	TOTAL CAN:	52,668	55,019	246,953	389,591
EXPORT SALES:		424,669	362,372	3,346,367	3,364,627
TOTAL AG SALES		1,115,875	1,012,418	7,539,140	7,798,597
Non-Ag U.S.		38,828	36,782	371,729	352,591
	Canada	1,324	1,607	19,963	21,151
	Exports	12,977	15,892	102,831	101,060
TOTAL NON-AG SALES		53,129	54,281	494,523	474,802
GRAND TOTAL		**1,169,004**	**1,066,699**	**8,033,663**	**8,273,399**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	991	3,219	4,660	1,086	642	10,598
AK Alaska	0	122	0	0	0	122
AZ Arizona	29	0	149	138	34	350
AR Arkansas	75	0	13,584	1,704	52	15,415
CA California	4,369	1,805	2,614	186	537	9,511
CO Colorado	437	0	1,182	85	251	1,955
CT Connecticut	0	0	60	0	0	60
DE Delaware	310	0	115	107	93	625
FL Florida	3,871	1,962	2,546	959	1,805	11,143
GA Georgia	843	1,741	3,105	949	1,238	7,876
HI Hawaii	0	0	0	0	36	36
ID Idaho	747	3,743	3,026	121	5	7,642
IL Illinois	5,163	47,273	4,170	8,140	217	64,963
IN Indiana	1,014	35,410	3,989	5,715	352	46,480
IA Iowa	162	23,317	8,680	22,889	108	55,156
KS Kansas	387	886	3,823	1,147	191	6,434
KY Kentucky	2	24,062	2,024	0	823	26,911
LA Louisiana	4,291	250	18,815	1,734	31	25,121
ME Maine	0	96	170	61	4	331
MD Maryland	0	0	3,658	1,303	52	5,013
MA Massachusetts	0	122	0	0	35	157
MI Michigan	296	19,544	9,875	252	414	30,381
MN Minnesota	15	8,409	28,312	4,218	582	41,536
MS Mississippi	0	3,599	1,572	968	125	6,264
MO Missouri	3,262	2,683	29,457	8,432	457	44,291
MT Montana	0	237	2,931	0	0	3,168
NE Nebraska	236	1,266	2,685	2,015	1,508	7,710
NV Nevada	0	17	0	0	0	17
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	126	494	67	92	779
NM New Mexico	2,078	0	1,925	15	307	4,325
NY New York	243	1,124	6,821	608	324	9,120
NC North Carolina	3,510	919	5,676	1,478	1,345	12,928
ND North Dakota	0	1,049	2,616	79	0	3,744
OH Ohio	1,590	14,494	2,232	1,146	516	19,978
OK Oklahoma	232	251	3,850	65	60	4,458
OR Oregon	163	1,889	3,527	323	305	6,207
PA Pennsylvania	487	560	8,451	594	261	10,353
RI Rhode Island	0	0	300	63	22	385
SC South Carolina	306	1,154	8,710	500	498	11,168
SD South Dakota	0	1,595	1,439	875	0	3,909
TN Tennessee	249	7,563	4,615	153	310	12,890
TX Texas	2,433	6,420	23,735	3,039	1,803	37,430
UT Utah	774	31	321	0	0	1,126
VT Vermont	0	0	207	0	42	249
VA Virginia	1,426	122	15,532	1,015	486	18,581
WA Washington	0	2,550	4,967	775	325	8,617
WV West Virginia	0	483	0	0	0	483
WI Wisconsin	3,106	24,014	12,463	1,651	762	41,996
WY Wyoming	15	0	509	0	22	546
TOTAL U.S.:	43,112	244,107	259,592	74,655	17,072	638,538
CANADA						
AB Alberta	22	0	4,902	352	0	5,276
BC Brit. Columbia	0	12	1,820	11	127	1,970
MB Manitoba	0	379	1,772	396	0	2,547
NB New Brunswick	0	974	750	32	98	1,854
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	997	0	38	1,035
ON Ontario	76	11,277	4,964	281	296	16,894
PE Pr.Edward Isle	0	0	171	0	0	171
PQ Quebec	18	1,689	18,435	27	1,230	21,399
SK Saskatchewan	0	0	1,505	17	0	1,522
TOTAL CAN:	116	14,331	35,316	1,116	1,789	52,668
*EXPORT SALES:	325,936	28,533	47,529	2,769	19,902	424,669
TOTAL AG SALES	369,164	286,971	342,437	78,540	38,763	1,115,875
NON-AG U.S.	28,396	-	-	9,936	496	38,828
Canada	1,050	-	-	274	0	1,324
*Exports	1,048	-	-	11,929	0	12,977
TOTAL NON-AG SALES	30,494	-	-	22,139	496	53,129
GRAND TOTAL	**399,658**	**286,971**	**342,437**	**100,679**	**39,259**	**1,169,004**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	3,523	4,896	0	0	1,653	10,072
Bangladesh	20,787	0	0	0	0	20,787
Brazil	21,567	17,565	36,735	0	0	75,867
Chile	22,142	0	0	0	0	22,142
China	114,998	0	0	0	12,579	127,577
Columbia	2,622	0	0	0	509	3,131
Costa Rica	1,900	0	0	0	345	2,245
Dom. Republic	0	336	0	0	60	396
Ecuador	1,041	0	0	0	0	1,041
Guatemala	4,894	0	4,999	0	0	9,893
Honduras	1,934	0	0	0	0	1,934
Indonesia	24,227	0	0	0	0	24,227
Japan	2,824	3,330	5,332	2,769	4,416	18,671
Korea	39,752	0	0	0	0	39,752
Malaysia	31,235	0	0	0	0	31,235
Martinique	0	0	463	0	0	463
Mexico	380	0	0	0	89	469
New Zealand	2,201	0	0	0	0	2,201
Puerto Rico	0	2,406	0	0	231	2,637
Sri Lanka	3,664	0	0	0	0	3,664
Switzerland	16,907	0	0	0	0	16,907
Taiwan	9,338	0	0	0	20	9,358
TOTAL AG:	325,936	28,533	47,529	2,769	19,902	424,669
NON-AGRICULTURAL						
Japan	202	-	-	0	0	202
Korea	163	-	-	7,287	0	7,450
Mexico	553	-	-	0	0	553
New Zealand	12	-	-	0	0	12
Puerto Rico	5	-	-	0	0	5
Taiwan	50	-	-	4,642	0	4,692
United Kingdom	63	-	-	0	0	63
TOTAL NON-AG:	1,048	-	-	11,929	0	12,977
TOTAL EXPORTS	326,984	28,533	47,529	14,698	19,902	437,646

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	2,888	4,660	1,072	8,620
AK Alaska	0	122	0	0	122
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	1,471	16	1,487
CA California	0	0	186	186	372
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	60	0	60
DE Delaware	310	0	115	107	532
FL Florida	3,097	1,901	2,377	898	8,273
GA Georgia	781	1,741	3,028	922	6,472
HI Hawaii	0	0	0	0	0
ID Idaho	0	720	762	121	1,603
IL Illinois	477	44,538	2,428	8,140	55,583
IN Indiana	645	35,410	3,989	5,715	45,759
IA Iowa	0	23,108	8,023	22,841	53,972
KS Kansas	0	0	135	140	275
KY Kentucky	0	24,001	1,931	0	25,932
LA Louisiana	3,600	0	14,412	626	18,638
ME Maine	0	96	170	61	327
MD Maryland	0	0	3,658	1,303	4,961
MA Massachusetts	0	122	0	0	122
MI Michigan	296	19,544	9,875	252	29,967
MN Minnesota	15	8,409	27,654	4,136	40,214
MS Mississippi	0	3,599	895	939	5,433
MO Missouri	0	1,020	13,169	7,720	21,909
MT Montana	0	237	2,831	0	3,068
NE Nebraska	0	1,266	1,138	1,853	4,257
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	126	494	67	687
NM New Mexico	0	0	0	0	0
NY New York	243	1,124	6,821	608	8,796
NC North Carolina	3,513	919	5,597	1,478	11,507
ND North Dakota	0	1,049	2,616	79	3,744
OH Ohio	1,574	14,494	2,232	1,146	19,446
OK Oklahoma	0	0	15	0	15
OR Oregon	0	1,546	2,115	323	3,984
PA Pennsylvania	487	560	7,404	594	9,045
RI Rhode Island	0	0	300	63	363
SC South Carolina	306	1,154	8,710	500	10,670
SD South Dakota	0	1,595	1,439	875	3,909
TN Tennessee	0	7,502	4,615	125	12,242
TX Texas	0	0	0	0	0
UT Utah	0	15	0	0	15
VT Vermont	0	0	207	0	207
VA Virginia	1,334	122	15,402	1,015	17,873
WA Washington	0	2,535	4,869	775	8,179
WV West Virginia	0	483	0	0	483
WI Wisconsin	3,106	24,014	12,415	1,651	41,186
WY Wyoming	0	0	96	0	96
TOTAL U.S.:	19,784	225,960	178,314	66,347	490,405
CANADA					
AB Alberta	22	0	4,902	352	5,276
BC Brit. Columbia	0	12	1,820	11	1,843
MB Manitoba	0	379	1,772	396	2,547
NB New Brunswick	0	974	750	32	1,756
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	997	0	997
ON Ontario	76	11,277	4,964	281	16,598
PE Pr.Edward Isle	0	0	171	0	171
PQ Quebec	18	1,689	18,435	27	20,169
SK Saskatchewan	0	0	1,505	17	1,522
TOTAL CAN:	116	14,331	35,316	1,116	50,879
*EXPORT SALES:	303,380	23,438	38,746	2,769	368,333
TOTAL AG SALES	323,280	263,729	252,376	70,232	909,617
NON-AG U.S.	16,735	-	-	9,140	25,875
Canada	1,050	-	-	274	1,324
*Exports	478	-	-	11,929	12,407
TOTAL NON-AG SALES	18,263	-	-	21,343	39,606
GRAND TOTAL	**341,543**	**263,729**	**252,376**	**91,575**	**949,223**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	3,523	4,896	0	0	8,419
Bangladesh	20,787	0	0	0	20,787
Brazil	9,712	15,212	28,415	0	53,339
Chile	22,142	0	0	0	22,142
China	114,998	0	0	0	114,998
Guatemala	4,894	0	4,999	0	9,893
Indonesia	24,227	0	0	0	24,227
apan	0	3,330	5,332	2,769	11,431
Korea	39,752	0	0	0	39,752
Malaysia	31,235	0	0	0	31,235
New Zealand	2,201	0	0	0	2,201
Sri Lanka	3,664	0	0	0	3,664
Switzerland	16,907	0	0	0	16,907
Taiwan	9,338	0	0	0	9,338
TOTAL AG:	303,380	23,438	38,746	2,769	368,333
NON-AGRICULTURAL					
Japan	190	-	-	0	190
Korea	163	-	-	7,287	7,450
New Zealand	12	-	-	0	12
Taiwan	50	-	-	4,642	4,692
United Kingdom	63	-	-	0	63
TOTAL NON-AG:	478	-	-	11,929	12,407
TOTAL EXPORTS	303,858	23,438	38,746	14,698	380,740

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
APRIL 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	991	331	0	14	642	1,978
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	29	0	149	138	34	350
AR	Arkansas	75	0	12,113	1,688	52	13,928
CA	California	4,369	1,805	2,428	0	537	9,139
CO	Colorado	437	0	1,182	85	251	1,955
CT	Connecticut	0	0	0	0	0	0
DE	Delaware	0	0	0	0	93	93
FL	Florida	774	61	169	61	1,805	2,870
GA	Georgia	62	0	77	27	1,238	1,404
HI	Hawaii	0	0	0	0	36	36
ID	Idaho	747	3,023	2,264	0	5	6,039
IL	Illinois	4,686	2,735	1,742	0	217	9,380
IN	Indiana	369	0	0	0	352	721
IA	Iowa	162	209	657	48	108	1,184
KS	Kansas	387	886	3,688	1,007	191	6,159
KY	Kentucky	2	61	93	0	823	979
LA	Louisiana	691	250	4,403	1,108	31	6,483
ME	Maine	0	0	0	0	4	4
MD	Maryland	0	0	0	0	52	52
MA	Massachusetts	0	0	0	0	35	35
MI	Michigan	0	0	0	0	414	414
MN	Minnesota	0	0	658	82	582	1,322
MS	Mississippi	0	0	677	29	125	831
MO	Missouri	3,262	1,663	16,288	712	457	22,382
MT	Montana	0	0	100	0	0	100
NE	Nebraska	236	0	1,547	162	1,508	3,453
NV	Nevada	0	17	0	0	0	17
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	92	92
NM	New Mexico	2,078	0	1,925	15	307	4,325
NY	New York	0	0	0	0	324	324
NC	North Carolina	(3)	0	79	0	1,345	1,421
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	16	0	0	0	516	532
OK	Oklahoma	232	251	3,835	65	60	4,443
OR	Oregon	163	343	1,412	0	305	2,223
PA	Pennsylvania	0	0	1,047	0	261	1,308
RI	Rhode Island	0	0	0	0	22	22
SC	South Carolina	0	0	0	0	498	498
SD	South Dakota	0	0	0	0	0	0
TN	Tennessee	249	61	0	28	310	648
TX	Texas	2,433	6,420	23,735	3,039	1,803	37,430
UT	Utah	774	16	321	0	0	1,111
VT	Vermont	0	0	0	0	42	42
VA	Virginia	92	0	130	0	486	708
WA	Washington	0	15	98	0	325	438
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	48	0	762	810
WY	Wyoming	15	0	413	0	22	450
	TOTAL U.S.:	23,328	18,147	81,278	8,308	17,072	148,133
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	127	127
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	98	98
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	38	38
ON	Ontario	0	0	0	0	296	296
PE	Pr.Edward Isle	0	0	0	0	0	0
PQ	Quebec	0	0	0	0	1,230	1,230
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	1,789	1,789
*EXPORT SALES:		22,556	5,095	8,783	0	19,902	56,336
TOTAL AG SALES		45,884	23,242	90,061	8,308	38,763	206,258
NON-AG U.S.		11,661	-	-	796	496	12,953
	Canada	0	-	-	0	0	0
	*Exports	570	-	-	0	0	570
TOTAL NON-AG SALES		12,231	-	-	796	496	13,523
GRAND TOTAL		**58,115**	**23,242**	**90,061**	**9,104**	**39,259**	**219,781**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,653	1,653
Brazil	11,855	2,353	8,320	0	0	22,528
China	0	0	0	0	12,579	12,579
Columbia	2,622	0	0	0	509	3,131
Costa Rica	1,900	0	0	0	345	2,245
Dom. Republic	0	336	0	0	60	396
Ecuador	1,041	0	0	0	0	1,041
Honduras	1,934	0	0	0	0	1,934
Japan	2,824	0	0	0	4,416	7,240
Martinique	0	0	463	0	0	463
Mexico	380	0	0	0	89	469
Puerto Rico	0	2,406	0	0	231	2,637
Taiwan	0	0	0	0	20	20
TOTAL AG:	22,556	5,095	8,783	0	19,902	56,336
NON-AGRICULTURAL						
Japan	12	-	-	0	0	12
Mexico	553	-	-	0	0	553
Puerto Rico	5	-	-	0	0	5
TOTAL NON-AG:	570	-	-	0	0	570
TOTAL EXPORTS	23,126	5,095	8,783	0	19,902	56,906

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		MAY 1989	MAY 1988	JUL-MAY 1988/89	JUL-MAY 1987/88
AL	Alabama	5,353	6,059	67,007	64,426
AK	Alaska	63	182	1,248	433
AZ	Arizona	142	89	2,455	2,302
AR	Arkansas	12,479	7,811	57,858	54,484
CA	California	7,618	6,170	72,096	70,054
CO	Colorado	1,244	888	9,408	7,423
CT	Connecticut	82	820	6,610	3,460
DE	Delaware	784	2,246	12,792	16,855
FL	Florida	17,466	6,660	136,348	115,380
GA	Georgia	8,282	7,081	120,980	111,293
HI	Hawaii	96	2,919	8,744	12,668
ID	Idaho	3,257	1,715	24,032	22,144
IL	Illinois	43,185	49,181	527,098	652,688
IN	Indiana	35,657	34,199	301,375	324,167
IA	Iowa	17,680	20,658	457,033	444,371
KS	Kansas	3,203	5,189	48,443	47,639
KY	Kentucky	14,140	6,296	117,893	81,212
LA	Louisiana	3,610	4,846	163,071	151,140
ME	Maine	1,040	818	5,816	5,908
MD	Maryland	2,699	974	30,868	26,061
MA	Massachusetts	487	662	2,624	3,695
MI	Michigan	58,943	40,544	195,988	168,470
MN	Minnesota	49,295	32,883	321,947	340,474
MS	Mississippi	2,412	2,892	34,774	38,273
MO	Missouri	13,100	19,244	263,737	252,628
MT	Montana	2,253	732	11,304	10,799
NE	Nebraska	3,878	3,572	34,023	32,695
NV	Nevada	0	12	78	12
NH	New Hampshire	223	198	534	2,719
NJ	New Jersey	957	1,193	5,462	5,224
NM	New Mexico	1,435	388	20,149	9,513
NY	New York	14,560	14,739	49,836	52,106
NC	North Carolina	4,893	2,112	86,612	83,268
ND	North Dakota	9,169	2,523	23,978	24,551
OH	Ohio	37,980	30,910	364,966	399,643
OK	Oklahoma	3,757	3,695	25,042	24,516
OR	Oregon	1,945	1,746	26,989	27,209
PA	Pennsylvania	9,066	5,303	54,475	49,742
RI	Rhode Island	119	273	2,524	1,506
SC	South Carolina	2,413	1,540	70,952	63,238
SD	South Dakota	3,927	3,596	16,332	15,438
TN	Tennessee	13,913	8,915	94,634	90,599
TX	Texas	12,735	13,790	136,585	162,439
UT	Utah	831	83	8,552	5,869
VT	Vermont	964	648	2,249	2,096
VA	Virginia	3,247	8,986	79,028	86,496
WA	Washington	4,176	2,834	43,327	37,024
WV	West Virginia	9,215	121	10,617	1,833
WI	Wisconsin	39,350	47,775	268,827	253,190
WY	Wyoming	111	184	1,934	1,900
	TOTAL U.S.:	483,434	416,894	4,429,254	4,461,273
CANADA					
AB	Alberta	16,497	10,035	34,550	31,179
BC	Brit. Columbia	1,281	1,197	8,694	7,272
MB	Manitoba	8,740	5,170	23,877	26,278
NB	New Brunswick	3,792	2,754	13,540	15,469
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	1,961	1,761	6,146	6,209
ON	Ontario	45,619	29,913	155,364	221,213
PE	Pr.Edward Isle	5,043	4,448	11,272	10,492
PQ	Quebec	26,209	24,448	95,343	135,088
SK	Saskatchewan	5,023	4,579	12,332	20,696
	TOTAL CAN:	114,165	84,305	361,118	473,896
EXPORT SALES:		437,072	417,840	3,783,439	3,782,467
TOTAL AG SALES		1,034,671	919,039	8,573,811	8,717,636
Non-Ag U.S.		37,896	33,033	409,625	385,624
Canada		1,215	1,691	21,178	22,842
Exports		12,875	5,051	115,706	106,111
TOTAL NON-AG SALES		51,986	39,775	546,509	514,577
GRAND TOTAL		**1,086,657**	**958,814**	**9,120,320**	**9,232,213**

POTASH & PHOSPHATE INSTITUT
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

MAY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	718	2,182	1,730	222	501	5,353
AK	Alaska	0	61	0	0	2	63
AZ	Arizona	0	45	0	61	36	142
AR	Arkansas	90	0	10,243	2,127	19	12,479
CA	California	3,428	1,593	1,152	421	1,024	7,618
CO	Colorado	314	0	770	52	108	1,244
CT	Connecticut	0	0	61	0	21	82
DE	Delaware	371	0	171	215	27	784
FL	Florida	6,291	2,826	1,582	950	5,817	17,466
GA	Georgia	1,183	1,218	2,380	1,810	1,691	8,282
HI	Hawaii	0	0	0	0	96	96
ID	Idaho	346	1,246	1,660	0	5	3,257
IL	Illinois	569	30,537	6,524	5,330	225	43,185
IN	Indiana	1,672	24,863	4,106	4,512	504	35,657
IA	Iowa	177	8,875	3,348	5,198	82	17,680
KS	Kansas	374	126	1,832	790	81	3,203
KY	Kentucky	0	10,789	1,213	0	2,138	14,140
LA	Louisiana	31	76	2,663	818	22	3,610
ME	Maine	0	425	565	0	50	1,040
MD	Maryland	0	0	1,635	1,026	38	2,699
MA	Massachusetts	0	186	0	189	112	487
MI	Michigan	253	38,609	18,899	699	483	58,943
MN	Minnesota	61	13,830	33,053	1,425	926	49,295
MS	Mississippi	0	15	357	1,969	71	2,412
MO	Missouri	1,035	864	8,549	2,487	165	13,100
MT	Montana	0	244	1,985	24	0	2,253
NE	Nebraska	250	539	1,491	1,352	246	3,878
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	223	0	0	223
NJ	New Jersey	0	62	600	284	11	957
NM	New Mexico	1,054	16	147	0	218	1,435
NY	New York	670	1,668	11,344	746	132	14,560
NC	North Carolina	47	611	1,473	1,353	1,409	4,893
ND	North Dakota	0	3,021	6,094	54	0	9,169
OH	Ohio	7,341	24,049	5,148	957	485	37,980
OK	Oklahoma	263	189	3,185	64	56	3,757
OR	Oregon	186	644	996	82	37	1,945
PA	Pennsylvania	1,108	245	6,687	679	347	9,066
RI	Rhode Island	0	0	119	0	0	119
SC	South Carolina	244	305	1,094	313	457	2,413
SD	South Dakota	0	2,022	1,512	393	0	3,927
TN	Tennessee	328	8,694	2,947	1,858	86	13,913
TX	Texas	912	2,427	7,270	1,449	677	12,735
UT	Utah	721	0	110	0	0	831
VT	Vermont	0	0	890	0	74	964
VA	Virginia	120	123	723	1,849	432	3,247
WA	Washington	277	1,435	2,044	78	342	4,176
WV	West Virginia	1,466	1,941	4,967	561	280	9,215
WI	Wisconsin	306	34,123	4,774	0	147	39,350
WY	Wyoming	0	0	100	0	11	111
	TOTAL U.S.:	32,206	220,724	168,416	42,397	19,691	483,434
CANADA							
AB	Alberta	0	51	15,855	591	0	16,497
BC	Brit. Columbia	0	21	1,195	6	59	1,281
MB	Manitoba	0	959	6,993	788	0	8,740
NB	New Brunswick	0	2,263	1,455	0	74	3,792
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	1,901	0	60	1,961
ON	Ontario	14	21,672	22,047	477	1,409	45,619
PE	Pr.Edward Isle	0	0	5,043	0	0	5,043
PQ	Quebec	20	985	24,024	0	1,180	26,209
SK	Saskatchewan	0	74	4,939	10	0	5,023
	TOTAL CAN:	34	26,025	83,452	1,872	2,782	114,165
*EXPORT SALES:		293,079	30,265	97,057	13,522	3,149	437,072
TOTAL AG SALES		325,319	277,014	348,925	57,791	25,622	1,034,671
NON-AG U.S.		27,291	-	-	9,993	612	37,896
	Canada	1,041	-	-	139	35	1,215
	*Exports	572	-	-	12,303	0	12,875
TOTAL NON-AG SALES		28,904	-	-	22,435	647	51,986
GRAND TOTAL		**354,223**	**277,014**	**348,925**	**80,226**	**26,269**	**1,086,657**

***Exports listed on reverse.**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	2,121	0	14,746	0	0	16,867
Brazil	29,353	27,493	51,633	0	0	108,479
Chile	661	0	0	0	1,653	2,314
China	57,575	0	0	0	0	57,575
Columbia	8,405	0	6,877	0	0	15,282
Costa Rica	991	0	0	0	363	1,354
Holland	0	0	13,247	0	0	13,247
Honduras	1,868	0	0	0	0	1,868
India	21,125	0	0	3,579	0	24,704
Japan	35,323	2,772	0	9,943	970	49,008
Korea	24,384	0	0	0	0	24,384
Malaysia	29,232	0	0	0	0	29,232
Martinique	463	0	0	0	0	463
Mexico	285	0	0	0	152	437
New Zealand	4,878	0	3,075	0	0	7,953
Puerto Rico	0	0	0	0	11	11
South Africa	3,381	0	3,497	0	0	6,878
Spain	0	0	3,982	0	0	3,982
Switzerland	33,132	0	0	0	0	33,132
Taiwan	20,592	0	0	0	0	20,592
Thailand	5,421	0	0	0	0	5,421
Venezuela	13,889	0	0	0	0	13,889
TOTAL AG:	293,079	30,265	97,057	13,522	3,149	437,072
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Italy	0	-	-	9,871	0	9,871
Japan	63	-	-	2,432	0	2,495
Mexico	439	-	-	0	0	439
United Kingdom	50	-	-	0	0	50
TOTAL NON-AG:	572	-	-	12,303	0	12,875
TOTAL EXPORTS	293,651	30,265	97,057	25,825	3,149	**449,947**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MAY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	0	2,009	1,718	222	3,949
AK	Alaska	0	61	0	0	61
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	300	372	672
CA	California	0	0	123	421	544
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	0	61	0	61
DE	Delaware	371	0	171	215	757
FL	Florida	5,897	2,826	1,215	950	10,888
GA	Georgia	1,118	1,218	1,815	1,810	5,961
HI	Hawaii	0	0	0	0	0
ID	Idaho	0	287	914	0	1,201
IL	Illinois	569	30,537	1,739	5,330	38,175
IN	Indiana	1,178	24,863	4,106	4,512	34,659
IA	Iowa	0	8,810	3,335	5,198	17,343
KS	Kansas	0	0	53	354	407
KY	Kentucky	0	10,789	1,092	0	11,881
LA	Louisiana	0	0	0	246	246
ME	Maine	0	425	565	0	990
MD	Maryland		0	1,635	1,026	2,661
MA	Massachusetts	0	186	0	189	375
MI	Michigan	253	38,609	18,899	699	58,460
MN	Minnesota	61	13,830	32,907	1,341	48,139
MS	Mississippi	0	0	0	1,954	1,954
MO	Missouri	0	189	4,669	1,706	6,564
MT	Montana	0	222	1,953	24	2,199
NE	Nebraska	0	523	389	1,225	2,137
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	223	0	223
NJ	New Jersey	0	62	600	284	946
NM	New Mexico	0	0	0	0	0
NY	New York	670	1,668	11,344	746	14,428
NC	North Carolina	0	611	1,218	1,353	3,182
ND	North Dakota	0	2,992	6,094	54	9,140
OH	Ohio	7,341	24,049	5,148	957	37,495
OK	Oklahoma	0	0	0	0	0
OR	Oregon	0	468	996	82	1,546
PA	Pennsylvania	1,095	245	6,687	679	8,706
RI	Rhode Island	0	0	119	0	119
SC	South Carolina	244	305	1,094	313	1,956
SD	South Dakota	0	2,022	1,512	393	3,927
TN	Tennessee	0	8,694	2,947	1,858	13,499
TX	Texas	0	0	0	0	0
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	890	0	890
VA	Virginia	61	123	723	1,849	2,756
WA	Washington	262	1,419	1,997	78	3,756
WV	West Virginia	1,466	1,941	4,967	561	8,935
WI	Wisconsin	306	34,123	4,774	0	39,203
WY	Wyoming	0	0	41	0	41
	TOTAL U.S.:	20,892	214,106	129,033	37,001	401,032
CANADA						
AB	Alberta	0	51	15,855	591	16,497
BC	Brit. Columbia	0	21	1,195	6	1,222
MB	Manitoba	0	959	6,993	788	8,740
NB	New Brunswick	0	2,263	1,455	0	3,718
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	1,901	0	1,901
ON	Ontario	14	21,672	22,047	477	44,210
PE	Pr.Edward Isle	0	0	5,043	0	5,043
PQ	Quebec	20	985	24,024	0	25,029
SK	Saskatchewan	0	74	4,939	10	5,023
	TOTAL CAN:	34	26,025	83,452	1,872	111,383
*EXPORT SALES:		255,430	26,960	71,182	13,522	367,094
TOTAL AG SALES		276,356	267,091	283,667	52,395	879,509
NON-AG U.S.		14,539	-	-	9,729	24,268
Canada		1,041	-	-	139	1,180
*Exports		113	-	-	12,303	12,416
TOTAL NON-AG SALES		15,693	-	-	22,171	37,864
GRAND TOTAL		**292,049**	**267,091**	**283,667**	**74,566**	**917,373**

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*Exports listed on reverse.

POTASH & P 'ATE INSTITUTE
EXPORT SALES - CANADIA RODUCERS - (Short Tons K2O)

MAY 1989

AGRIC	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,121	0	14,746	0	16,867
Brazil	4,377	24,188	25,758	0	54,323
China	57,575	0	0	0	57,575
Columbia	0	0	6,877	0	6,877
Holland	0	0	13,247	0	13,247
India	21,125	0	0	3,579	24,704
Japan	35,323	2,772	0	9,943	48,038
Korea	24,384	0	0	0	24,384
Malaysia	29,232	0	0	0	29,232
New Zealand	4,878	0	3,075	0	7,953
South Africa	3,381	0	3,497	0	6,878
Spain	0	0	3,982	0	3,982
Switzerland	33,132	0	0	0	33,132
Taiwan	20,592	0	0	0	20,592
Thailand	5,421	0	0	0	5,421
Venezuela	13,889	0	0	0	13,889
TOTAL AG:	255,430	26,960	71,182	13,522	367,094
NON-AGRICULTURAL					
Italy	0	-	-	9,871	9,871
Japan	63	-	-	2,432	2,495
United Kingdom	50	-	-	0	50
TOTAL NON-AG:	113	-	-	12,303	12,416
TOTAL EXPORTS	255,543	-	-	25,825	379,510

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

MAY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	718	173	12	0	501	1,404
AK	Alaska	0	0	0	0	2	2
AZ	Arizona	0	45	0	61	36	142
AR	Arkansas	90	0	9,943	1,755	19	11,807
CA	California	3,428	1,593	1,029	0	1,024	7,074
CO	Colorado	314	0	770	52	108	1,244
CT	Connecticut	0	0	0	0	21	21
DE	Delaware	0	0	0	0	27	27
FL	Florida	394	0	367	0	5,817	6,578
GA	Georgia	65	0	565	0	1,691	2,321
HI	Hawaii	0	0	0	0	96	96
ID	Idaho	346	959	746	0	5	2,056
IL	Illinois	0	0	4,785	0	225	5,010
IN	Indiana	494	0	0	0	504	998
IA	Iowa	177	65	13	0	82	337
KS	Kansas	374	126	1,779	436	81	2,796
KY	Kentucky	0	0	121	0	2,138	2,259
LA	Louisiana	31	76	2,663	572	22	3,364
ME	Maine	0	0	0	0	50	50
MD	Maryland	0	0	0	0	38	38
MA	Massachusetts	0	0	0	0	112	112
MI	Michigan	0	0	0	0	483	483
MN	Minnesota	0	0	146	84	926	1,156
MS	Mississippi	0	15	357	15	71	458
MO	Missouri	1,035	675	3,880	781	165	6,536
MT	Montana	0	22	32	0	0	54
NE	Nebraska	250	16	1,102	127	246	1,741
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	11	11
NM	New Mexico	1,054	16	147	0	218	1,435
NY	New York	0	0	0	0	132	132
NC	North Carolina	47	0	255	0	1,409	1,711
ND	North Dakota	0	29	0	0	0	29
OH	Ohio	0	0	0	0	485	485
OK	Oklahoma	263	189	3,185	64	56	3,757
OR	Oregon	186	176	0	0	37	399
PA	Pennsylvania	13	0	0	0	347	360
RI	Rhode Island	0	0	0	0	0	0
SC	South Carolina	0	0	0	0	0	0
SD	South Dakota	0	0	0	0	457	457
TN	Tennessee	328	0	0	0	86	414
TX	Texas	912	2,427	7,270	1,449	677	12,735
UT	Utah	721	0	110	0	0	831
VT	Vermont	0	0	0	0	74	74
VA	Virginia	59	0	0	0	432	491
WA	Washington	15	16	47	0	342	420
WV	West Virginia	0	0	0	0	280	280
WI	Wisconsin	0	0	0	0	147	147
WY	Wyoming	0	0	59	0	11	70
	TOTAL U.S.:	11,314	6,618	39,383	5,396	19,691	82,402
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	59	59
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	74	74
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	60	60
ON	Ontario	0	0	0	0	1,409	1,409
PE	Pr.Edward Isle	0	0	0	0	0	0
PQ	Quebec	0	0	0	0	0	0
SK	Saskatchewan	0	0	0	0	1,180	1,180
	TOTAL CAN:	0	0	0	0	2,782	2,782
*EXPORT SALES:		37,649	3,305	25,875	0	3,149	69,978
TOTAL AG SALES		48,963	9,923	65,258	5,396	25,622	155,162
NON-AG U.S.		12,752	-	-	264	612	13,628
Canada		0	-	-	0	35	35
*Exports		459	-	-	0	0	459
TOTAL NON-AG SALES		13,211	-	-	264	647	14,122
GRAND TOTAL		**62,174**	**9,923**	**65,258**	**5,660**	**26,269**	**169,284**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	24,976	3,305	25,875	0	0	54,156
Chile	661	0	0	0	1,653	2,314
Columbia	8,405	0	0	0	0	8,405
Costa Rica	991	0	0	0	363	1,354
Honduras	1,868	0	0	0	0	1,868
Japan	0	0	0	0	970	970
Martinique	463	0	0	0	0	463
Mexico	285	0	0	0	152	437
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	37,649	3,305	25,875	0	3,149	69,978
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	439	-	-	0	0	439
TOTAL NON-AG:	459	-	-	0	0	459
TOTAL EXPORTS	**38,108**	**3,305**	**25,875**	**0**	**3,149**	**70,437**

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	JUN 1989	JUN 1988	JUL-JUN 1988/89	JUL-JUN 1987/88
AL Alabama	863	4,298	67,870	68,724
AK Alaska	61	0	1,309	433
AZ Arizona	152	83	2,607	2,385
AR Arkansas	4,639	2,494	62,497	56,978
CA California	4,760	5,376	76,856	75,430
CO Colorado	511	473	9,919	7,896
CT Connecticut	119	248	6,729	3,708
DE Delaware	1,725	1,048	14,517	17,903
FL Florida	9,199	9,620	145,547	125,000
GA Georgia	2,593	4,704	123,573	115,997
HI Hawaii	64	1,674	8,808	14,342
ID Idaho	608	1,377	24,640	23,521
IL Illinois	10,463	56,339	537,561	709,027
IN Indiana	11,571	24,083	312,946	348,250
IA Iowa	5,340	41,492	462,373	485,863
KS Kansas	705	1,934	49,148	49,573
KY Kentucky	3,558	13,947	121,451	95,159
LA Louisiana	393	1,603	163,464	152,743
ME Maine	154	331	5,970	6,239
MD Maryland	2,938	1,322	33,806	27,383
MA Massachusetts	84	249	2,708	3,944
MI Michigan	12,360	19,110	208,348	187,580
MN Minnesota	10,345	19,423	332,292	359,897
MS Mississippi	329	1,841	35,103	40,114
MO Missouri	3,175	12,017	266,912	264,645
MT Montana	114	1,128	11,418	11,927
NE Nebraska	610	1,039	34,633	33,734
NV Nevada	0	0	78	12
NH New Hampshire	87	163	621	2,882
NJ New Jersey	686	1,049	6,148	6,273
NM New Mexico	241	236	20,390	9,749
NY New York	3,784	14,158	53,620	66,264
NC North Carolina	957	2,138	87,569	85,406
ND North Dakota	499	491	24,477	25,042
OH Ohio	21,781	26,305	386,747	425,948
OK Oklahoma	1,005	1,252	26,047	25,768
OR Oregon	969	929	27,958	28,138
PA Pennsylvania	4,307	4,795	58,782	54,537
RI Rhode Island	108	120	2,632	1,626
SC South Carolina	583	2,121	71,535	65,359
SD South Dakota	94	362	16,426	15,800
TN Tennessee	2,314	5,468	96,948	96,067
TX Texas	6,725	9,420	143,310	171,859
UT Utah	717	1,935	9,269	7,804
VT Vermont	485	628	2,734	2,724
VA Virginia	833	1,287	79,861	87,783
WA Washington	904	2,011	44,231	39,035
WV West Virginia	16	86	10,633	1,919
WI Wisconsin	34,104	15,290	302,931	268,480
WY Wyoming	37	15	1,971	1,915
TOTAL U.S.:	168,669	317,512	4,597,923	4,778,785
CANADA				
AB Alberta	1,298	697	35,848	31,876
BC Brit. Columbia	475	500	9,169	7,772
MB Manitoba	892	827	24,769	27,105
NB New Brunswick	271	1,367	13,811	16,836
NF Newfoundland	0	0	0	0
NS Nova Scotia	65	371	6,211	6,580
ON Ontario	17,014	19,029	172,378	240,242
PE Pr.Edward Isle	615	1,022	11,887	11,514
PQ Quebec	5,058	7,865	100,401	142,953
SK Saskatchewan	593	212	12,925	20,908
TOTAL CAN:	26,281	31,890	387,399	505,786
EXPORT SALES:	430,809	515,312	4,214,248	4,297,779
TOTAL AG SALES	625,759	864,714	9,199,570	9,582,350
Non-Ag U.S.	42,354	40,543	451,979	426,167
Canada	1,010	2,305	22,188	25,147
Exports	10,458	15,157	126,164	121,268
TOTAL NON-AG SALES	53,822	58,005	600,331	572,582
GRAND TOTAL	**679,581**	**922,719**	**9,799,901**	**10,154,932**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JUNE 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	0	62	541	17	243	863
AK	Alaska	0	61	0	0	0	61
AZ	Arizona	0	31	14	0	107	152
AR	Arkansas	44	0	3,927	668	0	4,639
CA	California	2,237	850	804	123	746	4,760
CO	Colorado	166	0	321	16	8	511
CT	Connecticut	0	0	119	0	0	119
DE	Delaware	125	0	1,331	226	43	1,725
FL	Florida	1,955	1,236	578	1,045	4,385	9,199
GA	Georgia	1,255	0	863	201	274	2,593
HI	Hawaii	0	0	0	0	64	64
ID	Idaho	60	224	297	0	27	608
IL	Illinois	423	7,227	1,349	1,339	125	10,463
IN	Indiana	781	7,851	1,236	1,633	70	11,571
IA	Iowa	142	4,046	556	596	0	5,340
KS	Kansas	212	79	(124)	492	46	705
KY	Kentucky	0	3,001	91	13	453	3,558
LA	Louisiana	0	0	316	63	14	393
ME	Maine	0	0	154	0	0	154
MD	Maryland	0	7	2,151	780	0	2,938
MA	Massachusetts	0	62	0	0	22	84
MI	Michigan	248	9,426	2,227	414	45	12,360
MN	Minnesota	31	5,231	4,421	31	631	10,345
MS	Mississippi	0	0	313	0	16	329
MO	Missouri	457	108	2,120	428	62	3,175
MT	Montana	0	0	114	0	0	114
NE	Nebraska	205	23	102	206	74	610
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	87	0	0	87
NJ	New Jersey	0	62	394	230	0	686
NM	New Mexico	30	0	104	0	107	241
NY	New York	61	480	2,946	262	35	3,784
NC	North Carolina	0	(1)	304	460	194	957
ND	North Dakota	0	278	221	0	0	499
OH	Ohio	710	16,582	3,279	670	540	21,781
OK	Oklahoma	492	31	457	15	10	1,005
OR	Oregon	104	198	448	164	55	969
PA	Pennsylvania	183	90	3,485	547	2	4,307
RI	Rhode Island	0	0	59	0	49	108
SC	South Carolina	0	14	365	187	17	583
SD	South Dakota	0	62	0	32	0	94
TN	Tennessee	249	1,903	156	(6)	12	2,314
TX	Texas	841	368	3,898	504	1,114	6,725
UT	Utah	648	0	69	0	0	717
VT	Vermont	0	0	456	0	29	485
VA	Virginia	0	0	427	396	10	833
WA	Washington	15	214	348	274	53	904
WV	West Virginia	0	0	0	16	0	16
WI	Wisconsin	1,574	23,826	7,532	734	438	34,104
WY	Wyoming	16	0	16	0	5	37
	TOTAL U.S.:	13,264	83,632	48,872	12,776	10,125	168,669
CANADA							
AB	Alberta	0	0	1,234	64	0	1,298
BC	Brit. Columbia	0	0	448	0	27	475
MB	Manitoba	11	22	820	39	0	892
NB	New Brunswick	0	13	258	0	0	271
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	65	0	0	65
ON	Ontario	106	14,358	1,849	48	653	17,014
PE	Pr.Edward Isle	0	0	615	0	0	615
PQ	Quebec	22	86	4,754	13	183	5,058
SK	Saskatchewan	0	0	594	(1)	0	593
	TOTAL CAN:	139	14,479	10,637	163	863	26,281
*EXPORT SALES:		220,172	82,126	104,711	15,634	8,166	430,809
TOTAL AG SALES		233,575	180,237	164,220	28,573	19,154	625,759
NON-AG U.S.		29,327	-	-	12,497	530	42,354
Canada		863	-	-	147	0	1,010
*Exports		461	-	-	9,997	0	10,458
TOTAL NON-AG SALES		30,651	-	-	22,641	530	53,822
GRAND TOTAL		**264,226**	**180,237**	**164,220**	**51,214**	**19,684**	**679,581**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	3,520	0	0	3,520
Belize	0	0	241	0	0	241
Brazil	44,815	58,929	76,753	0	0	180,497
Chile	0	1,646	0	0	2,844	4,490
Costa Rica	661	0	0	0	638	1,299
Dom. Republic	0	0	3,307	0	242	3,549
Ecuador	1,412	3,730	0	0	0	5,142
France	20,903	0	0	0	0	20,903
French Guiana	0	0	0	0	97	97
Holland	0	0	10,092	0	0	10,092
Honduras	1,264	0	0	0	0	1,264
India	38,614	0	0	0	0	38,614
Italy	808	0	0	0	0	808
Jamaica	0	2,079	0	0	0	2,079
Japan	9,325	10,383	6,341	12,022	1,885	39,956
Korea	25,248	0	0	0	0	25,248
Malaysia	26,697	0	0	0	0	26,697
Martinique	0	0	463	0	0	463
Mexico	542	0	0	0	2,278	2,820
New Zealand	3,501	5,359	0	0	0	8,860
Nigeria	6,733	0	0	0	0	6,733
Panama	0	0	595	0	182	777
Philippines	6,733	0	0	0	0	6,733
Sri Lanka	3,535	0	0	0	0	3,535
Switzerland	25,814	0	3,399	0	0	29,213
Taiwan	3,567	0	0	3,612	0	7,179
TOTAL AG:	220,172	82,126	104,711	15,634	8,166	430,809
NON-AGRICULTURAL						
Japan	0	-	-	4,161	0	4,161
Korea	0	-	-	5,836	0	5,836
Mexico	386	-	-	0	0	386
Pakistan	12	-	-	0	0	12
United Kingdom	63	-	-	0	0	63
TOTAL NON-AG:	461	-	-	9,997	0	10,458
TOTAL EXPORTS	**220,633**	**82,126**	**104,711**	**25,631**	**8,166**	**441,267**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	62	541	17	620
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	63	123	186
CO Colorado	0	0	0	16	16
CT Connecticut	0	0	119	0	119
DE Delaware	125	0	1,331	226	1,682
FL Florida	1,694	1,236	562	1,045	4,537
GA Georgia	1,193	0	694	186	2,073
HI Hawaii	0	0	0	0	0
ID Idaho	0	27	265	0	292
IL Illinois	423	7,227	363	1,339	9,352
IN Indiana	781	7,851	1,236	1,633	11,501
IA Iowa	0	3,951	540	596	5,087
KS Kansas	0	0	16	106	122
KY Kentucky	0	3,001	91	13	3,105
LA Louisiana	0	0	0	0	0
ME Maine	0	0	154	0	154
MD Maryland	0	7	2,151	780	2,938
MA Massachusetts	0	62	0	0	62
MI Michigan	248	9,426	2,227	414	12,315
MN Minnesota	15	5,231	4,406	31	9,683
MS Mississippi	0	0	15	0	15
MO Missouri	0	14	588	175	777
MT Montana	0	0	114	0	114
NE Nebraska	0	23	7	190	220
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	87	0	87
NJ New Jersey	0	62	394	230	686
NM New Mexico	0	0	0	0	0
NY New York	61	480	2,946	262	3,749
NC North Carolina	0	(1)	304	460	763
ND North Dakota	0	278	221	0	499
OH Ohio	710	16,582	3,340	670	21,302
OK Oklahoma	0	0	0	0	0
OR Oregon	0	162	301	164	627
PA Pennsylvania	183	90	3,485	547	4,305
RI Rhode Island	0	0	59	0	59
SC South Carolina	0	14	365	187	566
SD South Dakota	0	62	0	32	94
TN Tennessee	0	1,903	156	(6)	2,053
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	456	0	456
VA Virginia	0	0	427	396	823
WA Washington	15	214	327	274	830
WV West Virginia	0	0	0	16	16
WI Wisconsin	1,574	23,826	7,532	734	33,666
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	7,022	81,851	35,883	10,856	135,612
CANADA					
AB Alberta	0	0	1,234	64	1,298
BC Brit. Columbia	0	0	448	0	448
MB Manitoba	11	22	820	39	892
NB New Brunswick	0	13	258	0	271
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	65	0	65
ON Ontario	106	14,358	1,849	48	16,361
PE Pr.Edward Isle	0	0	615	0	615
PQ Quebec	22	86	4,754	13	4,875
SK Saskatchewan	0	0	594	(1)	593
TOTAL CAN:	139	14,479	10,637	163	25,418
*EXPORT SALES:	204,550	65,746	70,113	15,634	356,043
TOTAL AG SALES	211,711	162,076	116,633	26,653	517,073
NON-AG U.S.	16,451	-	-	11,911	28,362
Canada	863	-	-	147	1,010
*Exports	75	-	-	9,997	10,072
TOTAL NON-AG SALES	17,389	-	-	22,055	39,444
GRAND TOTAL	**229,100**	**162,076**	**116,633**	**48,708**	**556,517**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	3,520	0	3,520
Brazil	33,072	47,925	47,757	0	128,754
France	20,903	0	0	0	20,903
Holland	0	0	10,092	0	10,092
India	38,614	0	0	0	38,614
Italy	808	0	0	0	808
Jamaica	0	2,079	0	0	2,079
Japan	9,325	10,383	5,345	12,022	37,075
Korea	25,248	0	0	0	25,248
Malaysia	26,697	0	0	0	26,697
New Zealand	3,501	5,359	0	0	8,860
Nigeria	6,733	0	0	0	6,733
Philippines	6,733	0	0	0	6,733
Sri Lanka	3,535	0	0	0	3,535
Switzerland	25,814	0	3,399	0	29,213
Taiwan	3,567	0	0	3,612	7,179
TOTAL AG:	204,550	65,746	70,113	15,634	356,043
NON-AGRICULTURAL					
Japan	0	-	-	4,161	4,161
Korea	0	-	-	5,836	5,836
Pakistan	12	-	-	0	12
United Kingdom	63	-	-	0	63
TOTAL NON-AG:	75	-	-	9,997	10,072
TOTAL EXPORTS	**204,625**	-	-	**25,631**	**366,115**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	0	0	243	243
AK Alaska	0	0	0	0	0	0
AZ Arizona	0	31	14	0	107	152
AR Arkansas	44	0	3,927	668	0	4,639
CA California	2,237	850	741	0	746	4,574
CO Colorado	166	0	321	0	8	495
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	43	43
FL Florida	261	0	16	0	4,385	4,662
GA Georgia	62	0	169	15	274	520
HI Hawaii	0	0	0	0	64	64
ID Idaho	60	197	32	0	27	316
IL Illinois	0	0	986	0	125	1,111
IN Indiana	0	0	0	0	70	70
IA Iowa	142	95	16	0	0	253
KS Kansas	212	79	(140)	386	46	583
KY Kentucky	0	0	0	0	453	453
LA Louisiana	0	0	316	63	14	393
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	22	22
MI Michigan	0	0	0	0	45	45
MN Minnesota	16	0	15	0	631	662
MS Mississippi	0	0	298	0	16	314
MO Missouri	457	94	1,532	253	62	2,398
MT Montana	0	0	0	0	0	0
NE Nebraska	205	0	95	16	74	390
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	30	0	104	0	107	241
NY New York	0	0	0	0	35	35
NC North Carolina	0	0	0	0	194	194
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	(61)	0	540	479
OK Oklahoma	492	31	457	15	10	1,005
OR Oregon	104	36	147	0	55	342
PA Pennsylvania	0	0	0	0	2	2
RI Rhode Island	0	0	0	0	49	49
SC South Carolina	0	0	0	0	17	17
SD South Dakota	0	0	0	0	0	0
TN Tennessee	249	0	0	0	12	261
TX Texas	841	368	3,898	504	1,114	6,725
UT Utah	648	0	69	0	0	717
VT Vermont	0	0	0	0	29	29
VA Virginia	0	0	0	0	10	10
WA Washington	0	0	21	0	53	74
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	438	438
WY Wyoming	16	0	16	0	5	37
TOTAL U.S.:	6,242	1,781	12,989	1,920	10,125	33,057
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	27	27
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	653	653
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	183	183
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	863	863
*EXPORT SALES:	15,622	16,380	34,598	0	8,166	74,766
TOTAL AG SALES	21,864	18,161	47,587	1,920	19,154	108,686
NON-AG U.S.	12,876	-	-	586	530	13,992
Canada	0	-	-	0	0	0
*Exports	386	-	-	0	0	386
TOTAL NON-AG SALES	13,262	-	-	586	530	14,378
GRAND TOTAL	**35,126**	**18,161**	**47,587**	**2,506**	**19,684**	**123,064**

*Exports listed on reverse.

A8720-1

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	0	0	241	0	0	241
Brazil	11,743	11,004	28,996	0	0	51,743
Chile	0	1,646	0	0	2,844	4,490
Costa Rica	661	0	0	0	638	1,299
Dom. Republic	0	0	3,307	0	242	3,549
Ecuador	1,412	3,730	0	0	0	5,142
French Guiana	0	0	0	0	97	97
Honduras	1,264	0	0	0	0	1,264
Japan	0	0	996	0	1,885	2,881
Martinique	0	0	463	0	0	463
Mexico	542	0	0	0	2,278	2,820
Panama	0	0	595	0	182	777
TOTAL AG:	15,622	16,380	34,598	0	8,166	74,766
NON-AGRICULTURAL						
Mexico	386	-	-	0	0	386
TOTAL NON-AG:	386	-	-	0	0	386
TOTAL EXPORTS	**16,008**	**16,380**	**34,598**	**0**	**8,166**	**75,152**

A8720-1

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	JULY 1989	JULY 1988
AL Alabama	6,417	2,241
AK Alaska	0	0
AZ Arizona	380	78
AR Arkansas	671	5,712
CA California	2,509	3,528
CO Colorado	147	196
CT Connecticut	16	143
DE Delaware	165	66
FL Florida	11,674	3,330
GA Georgia	1,197	3,119
HI Hawaii	3,222	63
ID Idaho	787	482
IL Illinois	35,876	29,326
IN Indiana	20,557	18,146
IA Iowa	50,260	52,159
KS Kansas	2,466	1,330
KY Kentucky	3,617	1,384
LA Louisiana	19	216
ME Maine	61	0
MD Maryland	400	1,387
MA Massachusetts	135	594
MI Michigan	8,189	13,588
MN Minnesota	10,607	22,034
MS Mississippi	180	1,147
MO Missouri	13,547	7,019
MT Montana	587	382
NE Nebraska	501	678
NV Nevada	0	0
NH New Hampshire	156	0
NJ New Jersey	310	149
NM New Mexico	189	199
NY New York	2,451	2,051
NC North Carolina	3,204	3,462
ND North Dakota	360	378
OH Ohio	6,359	30,310
OK Oklahoma	1,352	754
OR Oregon	1,001	1,455
PA Pennsylvania	2,533	1,395
RI Rhode Island	60	968
SC South Carolina	825	1,480
SD South Dakota	158	471
TN Tennessee	805	13,233
TX Texas	5,089	3,826
UT Utah	1,316	215
VT Vermont	466	27
VA Virginia	656	671
WA Washington	1,762	2,134
WV West Virginia	0	0
WI Wisconsin	11,926	8,576
WY Wyoming	20	244
TOTAL U.S.:	215,185	240,346
CANADA		
AB Alberta	252	175
BC Brit. Columbia	116	67
MB Manitoba	181	326
NB New Brunswick	62	44
NF Newfoundland	0	0
NS Nova Scotia	44	21
ON Ontario	1,362	2,338
PE Pr.Edward Isle	9	791
PQ Quebec	3,247	2,474
SK Saskatchewan	91	151
TOTAL CAN:	5,364	6,387
EXPORT SALES:	407,030	365,603
TOTAL AG SALES	627,579	612,336
Non-Ag U.S.	34,088	32,071
Canada	973	1,626
Exports	4,348	10,611
TOTAL NON-AG SALES	39,409	44,308
GRAND TOTAL	**666,988**	**656,644**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JULY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	255	5,539	375	125	123	6,417
AK Alaska	0	0	0	0	0	0
AZ Arizona	58	0	15	0	307	380
AR Arkansas	88	0	525	16	42	671
CA California	1,182	531	261	0	535	2,509
CO Colorado	77	0	47	12	11	147
CT Connecticut	0	16	0	0	0	16
DE Delaware	124	0	41	0	0	165
FL Florida	3,115	5,114	366	542	2,537	11,674
GA Georgia	129	0	654	138	276	1,197
HI Hawaii	0	3,116	0	0	106	3,222
ID Idaho	400	235	100	52	0	787
IL Illinois	747	32,673	654	1,790	12	35,876
IN Indiana	566	19,100	639	194	58	20,557
IA Iowa	62	37,802	11,736	638	22	50,260
KS Kansas	196	392	1,530	308	40	2,466
KY Kentucky	0	3,378	94	0	145	3,617
LA Louisiana	0	0	14	0	5	19
ME Maine	0	0	61	0	0	61
MD Maryland	123	0	148	129	0	400
MA Massachusetts	0	61	61	0	13	135
MI Michigan	791	5,603	1,588	175	32	8,189
MN Minnesota	30	5,322	5,182	0	73	10,607
MS Mississippi	0	0	180	0	0	180
MO Missouri	2,421	1,725	8,455	612	334	13,547
MT Montana	0	19	484	84	0	587
NE Nebraska	156	0	126	180	39	501
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	156	0	0	156
NJ New Jersey	0	63	60	147	40	310
NM New Mexico	0	0	136	0	53	189
NY New York	0	383	1,793	98	177	2,451
NC North Carolina	1,035	1,584	0	140	445	3,204
ND North Dakota	0	159	201	0	0	360
OH Ohio	378	594	4,670	244	473	6,359
OK Oklahoma	228	30	1,034	16	44	1,352
OR Oregon	88	76	433	393	11	1,001
PA Pennsylvania	62	61	1,899	478	33	2,533
RI Rhode Island	0	0	60	0	0	60
SC South Carolina	122	121	364	0	218	825
SD South Dakota	0	106	21	31	0	158
TN Tennessee	262	297	246	0	0	805
TX Texas	737	219	3,554	232	347	5,089
UT Utah	1,255	0	61	0	0	1,316
VT Vermont	0	0	445	0	21	466
VA Virginia	242	0	152	262	0	656
WA Washington	337	300	632	476	17	1,762
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	60	8,140	3,085	514	127	11,926
WY Wyoming	0	0	20	0	0	20
TOTAL U.S.:	15,326	132,759	52,358	8,026	6,716	215,185
CANADA						
AB Alberta	28	0	195	24	5	252
BC Brit. Columbia	0	0	116	0	0	116
MB Manitoba	(11)	0	192	0	0	181
NB New Brunswick	0	0	62	0	0	62
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	44	0	0	44
ON Ontario	72	542	611	0	137	1,362
PE Pr.Edward Isle	0	0	0	0	9	9
PQ Quebec	21	95	3,077	13	41	3,247
SK Saskatchewan	0	0	91	0	0	91
TOTAL CAN:	110	637	4,388	37	192	5,364
*EXPORT SALES:	280,769	41,999	67,518	3,282	13,462	407,030
TOTAL AG SALES	296,205	175,395	124,264	11,345	20,370	627,579
NON-AG U.S.	23,702	-	-	9,857	529	34,088
Canada	955	-	-	13	5	973
*Exports	736	-	-	3,612	0	4,348
TOTAL NON-AG SALES	25,393	-	-	13,482	534	39,409
GRAND TOTAL	321,598	175,395	124,264	24,827	20,904	666,988

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JULY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,067	1,375	0	778	3,220
Australia	13	3,526	10,491	0	868	14,898
Brazil	26,470	35,205	39,837	0	0	101,512
China	88,994	0	0	0	0	88,994
Columbia	991	2,201	0	0	0	3,192
Costa Rica	1,984	0	1,488	0	351	3,823
Denmark	10,526	0	0	0	0	10,526
Dom. Republic	0	0	1,822	0	199	2,021
India	54,831	0	0	0	0	54,831
Indonesia	15,776	0	0	0	0	15,776
Japan	9,964	0	7,998	3,282	3,731	24,975
Korea	5,639	0	0	0	0	5,639
Malaysia	9,159	0	0	0	0	9,159
Mexico	17,637	0	0	0	3,474	21,111
New Zealand	0	0	3,688	0	198	3,886
Panama	0	0	819	0	100	919
Peru	0	0	0	0	2,794	2,794
Switzerland	33,616	0	0	0	0	33,616
Taiwan	5,169	0	0	0	0	5,169
Thailand	0	0	0	0	969	969
TOTAL AG:	280,769	41,999	67,518	3,282	13,462	407,030
NON-AGRICULTURAL						
Japan	242	-	-	3,612	0	3,854
Korea	126	-	-	0	0	126
Mexico	331	-	-	0	0	331
Taiwan	37	-	-	0	0	37
TOTAL NON-AG:	736	-	-	3,612	0	4,348
TOTAL EXPORTS	**281,505**	**41,999**	**67,518**	**6,894**	**13,462**	**411,378**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	0	5,539	375	125	6,039
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	16	0	16
CA	California	0	0	62	0	62
CO	Colorado	0	0	0	0	0
CT	Connecticut	0	16	0	0	16
DE	Delaware	124	0	41	0	165
FL	Florida	2,955	5,114	366	481	8,916
GA	Georgia	99	0	654	125	878
HI	Hawaii	0	3,116	0	0	3,116
ID	Idaho	264	34	34	52	384
IL	Illinois	452	32,673	654	1,790	35,569
IN	Indiana	144	19,100	639	194	20,077
IA	Iowa	0	37,661	10,937	638	49,236
KS	Kansas	0	0	0	76	76
KY	Kentucky	0	3,378	94	0	3,472
LA	Louisiana	0	0	0	0	0
ME	Maine	0	0	61	0	61
MD	Maryland	123	0	148	129	400
MA	Massachusetts	0	61	61	0	122
MI	Michigan	791	5,603	1,588	175	8,157
MN	Minnesota	30	5,322	5,182	0	10,534
MS	Mississippi	0	0	0	0	0
MO	Missouri	0	1,525	1,129	566	3,220
MT	Montana	0	19	484	84	587
NE	Nebraska	0	0	0	164	164
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	156	0	156
NJ	New Jersey	0	63	60	147	270
NM	New Mexico	0	0	0	0	0
NY	New York	0	383	1,793	98	2,274
NC	North Carolina	1,035	1,584	0	140	2,759
ND	North Dakota	0	159	201	0	360
OH	Ohio	378	594	4,610	244	5,826
OK	Oklahoma	0	0	0	0	0
OR	Oregon	8	61	297	393	759
PA	Pennsylvania	62	61	1,899	478	2,500
RI	Rhode Island	0	0	60	0	60
SC	South Carolina	122	121	364	0	607
SD	South Dakota	0	106	21	31	158
TN	Tennessee	0	297	246	0	543
TX	Texas	0	0	0	0	0
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	445	0	445
VA	Virginia	242	0	152	262	656
WA	Washington	337	300	632	476	1,745
WV	West Virginia	0	0	0	0	0
WI	Wisconsin	60	8,140	3,085	514	11,799
WY	Wyoming	0	0	20	0	20
	TOTAL U.S.:	7,226	131,030	36,566	7,382	182,204
CANADA						
AB	Alberta	28	0	195	24	247
BC	Brit. Columbia	0	0	116	0	116
MB	Manitoba	(11)	0	192	0	181
NB	New Brunswick	0	0	62	0	62
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	44	0	44
ON	Ontario	72	542	611	0	1,225
PE	Pr.Edward Isle	0	0	0	0	0
PQ	Quebec	21	95	3,077	13	3,206
SK	Saskatchewan	0	0	91	0	91
	TOTAL CAN:	110	637	4,388	37	5,172
*EXPORT SALES:		255,500	30,064	50,328	3,282	339,174
TOTAL AG SALES		262,836	161,731	91,282	10,701	526,550
NON-AG U.S.		13,146	-	-	9,501	22,647
Canada		955	-	-	13	968
*Exports		393	-	-	3,612	4,005
TOTAL NON-AG SALES		14,494	-	-	13,126	27,620
GRAND TOTAL		**277,330**	**161,731**	**91,282**	**23,827**	**554,170**

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	3,526	10,491	0	14,030
Brazil	24,477	26,538	28,151	0	79,166
China	88,994	0	0	0	88,994
Denmark	10,526	0	0	0	10,526
India	54,831	0	0	0	54,831
Indonesia	15,776	0	0	0	15,776
Japan	7,300	0	7,998	3,282	18,580
Korea	5,639	0	0	0	5,639
Malaysia	9,159	0	0	0	9,159
New Zealand	0	0	3,688	0	3,688
Switzerland	33,616	0	0	0	33,616
Taiwan	5,169	0	0	0	5,169
TOTAL AG:	255,500	30,064	50,328	3,282	339,174
NON-AGRICULTURAL					
Japan	230	-	-	3,612	3,842
Korea	126	-	-	0	126
Taiwan	37	-	-	0	37
TOTAL NON-AG:	393	-	-	3,612	4,005
TOTAL EXPORTS	255,893	30,064	50,328	6,894	343,179

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JULY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	255	0	0	0	123	378
AK Alaska	0	0	0	0	0	0
AZ Arizona	58	0	15	0	307	380
AR Arkansas	88	0	509	16	42	655
CA California	1,182	531	199	0	535	2,447
CO Colorado	77	0	47	12	11	147
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	0	0
FL Florida	160	0	0	61	2,537	2,758
GA Georgia	30	0	0	13	276	319
HI Hawaii	0	0	0	0	106	106
ID Idaho	136	201	66	0	0	403
IL Illinois	295	0	0	0	12	307
IN Indiana	422	0	0	0	58	480
IA Iowa	62	141	799	0	22	1,024
KS Kansas	196	392	1,530	232	40	2,390
KY Kentucky	0	0	0	0	145	145
LA Louisiana	0	0	14	0	5	19
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	13	13
MI Michigan	0	0	0	0	32	32
MN Minnesota	0	0	0	0	73	73
MS Mississippi	0	0	180	0	0	180
MO Missouri	2,421	200	7,326	46	334	10,327
MT Montana	0	0	0	0	0	0
NE Nebraska	156	0	126	16	39	337
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	40	40
NM New Mexico	0	0	136	0	53	189
NY New York	0	0	0	0	177	177
NC North Carolina	0	0	0	0	445	445
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	60	0	473	533
OK Oklahoma	228	30	1,034	16	44	1,352
OR Oregon	80	15	136	0	11	242
PA Pennsylvania	0	0	0	0	33	33
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	218	218
SD South Dakota	0	0	0	0	0	0
TN Tennessee	262	0	0	0	0	262
TX Texas	737	219	3,554	232	347	5,089
UT Utah	1,255	0	61	0	0	1,316
VT Vermont	0	0	0	0	21	21
VA Virginia	0	0	0	0	0	0
WA Washington	0	0	0	0	17	17
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	127	127
WY Wyoming	0	0	0	0	0	0
TOTAL U.S.:	8,100	1,729	15,792	644	6,716	32,981
CANADA						
AB Alberta	0	0	0	0	5	5
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	137	137
PE Pr.Edward Isle	0	0	0	0	9	9
PQ Quebec	0	0	0	0	41	41
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	192	192
*EXPORT SALES:	25,269	11,935	17,190	0	13,462	67,856
TOTAL AG SALES	33,369	13,664	32,982	644	20,370	101,029
NON-AG U.S.	10,556	-	-	356	529	11,441
Canada	0	-	-	0	5	5
*Exports	343	-	-	0	0	343
TOTAL NON-AG SALES	10,899	-	-	356	534	11,789
GRAND TOTAL	**44,268**	**13,664**	**32,982**	**1,000**	**20,904**	**112,818**

***Exports listed on reverse.**

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POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

JULY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,067	1,375	0	778	3,220
Australia	0	0	0	0	868	868
Brazil	1,993	8,667	11,686	0	0	22,346
Columbia	991	2,201	0	0	0	3,192
Costa Rica	1,984	0	1,488	0	351	3,823
Dom. Republic	0	0	1,822	0	199	2,021
Japan	2,664	0	0	0	3,731	6,395
Mexico	17,637	0	0	0	3,474	21,111
New Zealand	0	0	0	0	198	198
Panama	0	0	819	0	100	919
Peru	0	0	0	0	2,794	2,794
Thailand	0	0	0	0	969	969
TOTAL AG:	25,269	11,935	17,190	0	13,462	67,856
NON-AGRICULTURAL						
Japan	12	-	-	0	0	12
Mexico	331	-	-	0	0	331
TOTAL NON-AG:	343	-	-	0	0	343
TOTAL EXPORTS	**25,612**	**11,935**	**17,190**	**0**	**13,462**	**68,199**

18720- 1

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	AUG 1989	AUG 1988	JUL-AUG 1989/90	JUL-AUG 1988/89
AL Alabama	1,977	1,292	8,394	3,533
AK Alaska	0	0	0	0
AZ Arizona	230	83	610	161
AR Arkansas	2,140	3,373	2,811	9,085
CA California	4,104	4,801	6,613	8,329
CO Colorado	397	339	544	535
CT Connecticut	124	127	140	270
DE Delaware	919	1,941	1,084	2,007
FL Florida	8,778	3,952	20,452	7,282
GA Georgia	10,049	12,370	11,246	15,489
HI Hawaii	104	106	3,326	169
ID Idaho	1,349	2,264	2,136	2,746
IL Illinois	114,251	73,943	150,127	103,269
IN Indiana	40,601	24,947	61,158	43,093
IA Iowa	80,798	55,089	131,058	107,248
KS Kansas	4,286	4,433	6,752	5,763
KY Kentucky	9,754	15,738	13,371	17,122
LA Louisiana	2,328	15,261	2,347	15,477
ME Maine	44	18	105	18
MD Maryland	327	5,357	727	6,744
MA Massachusetts	553	190	688	784
MI Michigan	15,157	24,981	23,346	38,569
MN Minnesota	51,664	32,057	62,271	54,091
MS Mississippi	118	1,115	298	2,262
MO Missouri	36,307	35,310	49,854	42,329
MT Montana	1,129	604	1,716	986
NE Nebraska	1,997	1,267	2,498	1,945
NV Nevada	0	0	0	0
NH New Hampshire	0	0	156	0
NJ New Jersey	356	288	666	437
NM New Mexico	155	3,730	344	3,929
NY New York	2,121	1,246	4,572	3,297
NC North Carolina	3,115	3,638	6,319	7,100
ND North Dakota	2,215	2,657	2,575	3,035
OH Ohio	33,928	21,572	40,287	51,882
OK Oklahoma	2,191	1,803	3,543	2,557
OR Oregon	2,008	2,222	3,009	3,677
PA Pennsylvania	2,912	3,267	5,445	4,662
RI Rhode Island	0	59	60	1,027
SC South Carolina	7,652	9,398	8,477	10,878
SD South Dakota	991	699	1,149	1,170
TN Tennessee	1,195	477	2,000	13,710
TX Texas	8,286	5,657	13,375	9,483
UT Utah	585	107	1,901	322
VT Vermont	535	36	1,001	63
VA Virginia	981	8,790	1,637	9,461
WA Washington	3,122	2,758	4,884	4,892
WV West Virginia	61	106	61	106
WI Wisconsin	21,277	19,751	33,203	28,327
WY Wyoming	194	167	214	411
TOTAL U.S.:	483,365	409,386	698,550	649,732
CANADA				
AB Alberta	2,082	768	2,334	943
BC Brit. Columbia	56	97	172	164
MB Manitoba	1,380	1,026	1,561	1,352
NB New Brunswick	169	208	231	252
NF Newfoundland	0	0	0	0
NS Nova Scotia	169	391	213	412
ON Ontario	2,599	13,955	3,961	16,293
PE Pr.Edward Isle	24	1,183	33	1,974
PQ Quebec	(44)	228	3,203	2,702
SK Saskatchewan	451	247	542	398
TOTAL CAN:	6,886	18,103	12,250	24,490
EXPORT SALES:	225,709	388,302	632,739	753,905
TOTAL AG SALES	715,960	815,791	1,343,539	1,428,127
Non-Ag U.S.	36,650	37,107	70,738	69,178
Canada	1,690	2,455	2,663	4,081
Exports	15,473	3,057	19,821	13,668
TOTAL NON-AG SALES	53,813	42,619	93,222	86,927
GRAND TOTAL	**769,773**	**858,410**	**1,436,761**	**1,515,054**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

AUGUST 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	16	1,190	635	51	85	1,977
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	58	32	118	0	22	230
AR	Arkansas	58	0	1,962	120	0	2,140
CA	California	1,582	910	613	63	936	4,104
CO	Colorado	152	0	205	16	24	397
CT	Connecticut	0	124	0	0	0	124
DE	Delaware	187	0	608	124	0	919
FL	Florida	1,904	1,456	1,097	1,519	2,802	8,778
GA	Georgia	666	0	8,540	312	531	10,049
HI	Hawaii	0	0	0	0	104	104
ID	Idaho	117	801	426	0	5	1,349
IL	Illinois	522	94,206	12,866	6,507	150	114,251
IN	Indiana	364	23,791	12,759	3,621	66	40,601
IA	Iowa	89	54,251	22,012	4,406	40	80,798
KS	Kansas	191	698	2,779	552	66	4,286
KY	Kentucky	928	8,081	730	0	15	9,754
LA	Louisiana	0	31	2,286	0	11	2,328
ME	Maine	0	0	44	0	0	44
MD	Maryland	0	116	211	0	0	327
MA	Massachusetts	0	0	363	190	0	553
MI	Michigan	0	12,261	2,595	51	250	15,157
MN	Minnesota	184	21,935	29,071	421	53	51,664
MS	Mississippi	0	0	102	0	16	118
MO	Missouri	2,819	2,735	29,366	1,266	121	36,307
MT	Montana	0	0	1,129	0	0	1,129
NE	Nebraska	126	142	1,220	358	151	1,997
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	234	115	7	356
NM	New Mexico	79	0	21	0	55	155
NY	New York	0	407	1,429	242	43	2,121
NC	North Carolina	608	918	1,216	50	323	3,115
ND	North Dakota	0	1,117	947	151	0	2,215
OH	Ohio	636	21,529	8,025	3,302	436	33,928
OK	Oklahoma	287	284	1,520	16	84	2,191
OR	Oregon	65	339	1,446	89	69	2,008
PA	Pennsylvania	0	123	2,250	289	250	2,912
RI	Rhode Island	0	0	0	0	0	0
SC	South Carolina	0	0	7,652	0	0	7,652
SD	South Dakota	0	581	410	0	0	991
TN	Tennessee	106	5	1,084	0	0	1,195
TX	Texas	844	486	5,963	426	567	8,286
UT	Utah	474	0	111	0	0	585
VT	Vermont	0	0	524	0	11	535
VA	Virginia	245	124	487	125	0	981
WA	Washington	1,294	625	921	277	5	3,122
WV	West Virginia	0	0	61	0	0	61
WI	Wisconsin	306	14,759	5,714	340	158	21,277
WY	Wyoming	0	59	124	0	11	194
	TOTAL U.S.:	14,907	264,116	171,876	24,999	7,467	483,365
CANADA							
AB	Alberta	0	0	1,830	252	0	2,082
BC	Brit. Columbia	0	0	44	0	12	56
MB	Manitoba	0	425	846	109	0	1,380
NB	New Brunswick	0	0	162	0	7	169
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	122	47	0	0	169
ON	Ontario	15	537	1,602	0	445	2,599
PE	Pr.Edward Isle	0	0	18	0	6	24
PQ	Quebec	0	29	(153)	0	80	(44)
SK	Saskatchewan	0	0	451	0	0	451
	TOTAL CAN:	15	1,113	4,847	361	550	6,886
*EXPORT SALES:		132,780	20,099	62,748	4,493	5,589	225,709
TOTAL AG SALES		147,702	285,328	239,471	29,853	13,606	715,960
NON-AG U.S.		25,754	-	-	10,333	563	36,650
	Canada	1,468	-	-	222	0	1,690
	*Exports	878	-	-	14,551	44	15,473
TOTAL NON-AG SALES		28,100	-	-	25,106	607	53,813
GRAND TOTAL		175,802	285,328	239,471	54,959	14,213	769,773

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*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

AUGUST 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	19,701	0	0	19,701
Belize	0	0	529	0	0	529
Brazil	664	9,885	19,847	0	598	30,994
Chile	23,655	0	0	0	2,425	26,080
China	16,889	0	10,051	0	0	26,940
Columbia	1,991	2,000	5,629	0	0	9,620
Costa Rica	0	0	0	0	705	705
Dom. Republic	3,701	0	3,108	0	551	7,360
French Guiana	297	0	0	0	0	297
India	23,109	0	0	0	0	23,109
Indonesia	12,446	0	0	0	0	12,446
Jamaica	0	0	2,208	0	0	2,208
Japan	23,477	4,579	1,675	4,493	1,217	35,441
Malaysia	7,256	0	0	0	0	7,256
Mexico	216	0	0	0	82	298
New Zealand	4,436	3,635	0	0	0	8,071
Philippines	3,363	0	0	0	0	3,363
Puerto Rico	0	0	0	0	11	11
Sri Lanka	9,352	0	0	0	0	9,352
Taiwan	1,928	0	0	0	0	1,928
TOTAL AG:	132,780	20,099	62,748	4,493	5,589	225,709
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	88	-	-	14,551	0	14,639
Korea	50	-	-	0	0	50
Mexico	275	-	-	0	44	319
Sweden	332	-	-	0	0	332
Taiwan	63	-	-	0	0	63
United Kingdom	50	-	-	0	0	50
TOTAL NON-AG:	878	-	-	14,551	44	15,473
TOTAL EXPORTS	**133,658**	**20,099**	**62,748**	**19,044**	**5,633**	**241,182**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
AUGUST 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	0	1,096	515	51	1,662
AK	Alaska	0	0	0	0	0
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	16	0	16
CA	California	0	0	62	63	125
CO	Colorado	0	0	0	16	16
CT	Connecticut	0	124	0	0	124
DE	Delaware	187	0	608	124	919
FL	Florida	1,214	1,456	328	1,519	4,517
GA	Georgia	621	0	8,424	312	9,357
HI	Hawaii	0	0	0	0	0
ID	Idaho	0	153	316	0	469
IL	Illinois	518	93,153	1,758	6,507	101,936
IN	Indiana	0	22,795	7,365	3,621	33,781
IA	Iowa	0	53,218	13,965	4,406	71,589
KS	Kansas	0	0	31	75	106
KY	Kentucky	927	8,081	730	0	9,738
LA	Louisiana	0	0	0	0	0
ME	Maine	0	0	44	0	44
MD	Maryland	0	116	211	0	327
MA	Massachusetts	0	0	363	190	553
MI	Michigan	0	12,261	2,595	51	14,907
MN	Minnesota	184	21,935	29,040	421	51,580
MS	Mississippi	0	0	0	0	0
MO	Missouri	0	1,971	6,060	722	8,753
MT	Montana	0	0	1,129	0	1,129
NE	Nebraska	0	126	280	343	749
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0
NJ	New Jersey	0	0	234	115	349
NM	New Mexico	0	0	0	0	0
NY	New York	0	407	1,429	242	2,078
NC	North Carolina	608	918	1,216	50	2,792
ND	North Dakota	0	1,117	947	151	2,215
OH	Ohio	636	21,529	8,025	3,302	33,492
OK	Oklahoma	0	0	62	0	62
OR	Oregon	19	324	1,089	89	1,521
PA	Pennsylvania	0	123	2,250	289	2,662
RI	Rhode Island	0	0	0	0	0
SC	South Carolina	0	0	7,652	0	7,652
SD	South Dakota	0	565	395	0	960
TN	Tennessee	0	5	175	0	180
TX	Texas	0	0	0	0	0
UT	Utah	0	0	0	0	0
VT	Vermont	0	0	524	0	524
VA	Virginia	245	124	487	125	981
WA	Washington	1,294	625	921	277	3,117
WV	West Virginia	0	0	61	0	61
WI	Wisconsin	306	14,759	5,714	340	21,119
WY	Wyoming	0	59	39	0	98
	TOTAL U.S.:	6,759	257,040	105,060	23,401	392,260
CANADA						
AB	Alberta	0	0	1,830	252	2,082
BC	Brit. Columbia	0	0	44	0	44
MB	Manitoba	0	425	846	109	1,380
NB	New Brunswick	0	0	162	0	162
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	122	47	0	169
ON	Ontario	15	537	1,602	0	2,154
PE	Pr.Edward Isle	0	0	18	0	18
PQ	Quebec	0	29	(153)	0	(124)
SK	Saskatchewan	0	0	451	0	451
	TOTAL CAN:	15	1,113	4,847	361	6,336
*EXPORT SALES:		125,120	15,570	48,071	4,493	193,254
TOTAL AG SALES		131,894	273,723	157,978	28,255	591,850
NON-AG U.S.		14,700	-	-	9,912	24,612
Canada		1,468	-	-	222	1,690
*Exports		251	-	-	14,551	14,802
TOTAL NON-AG SALES		16,419	-	-	24,685	41,104
GRAND TOTAL		**148,313**	**273,723**	**157,978**	**52,940**	**632,954**

***Exports listed on reverse.**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

AUGUST 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	19,701	0	19,701
Brazil	664	7,356	8,807	0	16,827
Chile	22,200	0	0	0	22,200
China	16,889	0	10,051	0	26,940
Columbia	0	0	5,629	0	5,629
India	23,109	0	0	0	23,109
Indonesia	12,446	0	0	0	12,446
Jamaica	0	0	2,208	0	2,208
Japan	23,477	4,579	1,675	4,493	34,224
Malaysia	7,256	0	0	0	7,256
New Zealand	4,436	3,635	0	0	8,071
Philippines	3,363	0	0	0	3,363
Sri Lanka	9,352	0	0	0	9,352
Taiwan	1,928	0	0	0	1,928
TOTAL AG:	125,120	15,570	48,071	4,493	193,254
NON-AGRICULTURAL					
Japan	88	-	-	14,551	14,639
Korea	50	-	-	0	50
Taiwan	63	-	-	0	63
United Kingdom	50	-	-	0	50
TOTAL NON-AG:	251	-	-	14,551	14,802
TOTAL EXPORTS	**125,371**	**15,570**	**48,071**	**19,044**	**208,056**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

AUGUST 1989

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	16	94	120	0	85	315
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	58	32	118	0	22	230
AR	Arkansas	58	0	1,946	120	0	2,124
CA	California	1,582	910	551	0	936	3,979
CO	Colorado	152	0	205	0	24	381
CT	Connecticut	0	0	0	0	0	0
DE	Delaware	0	0	0	0	0	0
FL	Florida	690	0	769	0	2,802	4,261
GA	Georgia	45	0	116	0	531	692
HI	Hawaii	0	0	0	0	104	104
ID	Idaho	117	648	110	0	5	880
IL	Illinois	4	1,053	11,108	0	150	12,315
IN	Indiana	364	996	5,394	0	66	6,820
IA	Iowa	89	1,033	8,047	0	40	9,209
KS	Kansas	191	698	2,748	477	66	4,180
KY	Kentucky	1	0	0	0	15	16
LA	Louisiana	0	31	2,286	0	11	2,328
ME	Maine	0	0	0	0	0	0
MD	Maryland	0	0	0	0	0	0
MA	Massachusetts	0	0	0	0	0	0
MI	Michigan	0	0	0	0	250	250
MN	Minnesota	0	0	31	0	53	84
MS	Mississippi	0	0	102	0	16	118
MO	Missouri	2,819	764	23,306	544	121	27,554
MT	Montana	0	0	0	0	0	0
NE	Nebraska	126	16	940	15	151	1,248
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	0	0	0	7	7
NM	New Mexico	79	0	21	0	55	155
NY	New York	0	0	0	0	43	43
NC	North Carolina	0	0	0	0	323	323
ND	North Dakota	0	0	0	0	0	0
OH	Ohio	0	0	0	0	436	436
OK	Oklahoma	287	284	1,458	16	84	2,129
OR	Oregon	46	15	357	0	69	487
PA	Pennsylvania	0	0	0	0	250	250
RI	Rhode Island	0	0	0	0	0	0
SC	South Carolina	0	0	0	0	0	0
SD	South Dakota	0	16	15	0	0	31
TN	Tennessee	106	0	909	0	0	1,015
TX	Texas	844	486	5,963	426	567	8,286
UT	Utah	474	0	111	0	0	585
VT	Vermont	0	0	0	0	11	11
VA	Virginia	0	0	0	0	0	0
WA	Washington	0	0	0	0	5	5
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	0	0	0	0	158	158
WY	Wyoming	0	0	85	0	11	96
	TOTAL U.S.:	8,148	7,076	66,816	1,598	7,467	91,105
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	12	12
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	7	7
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	0	0
ON	Ontario	0	0	0	0	445	445
PE	Pr.Edward Isle	0	0	0	0	6	6
PQ	Quebec	0	0	0	0	80	80
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	0	0	550	550
*EXPORT SALES:		7,660	4,529	14,677	0	5,589	32,455
TOTAL AG SALES		15,808	11,605	81,493	1,598	13,606	124,110
NON-AG U.S.		11,054	-	-	421	563	12,038
Canada		0	-	-	0	0	0
*Exports		627	-	-	0	44	671
TOTAL NON-AG SALES		11,681	-	-	421	607	12,709
GRAND TOTAL		**27,489**	**11,605**	**81,493**	**2,019**	**14,213**	**136,819**

***Exports listed on reverse.**

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POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

AUGUST 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	0	0	529	0	0	529
Brazil	0	2,529	11,040	0	598	14,167
Chile	1,455	0	0	0	2,425	3,880
Columbia	1,991	2,000	0	0	0	3,991
Costa Rica	0	0	0	0	705	705
Dom. Republic	3,701	0	3,108	0	551	7,360
French Guiana	297	0	0	0	0	297
Japan	0	0	0	0	1,217	1,217
Mexico	216	0	0	0	82	298
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	7,660	4,529	14,677	0	5,589	32,455
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	275	-	-	0	44	319
Sweden	332	-	-	0	0	332
TOTAL NON-AG:	627	-	-	0	44	671
TOTAL EXPORTS	8,287	4,529	14,677	0	5,633	33,126